

# CHEMIST & DRUGGIST

newsweekly for pharmacy

## The Cow & Gate story is a success story

Millions of mothers have now seen the Cow & Gate story in women's magazines. It's in the nursing and medical magazines too. This warm, sympathetic advertising will continue, giving mothers confidence, reassuring them of the good, natural effectiveness of Cow & Gate milk foods.

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Cow & Gate sales have risen steadily.

You can rely on Cow & Gate, and you can rely on continued effective advertising support to help your sales.



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The milk food of Royal babies

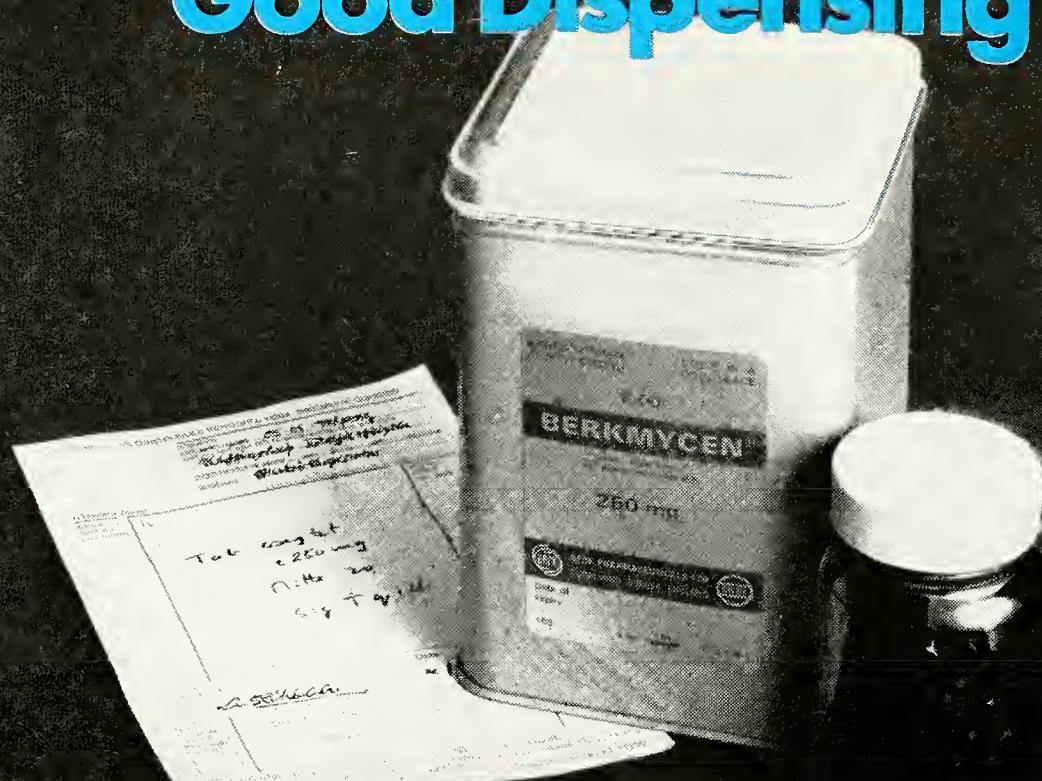
**Gelatin's uses in the drug industry**

**Parke, Davis in merger talks**

**Weston's self-service pharmacy**

**Gray to succeed Perrin at Wellcome**

# Good Dispensing



# Good Business

Both by professional and business standards BERK Economy Brands are the best choice for "open" prescriptions.

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Approved Name	Berk Brand Name	Presentation	Packs
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Erythromycin	ERYCEN*	Tabs 250 mg	100 & 500
Imipramine	BERKOMINE®	Tabs 10 mg Tabs 25 mg	250 & 1000 200 & 1000
Nitrofurantoin	BERKFURIN®	Tabs 50 mg & 100 mg	100 & 1000
Oxytetracycline	BERKMYCEN®	Tabs & Caps 250 mg Syrup 125 mg/5 ml	100 & 1000 500 ml
Penicillin V	ECONOPEN® V	Tabs 125 mg & 250 mg	100 & 500
Phenylbutazone	FLEXAZONE®	Tabs 100 mg Tabs 200 mg	250 & 1000 250
Quinidine sulphate	AURIQUIN*	Tabs 200 mg & 300 mg	100 & 500
Tetracycline	TETRACHEL*	Tabs 250 mg Caps 250 mg Syrup 125 mg/ml	100 & 1000 100 & 500 500 ml

Further details available on request



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# CHEMIST & DRUGGIST

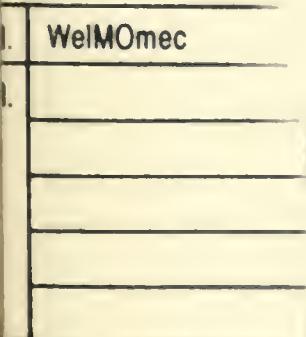
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The newsweekly for pharmacy

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Contents

Member Audit Bureau  
of CirculationsSir Michael Perrin's successor at the Wellcome Foundation has been appointed  
(see page 179)

# Wasps

## A warning

Last year hundreds of chemists ran out of Wasp-eze because there were many more wasps about than anyone expected (as is the case most years!).

Quite a few wholesalers were caught napping too.

*Chemists lost sales*

*Wholesalers lost sales*

This year we have organised the E.W.S. — the Emergency Wasp Service. Any retailer having difficulty in getting supplies of Wasp-eze, should send his order direct to us (minimum 1 doz. standard size,  $\frac{1}{2}$  doz. large size). It will be dealt with immediately and the goods despatched by return of post.

Wasp-eze (standard) P.1. 1 doz. 44/- no P.T.

Wasp-eze (large) P.1.  $\frac{1}{2}$  doz. 33/3d no P.T.

Wasp-eze is equally effective for stings from bees, hornets, horseflies, nettles, jelly-fish and for mosquito bites.



Potter & Clarke Ltd, 9 Wellesley Road,  
Croydon, CR9 3LP.  
Telephone, 01-688 4135.

# Planned service: Ministry to make survey

The Department of Health is to carry out a survey to establish where central finances might develop community services within the NHS.

The Council of the Pharmaceutical Society of Great Britain at its August meeting learned that a letter had been sent to the Department by the Committee on a Planned Pharmaceutical Service asking for clarification of the present situation with regard to the Department's consideration of the Society's report on pharmaceutical services in areas of low population density.

The letter had been submitted to the Secretary of State, Sir Keith Joseph, after the General Election but he had not yet had time to study it in detail. However, the Department had said that it hoped to have developments to report for the October meeting of Council.

The Committee recommended that a letter be sent to the Social Services Secretary, urging that the question of central grants for the establishment and maintenance of pharmaceutical services should be considered as part of the survey.

It was agreed that the next stage of the Committee's work should take as its starting point the provision of pharmaceutical services in areas where health centres and large group medical practices were established. It was accepted that this question could not be considered in isolation from the provision of pharmaceutical services in the wider surrounding areas.

It was agreed to discuss the problem under the following main headings:

- The case for limitation of NHS dispensing contracts in relation to the development of medical practice from health centres and group practice centres.
- Factors to be considered in the siting of health centres in an area with particular reference to population distribution.
- How and under what circumstances pharmacies should be established in health centres.
- The relationship between the parties in a consortium agreement.

Council meeting report, page 197.

## June was a good month for chemists

The volume of sales by chemists and photographic goods retailers was 9 per cent higher in June than in the same month of 1969, according to the Board of Trade's returns.

Co-operatives had the best results, with a 14 per cent increase. Independents were 10 per cent up and the multiples 8 per cent up.

Indices for the month (1965 average = 100) are as follows:

All chemists	127 (+ 9)
Independents	128 (+ 10)
Multiples	127 (+ 8)
Co-operatives	110 (+ 14)

The figures do not allow for results under the NHS.

## Portent from America?

In the space of 20 years the share of the sales of non-prescription medicines in the United States held by chemists has fallen from around 95 per cent to 48 per cent, said the president of A. C. Nielsen Co (Mr A. C. Nielsen jnr) recently.

However, their share was "still a very valuable franchise

— one worth protecting", he added.

Analysing the answers given in a recent survey, it was found that "low prices" was the most important single reason given for selecting one shop instead of another. "Convenience" also featured prominently among the reasons.

For prescription items it seems the public are less discriminating in their search for the "right" store that when buying cosmetics. When buying prescription drugs, 6 per cent mentioned professionalism as a reason for their choice and 4 per cent mentioned the importance of store personnel — "neither point scoring as high as some of us might have anticipated" said Mr Nielsen.

The company estimate that retail drug sales in the United States will almost double their current level to a figure of approximately \$23,300 million and the share done by the chemists shops to 51 per cent.

## Statutory committee

The Pharmaceutical Society's Statutory Committee meets at 17 Bloomsbury Square, London WC1 on August 20 to reopen inquiries into six previously-adjourned cases.

The Committee will also consider evidence on six new cases, one relating to the conviction of a member of the Society for offences under the Theft Act, 1968, three concerning members who may have been guilty of misconduct and two concerning members convicted for offences under the Pharmacy and Poisons Act, 1933.

## Scholl's refute critic

Criticism of exercise sandals voiced in a letter to the *Lancet* of August 8 and subsequently reported in the news media should not be taken as applying to the Scholl exercise sandal, say the manufacturers, Scholl (Mfg) Co Ltd, 182 St John Street, London EC1.

They point out that the Scholl sandal was designed by an orthopaedic surgeon to help patients who lacked the perseverance to continue with conventional foot exercises.

They were in common use in physiotherapy for several years before being introduced by Scholl for general sale in May 1963.

Scholl state that they will be carrying out even more clinical trials on the sandal. But already they have evidence that many surgeons, matrons and nurses do not subscribe to the *Lancet* correspondent's views.

## Fewer razors but more blade sales

By volume, sales of complete safety razor sets were down by 15 per cent in the second quarter of the year compared with the same quarter in 1969. However, sales of stainless steel blades sold separately showed a total rise of 15 per cent, or 8 per cent by value, due to larger export sales which were up by 30 per cent and 14 per cent respectively. Those details are given in the Board of Trade's *Business Monitor*.



Two Boots branches were the locations for special Yardley promotions featuring BRM racing cars recently. Yardley are sponsoring the BRM Formula 1 team in this season's Grand Prix series. The Boots stores involved were at Royal Exchange, Manchester (where the picture above was taken) and at Broadmead, Bristol. The cars formed the centre of a display

# Chemists get a warning against 'complacency'

National Health Service receipts accounting for over 33 per cent of chemists' turnover are leading to over-complacency in this sector of the retail trade: they act as a buffer against the competitive forces of the High Street, states a recent report in the Economist Intelligence Unit's *Retail Business*. Supermarkets and variety and chain stores continue to make inroads into the chemists' traditional lines—toiletries and cosmetics. "Little wonder that the numbers of chemists have been decreasing as the full effect of competition without retaliation begins to make itself felt." Chemists in fact appear to have lost business in volume terms last year, and there is more than a little danger of the independent chemist slowly disappearing from the High Street to a much more restricted role, the report adds.

Chemists' total receipts in 1969 were estimated at £502m, an increase of 4½ per cent on 1968; counter sales were estimated to be up by 3 per cent at £322m.

In 1969 chemists and photographic shops accounted for 3·1 per cent of total retail turnover (same as at the 1966 Census of Distribution). Independents' counter sales exceeded £200m for the first time, showing the average 4 per cent rise when figures included photographic dealers.

Multiples' sales were £176m (up 4 per cent) and represented 44 per cent of the total turnover achieved by only 15 per cent of the number of outlets.

"If present trends continue," says the report, "the multiples will have caught up with the independents before the end of the 1970s in terms of turnover."

As far as the present year is concerned, it has got off to a poorer start than 1969. There are grounds, says the report, for believing that the situation will not deteriorate in the second half as it did in 1969. Recent wage rises should keep up spending on items like toiletries while continuing price rises keep up turnover.

Forecast of sales by chemists and photographic dealers.

	1968	1969	1970
Independents	£m	£m	£m
Independents	196	204	213
Multiples	170	176	185
Co-operatives	22	22	23
Total	388	402	421

sively, and makes proposals to evaluate the effectiveness of its policy by an independent survey in 1971.

Early indications point to a considerable rise in the average recovery of grant on levy for the period January-July, 1969, and as a result ceilings have been introduced to avoid escalation of the levy.

The report says that training is not just a matter of sending people away on courses, and that from management to the shop floor, most training is on-the-job.

Of the 455,000 employees in the industry for whom statutory returns were made to the CITB, 68,000 are associated with pharmaceuticals and 28,000 with cosmetics, perfumes, aerosols, etc.

(Annual report, Chemical and Allied Products Industry Training Board, HM Stationery Office, price 4s.)

## Porfiromycin judgment

The House of Lords (Lords Reid, Wilberforce, Morris of Borth-y-Gest, Diplock and Guest) reserved judgment recently on the appeal of American Cyanamid Co against the judgment of Mr Justice Graham revoking their patent for the manufacture of porfiromycin on the petition of Upjohn Co. It was the first appeal under the provisions of section 12 of the Administration of Justice Act 1969 which enables an appellant to bypass the Court of Appeal and proceed from the High Court to the House of Lords.

## Training levy to be kept down

While continuing its established practice of involving member firms in policy formation, the Chemical and Allied Products Industry Training Board (CITB) in its annual report records greater selectivity in grant aid, which arises from its policy to reduce levy progression.

## Approved for farmers

The Ministry of Agriculture, Fisheries and Food has issued the following first list of additions to the 1970 list of Approved Products for Farmers and Growers, in accordance with the Agricultural Chemicals Approval Scheme:

**Fenazaflor**, new type of acaricide for the control of active stages and summer eggs of fruit tree red spider mite on apples; wettable powders, Lovozal 40 (Fisons).

**Fenitrothion**, organophosphorus insecticide for the control of codling, tortrix and winter moths, aphids, blossom weevil, capsids and sucker on apples, pea moth and (by making a bran bait) leatherjackets in cereals; liquid formulations, Accothion (Cyanamid) and Boots Fenitrothion Insecticide (not peas) (Boots).

**Thiometon**, systemic organophosphorus insecticide for the control of aphids on sugar beet and potatoes; dusts, Chafer "Dry Spray" Ekatin (Chafer).

### New Approved Uses

**Chlorbromuron**: For weed control in carrots and parsnips.

**Chlormequat**: For reduction of straw length in oats.

**Dichlorvos**: For pre-blossom use on apples and pears (for the control of aphids, sucker, tortrix and winter moths).

**Dimexan**: For use on carrots to reduce growth and splitting.

**Mancozeb with Zineb**: For the control of tulip fire, rust of carnations and geraniums, and ray blight of chrysanthemums.

**Cycocel** (chlormequat) and RCR Slug Pellets (metaldehyde) are new products containing approved chemicals.

## Estate plans a dispensing service

Residents of the Headstone Lane Estate in Harrow, Middlesex, bereft of their only pharmacy since the beginning of the month, called a meeting last week to decide ways of helping elderly patients to obtain their medicines.

The meeting, attended by the local Member of Parliament, borough councillors, doctors and pharmacists, set up an executive committee of five to look into the practicability of various suggestions made.

As an interim measure it was hoped that the prescriptions might be collected from the doctors by a voluntary organisation and taken to a chemist of the patients' choice for dispensing.

In the longer term, the possibility of the vacated premises of the National Co-operative Chemists Ltd in Long Elmes being sublet to another chemist was also to be examined.

A local retail pharmacist, Mr D. Beck, said if the lease could be arranged he would consider opening a branch pharmacy there.

## Seminar on new dressing

Fourteen overseas senior sales managers are attending a seminar this week at Roussel's Wembley Park head office on Soframycin Unitulle—the new form of single-pack antibiotic tulle dressing, prior to the launch of the product worldwide.

This new development provides a clinical facility which ensures complete sterility up to the moment of use; each unit of 10 cm by 10 cm is sealed under sterile laboratory conditions and packed in cartons of ten.

The seminar is being held with a background of worldwide medical evaluation, and the various aspects of clinical application overseas are being dealt with in depth by Roussel's medical team headed by Dr J. P. W. Young and sales director Mr J. T. Hook.

## Import deposit rates to be cut

The rate for import deposits is to be reduced from 30 per cent to 20 per cent on September 1 and the deposit scheme will come to an end in December.

# Scholl Exercise Sandals

A physiotherapist wrote recently to "The Lancet" suggesting that Exercise Sandals could be harmful to the feet. In publishing the letter "The Lancet" accepted no responsibility for the views of its correspondent.

Understandably the press, radio and TV picked up the item and exploited its news value although they were careful not to publicise the precise terms of the allegation since these do not bear serious investigation.

We categorically state therefore, that the Scholl Exercise Sandal is designed specifically to straighten the toes - to strengthen the foot arches - to promote natural foot movement - to improve foot balance and to tone the muscles of feet and legs.

Scholl Exercise Sandals from their inception were medically and orthopaedically approved and for more than ten years have been worn and recommended by medical staff in Physiotherapy Departments and Operating Theatres in Hospitals throughout the world.

During the same period of time over five million pairs of Scholl Exercise Sandals have been sold through Chemists and the high level of repeat purchases indicate the satisfaction they give.

The Scholl name is synonymous with Care of the Feet and the Scholl Exercise Sandal is consistent with this principle.



# She can't help selling Polyherb



She's only 6/9 and she's a beautiful new offer with every bottle of Polyherb shampoo. Twelve inches tall, specially made for Poly by Pedigree, she'll appeal to women as a wonderful idea for Christmas, and her long silky hair and lifelike eyes will enchant any little girl.

For extra attraction, there's a competition for the best-dressed doll, with a special section for the under fourteens. We're giving away 27 valuable Singer sewing machines, and the winning dolls will go to charity.

It's an exciting offer packed with appeal for all ages. Get your stocks of Polyherb shampoo ready now and let Poly's dolly sell them for you.



## NEWS IN BRIEF

□ Subject to Governmental approval, the pharmacy at Bolton Royal Infirmary, Lanes, was to be extended at a cost of £21,893, noted minutes of Manchester Regional Hospital Board recently.

□ The Distributive Industry Training Board is to give backing to a country-wide decimalisation training programme to be organised in the autumn by the National Chamber of Trade. The DITB has agreed to help towards the costs of advertising the meetings, booking accommodation, and tutors' fees.

□ The Bolivian Government has reconstructed its technical qualification committee and charged it to draw up a list of home and imported pharmaceuticals in order to determine whether they are similar or not and to study the effect of allowing or prohibiting their importation.

□ Regulations have been made which will remove ponceau MX from the list of colouring matters permitted in food with effect from January 1, 1971. Regulations made will remove brominated edible vegetable oils from the list of emulsifiers and stabilisers permitted in food with effect from September 1, 1970.

□ Twenty-five leading Japanese pharmaceutical companies have decided to establish in Tokyo a pharmaceutical technology information centre by the end of the year in an attempt to streamline their business and to promote mutual co-operation. The centre will analyse and evaluate technical data collected from all over the world and distribute its finding to its members.

## PEOPLE

Mr V. H. Blaney, who has been with Phillips Laboratories (previously Phillips, Scott Turner Co) for over 47 years — 36 travelling in North and mid Wales area and adjoining counties — retired last month.

Professor E. J. Shellard, Department of Pharmacy, Chelsea College of Science and Technology, has published a survey of research done by British pharmacognosists during the years from 1950 to 1969.

## Deaths

Coutts: Recently, Mr Charles Dewar Coutts, MPS, 64 Braeside Terrace, Aberdeen, aged 49. Mr Coutts qualified in 1943 and followed his father and grandfather into the business of Charles Coutts (Chemists) Ltd, 2 Schoolhill, Aberdeen, which was founded in 1852.

Lattimer: On August 10, Mr Hugh Lattimer, 62 Woodcote Hurst, Epsom, Surrey, aged 88. Mr Lattimer had served the drug and essential oil trades for over 70 years. He entered hospital recently for the amputation of a leg (C&D July 4, page 10).

## The Xrayser column

### Naming the medicine

The field of discussion appears to be widening on the subject of the labelling of dispensed medicines. It appears that the publication *Which?* has now entered the lists and is advising the patient to ask the doctor to write the letters NP on the prescription. That, in turn, we are told by the publication, should make the chemist put the name of the medicine on the label (last week, page 149). Your report goes on to say that the advice is given to a member of the Consumer Association who had complained that different tablets received by him and his wife were almost identical, yet were dispensed in bottles which said merely "use as directed."

I indicated recently in this column that I thought there was more to be said in favour of automatic labelling than against it, but I pointed out that meantime the simple addition by the doctor of two letters to the prescription would procure the desired result.

But there are one or two points in the report which seem to call for elucidation. Firstly, it seems a strange procedure for the member of the Consumer Association to have taken his complaint to that organisation, and not to have discussed it with the prescriber or the pharmacist. I am not even satisfied that naming the tablets concerned would necessarily provide him with the answer.

If, instead of "use as directed," there had been a direction as to dosage and frequency, that still might not have answered the consumer's problem, for both might easily have been "one three times daily." But surely the label would differentiate between man and wife by the prefix? One would expect the patient to use sufficient care to see that he had lifted his own tablets, and not those of his wife.

#### When found, make a note of

A week or two ago I commented on the decision of the Council of the Pharmaceutical Society to make recordings of prominent pharmaceutical personalities, and I allowed myself to wonder if the interviews must be confined to the prominent. The thought occurred to me again on reading that fascinating little publication, *Pharmaceutical Historian*, the newsletter of the British Society for the History of Pharmacy. It is reported that at the annual meeting of members, Mr S. J. Woodward said that he would like history to include topics nearer the present era, suggesting that perhaps the distant past had had more than its fair share. He would like, he said, to have the second half of the nineteenth century considered, and of course he is right. History is always in the making, and we are close enough to the period Mr Woodward mentions for many senior pharmacists of today to have known and listened to those who practised at that time. We are fortunate, also, in having that period well documented through the pages of the bound volumes of the *Chemist and Druggist* and the Society's Journal. And if you, intent on research, want to know what constituted the burning issue of any particular time, turn to the correspondence columns.

#### A treasury

It is indeed fascinating to read other items in those early publications. On one occasion there appeared to be an extremely erudite discussion on sewage and in later pages of the same issue essential oils were given some prominence. However, I prefer when relaxing, to meander through the historical reviews that appeared in those annual special issues of the C&D, many of which I still treasure.

#### The fount of history

It has been said that the fount of history is the club bore. That may be a little unkind, but there are grains of truth to be found among the chaff, and winnowing may produce its reward. It may be that there is some affinity between the club bore, Jack Point, and the writer of this column.



**GERHARDT**

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with value to public and trade*

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# COMPANY NEWS

## Upsurge of profits at Macarthys

Macarthys Pharmaceuticals Ltd show group profits before taxation for the year ended April 30 of £401,041 (against £150,306 for the previous year). The amount provided for tax was £187,502 (£62,314) and a final dividend of 9 per cent (nil) is being recommended making a total for the year of 15 per cent (6 per cent).

The figures exclude an amount of £46,569, which has been charged to reserves (1969—£19,199) after deducting corporation tax. This figure is made up of three items: Costs on property awaiting disposal, Cooper Brothers consultancy fees, and compensation paid to a director.

Macarthys' directors say that their wholesale companies have successfully instituted new systems that have resulted in a sharp return to profitability. The manufacturing and retail companies have made policy changes which have resulted in them experiencing a set-back in profits, but which have been designed to provide a firm base for the future.

## Parke, Davis in merger talks

A statement issued by Parke, Davis & Co in the United States says that the board has agreed in principle to a merger with Warner-Lambert Pharmaceutical Co and that a "competing proposal of Revlon Inc was considered and rejected."

Should the shareholders of both companies agree to the merger it was emphasised that Parke, Davis would keep its own identity and management.

Commenting on the announcement *Business Week* said:

"It may be hard to find a partner quite as neatly suited as Warner Lambert is to Parke, Davis. The proposed combination of these two will make a package with sales of more than £1,000 million. Parke, Davis is debt free, its working capital is still more than \$100 m but it has had to cut both research and development and white-collar personnel to save cash; earnings, which as late as 1965 were \$32.6 m, fell to \$20.7 m last year, and just last month the company reported a 24 per cent drop in its second-quarter profit for 1970."

## S & N and Gala link

The boards of Smith & Nephew Associated Companies Ltd and Gala Cosmetic Group Ltd have proposed to merge the toiletry and cosmetic interests of Smith & Nephew with those of Gala.

Under the terms of the merger Smith & Nephew will acquire a 55 per cent holding in Gala with Gala benefiting from the manufacture and profits of the Nivea range of products in the United Kingdom and export markets.

If the arrangement is agreed there will be an interchange of senior executives and directors. Mr S. N. Steen (chairman S & N) would become chairman of Gala and Mr S. H. Picker (currently Gala chairman) would be appointed joint deputy chairman of S & N with Mr C. W. Crouch.

Smith & Nephew Associated Companies Ltd have declared an interim dividend of 6.75 per cent (equivalent in 1969 was 6.21 per cent). Pre-tax profit for the 24 weeks ended June 20 was £3,262,000 (£2,959,000) from sales 14.6 per cent up at £21.55 m.—Mr W. Finney, Mr D. E. Morgan and Mr E. H. Peet have joined the board of the subsidiary company Southalls (Birmingham) Ltd. Mr J. G. M. O'Sullivan and Mr D. Wilkinson have been appointed directors of the sales subsidiary company, Lilia-White Sales Ltd.

## In brief

**I. S. Burt & Partners and Howe & Hammond Ltd** are merging on October 1 to form a new company, which will be known as Howe & Hammond Ltd and will have the following directors: C. V. Hammond, MPS, ARIC (chairman), N. W. C. Clutterbuck, MPS, J. Collins, MPS, and I. S. Burt, B.Pharm, MPS. The head office is at 75 South Street, Bishop's Stortford, Herts and the company will continue to trade through the four existing pharmacies: Abbotts Pharmacy, Stanstead Abbotts; Hockeill Pharmacy, Bishop's Stortford, Mount Pharmacy, Stanstead, and Trinity Pharmacy, Bishop's Stortford.

**Gland Supplies Ltd**, Manchester, have opened a 14,000-sq ft factory on the Hutton Lyons Industrial Estate, at Hutton-le-Hole, co Durham. Mr A. Johnson, a director, said that previously the animal by-products collected in the Northeast had been transported to Manchester for processing.

**Du Pont Co** have announced plans for the construction of the world's largest plant to manufacture polyvinyl alcohol at their present manufacturing site at La Porte, Texas USA.

**Mr J. M. Horsburgh, MPS**, 274 Canongate, Edinburgh, has acquired the pharmacy of Mr J. T. Deans, MPS, 4 Stenhouse Cross, Edinburgh 11, as from August 30. The Canongate premises will then be closed due to road developments in the area. Mr Deans will be retiring.

**BATC's cosmetic interests**: Group turnover of British-American Tobacco Co Ltd in the half-year ended March 31, included £22.32m from the perfumery and cosmetics interests.

**Gnome Photographic Products Ltd**: Profit for the year ended May 31 was £100,702 against £149,259 in the previous year, before tax of £44,793 (£67,000). Dividend is cut from the equivalent of 27.3 per cent to 20 per cent.

**Wellcome Foundation's next chairman**: Mr A. A. Gray, MC, MA, BSc, at present a deputy chairman of the Wellcome Foundation Ltd, has been elected to succeed to the chairmanship on the retirement of Sir Michael Perrin, CBE, on December 31.

## Appointments

**Schering Chemicals Ltd** have appointed Mr R. G. Carter, MPS, their sales manager. Mr Carter joined the company in 1957 as a medical representative for East Anglia, became area manager two years



Mr R. G. Carter Mr C. Eaglen

later and in 1961 was appointed medical information officer, then training officer and in 1964, field sales manager.

Mr Clarence Eaglen becomes field sales manager and Bill Crothers, assistant field sales manager.

**Warner-Lambert International** have established two "hemisphere management groups." The Eastern hemisphere group, based at Slough, covers all of Europe, Africa and the Indian sub-continent. Mr R. F. Rudgley, MPS, for five years based at the Warner-Hudnut-Lambert Laboratories, Eastleigh, has been promoted to take over as director, professional products at Slough.

**Gerhardt-Penick Ltd** announce the appointments of Mr Peter Tyler (sales manager, consumer products division); Mr John Archer (sales administration executive consumer products division); Mr John Dunning (export manager) and Mr Montague Miller (chemical sales manager).

**Radiol Chemicals Ltd** have appointed Mr D. Alderson their representative to cover the South Anglian counties and Mr C. D. Brough to represent them in North Lancashire, Cumberland, Westmorland, Durham and Northumberland.

**Leo Laboratories Ltd**, have appointed Mr T. E. Summers their sales manager. He was formerly the training and development manager of the company and he has been succeeded in this position by Mr W. T. Shanks.

**Remington electric shaver division**, Sperry Rand Ltd, have appointed Mr Simon B. Lloyd their marketing manager with overall control of sales, advertising and marketing. Aged 40, Mr Lloyd has served the division for nine years, initially as advertising manager for six years and latterly as general sales manager.

**GEIGY**

In the past few months, considerable interest has been shown in the introduction of new treatments for Parkinson's disease.

One of these, Symmetrel (1-Amantadine hydrochloride), will measurably improve such factors as functional disability, tremor, limb

dexterity, timing of walking and writing, speech and mood.

Treatment with Symmetrel does not require hospital supervision and it is freely available for prescribing in General Practice.

# NEW PRODUCTS AND PACKS

## Diagnostics

### Test for bacteriuria

Uriglox is a specific and sensitive test for bacteriuria from William R. Warner & Co Ltd. It yields a result within 10 minutes.

Uriglow consists of an ion exchange paper which is placed in the urine to be tested. If 1.5 to 2mg/100ml or more of glucose is present the colour reagent will give a blue-green reaction, a clear sign that a symptomatic bacteriuria is not present.

If the colour reagent part remains unchanged it is a warning sign that bacteriuria is present.

Uriglox is issued in tins containing 10 strips with sample tubes (48s 4d). (General Diagnostic Division, William R. Warner & Co Ltd, Eastleigh, Hampshire.)

### In disposable syringes

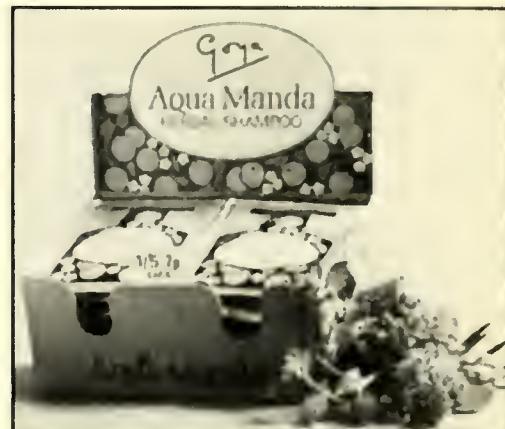
The Radiochemical Centre can now supply xenon-133 injection in syringe units. The product has been designed to give the user 10 mCi <sup>133</sup>Xe in 1 ml saline solution in a form that, with the minimum of handling, can be injected into a patient as a single dose. Each unit comprises a glass injection cartridge containing a sterile saline solution of xenon-133 within a transparent plastic tube which is packed in a lead shielding container. The associated sterile syringe components are inside a transparent plastic bag. There are also instructions for assembly immediately prior to injection.

NAS 21P is despatched each Friday and dated for the following Monday; orders should be received by the Tuesday preceding despatch. (United Kingdom Atomic Energy Authority, Amersham, Buckinghamshire).

## Cosmetics and toiletries

### Coty Originals lipsticks

Coty are introducing 12 new lipsticks (13s 9d) in up-to-date colours. The lipsticks come in tortoiseshell finished cases and are specially shaped to give the mouth a perfect outline which will not bleed or feather. There are six cream colours and six frosted. The "creams" are:—



Beau Pink, cerise pink; Pretty Plum, ice blue pink; Melonie, flame orange; Real Orange, sunset orange; Tomato Red, morning rose; Sure Strawberry, lobster coral. The frosted range includes Sunny Pink, silver pink; Marygold, soft gleaming coral, Honeypot, golden beige; Cinnamon Sugar, bronzed beige; Tollee Beige, petal pink beige and Newpenny Red a rust red. (Coty (England) Ltd, Great West Road, Brentford, Middlesex.)

### Aqua Manda herbal shampoo

A herbal shampoo (1s 5d) has been added to the Aqua Manda range. The shampoo is packed in a foil sachet, 24 in each display outer. (D. R. Collins Ltd, Badminton Court, Amersham, Bucks.)

### Gilty rose and glassy peach

Two new shades of lipstick (20s 5d) with matching Gel-Rouge (35s) have been added to the Germaine Monteil range of fashion cosmetics—Gilty Rose and Glassy Peach. (Germaine Monteil (UK) Ltd, 17 Old Bond Street, London W1.)

### Gypsy lips

Names from gypsy folklore have been adopted by Helena Rubinstein for their four new lipstick shades (12s). They are Sinti Pink, Romany Flame, Taro Magic and Gitano Peach. (Helena Rubinstein, 3 Grafton Street, London W1.)

### In dimple bottles

Continuing their policy of adopting distinctive bottles, Andre Philippe are issuing a cocktail bubble bath gift set (13s 9d) containing six tapered round dimple bottles. On the neck of each is an elegant bow. There are six cocktail sets in an outer. (Andre Philippe Ltd, 71 Gowan Avenue, Fulham, London SW6.)

### Love by Outdoor Girl

A new range of preparations has been introduced by Outdoor Girl, under the title Love. The fragrance is described as having "a rich, exuberant, jasmin-woody note that lasts." The range includes skin perfume 40 cc (9s 10d), bubble bath (7s 3d), body lotion (5s 5d) and talcum

(5s 5d). (Myram Picker Ltd, Hook Rise, Kingston By-pass, Surbiton, Surrey).

## Sundries

### Aerosol polish

Mr Sheen is a new household concept, launched by the Reckitt & Colman Household Division. It is an aerosol polish that cleans a wide variety of surfaces. Extensive point-of-sale materials are available in red, gold, white and black (Reckitt & Colman, Household Division, Danson Lane, Hull HU8 7DS.)

### Holdalls in carrier packs

Solport are offering an excellent range of holdalls in striped, WGC 890, and floral, WGC 947, PVC (14s 6d). The holdalls are packed in gold carrier packs with a window that enables them to be readily examined by customers. Another holdall, WNC 968, (9s 11d) is wrapped in cellophane. It is in floral patterned PVC and has welded seams. (Solport Brothers Ltd, Portia House, Goring Street, Goring-by-Sea, Sussex.)

### Ear protector

The Billesholm ear protector is a glass-down felt cut into strips. The glass-down is composed of glass fibres having diameters one tenth that of cotton. About 1in of the felt is formed into a cone shape and inserted in the ear.

The manufacturers state that when Billesholm ear protectors are used a weaving mill sounds no louder than a busy street and a rivetting hammer no louder than a paper machine. Besides a bulk delivery unit for factories there is a portion package containing 3 g (2s 9d), a "special" containing 48 x 3g packages and a dispensing package that contains 60 g of down in a creased slip. (Distributors: Ardent Industrial Services, 3 Thames Avenue, Windsor, Berks.)

# TRADE NEWS

## P D & Co's 'drugs' in Securitainers

Parke, Davis, Staines Road, Hounslow, Middlesex, have recently begun to pack their 60 dry products (tablets, capsules, Kapsals, pills and powders) in white Securitainers. These polypropylene cans have the advantage of light weight, resistance to breakage and varying conditions of light, heat and humidity, with a pilfer-proof tear-off strip device on the low density polyethylene cap.

The opportunity has been taken to reduce the range of pack sizes from 32 to only 9, carried in 11 sizes of outer container to pack into a single size shipping outer. This standardisation will assist the automation of the filling lines, and reduce



the problems of storage for wholesaler and retailer.

Illustration shows the range of nine Securitainers, which are being introduced to home and overseas markets as stocks of existing packs become exhausted.

### Hay fever vaccines

Bencard state that Haygen is to be deleted from their range of hay fever vaccines when existing stocks are exhausted. The short-course Bencard grass pollen vaccines, D-VAC Pollens and Alavac-P, are recommended as alternatives to Haygen but, in cases requiring a closer substitute for Haygen, specially formulated Specific Desensitising Vaccine (SDV) will be prepared to individual order.

Further information is available from:

Bencard, Beecham House, Great West Road, Brentford, Middlesex.

### Reformulation

Dista Products Ltd, Fleming Road, Speke, Liverpool, announce the reformulation of Orastrep suspension and tablets. In keeping with current medical opinion, sulphadimidine will be excluded from the formulation.

The new formulation is effective from batch numbers A14512 Orastrep 25 tablets; A17059 100 tablets, and A17060 500 tablets; A16941 Orastrep 50 ml suspension, and A16939 500 ml suspension. Packs and prices remain unchanged.

### From raw material to finished pack

Following the expansion of Butler Pharmaceuticals into the premises at 5-19 Brunswick Street, Leicester, formerly occupied by the wholesale assembly division, facilities available for the handling of tablets and liquids now include formulation, manufacture, printing and packaging.

Inquiries are invited for both large and small runs. A national delivery service by Butler Pharmaceuticals' own transport aids prompt delivery.

### Bank holiday closing

Beecham Ethical Distributors, Great West Road, Brentford, Middlesex, closing 5.15 pm Friday, August 28, until 9 am, Tuesday, September 1.

## Bonus offers

Pharmaceutical Specialities (May & Baker) Ltd. Anthical cream 25g, Anthisan cream 25g and Avomine tablets 10 invoiced as 9 (until August 31).

## ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands

**Agfa-Gevaert Products:** So

**Alka-Seltzer:** All areas

**Anadin:** Ln, M, Y, WW, So, A, We, CI

**Askit:** Sc, B, G

**Bisodol:** U

**Brylcreem:** All except NE, E

**Disprin:** Ln, Lc, Sc, WW, So, A, U, We, B

**Fynnon Spa bath salts:** Ln, M, Lc, WW, So, A, We

**Heinz Baby Foods:** All areas

**Immac:** M, Lc, So, NE, A, We, CI

**Imperial Leather:** All except Sc, A, G, E

**Iron Jelloids:** Ln, M, WW, So, NE

**Macleans:** All except NE, E

**Phensic:** Ln, M, WW

**Phyllosan:** WW

**Poli-Grip:** M, Lc, Y, Sc, NE

**Poly Lady:** M

**Silvikrin:** All except NE, E

**Steradent:** Ln, Lc, Y, Sc, WW, So, A, U, We, B

**Target:** Ln, WW, So, We

**Yeast Vite:** All except E

## PROMOTIONS

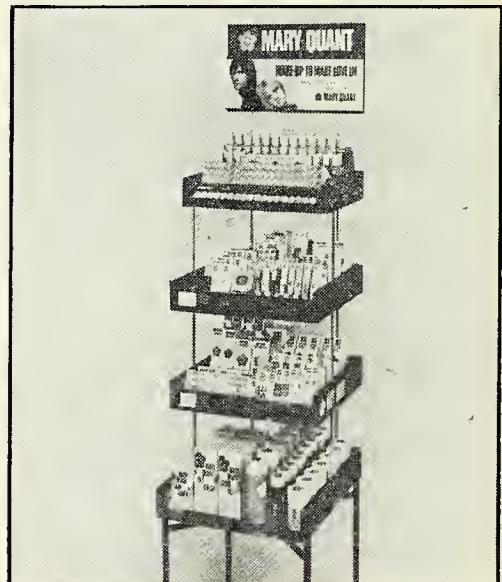


### New Wilkinson Sword promotion

In a new consumer promotion by Wilkinson Sword, customers buying New Wilkinson Sword razor blades, razor or shaving soap will be able to send for three attractively framed watercolour military prints at a special price of 12s 6d each.

The prints, full colour pictures on a white oval against a grey background, are attractively presented in 7½ x 5½in black and gold frames. They show an officer of the Yorkshire Hussars in the uniform of 1897, a field officer of the 94th Foot in 1824, and a Royal Artillery Company sergeant in 1846. They are obtained singly, or in sets, by completing a coupon in a leaflet available at point-of-sale. The offer is open until January 31, 1971.

Specially designed point-of-sale material featuring the prints includes display boxes, showcards, leaflet holders and window stickers.



This free-standing unit holds the entire range of Mary Quant cosmetics and testers. Black trays offset the white packs and self-adhesive price strips provide easy reference. Top area available for interchangeable promotion cards. (Mary Quant Cosmetics Ltd, Surbiton, Surrey.)

# NEW Steedman's Nappy Cream

**doubly effective  
against nappy rash**

**Steedman's** is a sophisticated formula designed to treat and prevent nappy rash.

**Treatment** Extensive hospital trials have shown that the Steedman's formula, based on 0.5% Cetyl Pyridinium Chloride, is highly effective in clearing up existing cases.

**Prevention** Steedman's siliconised base forms a physical barrier which prevents urine getting through to the skin and stops chafing. The C.P.C inhibits the development of ammonia-forming bacteria.

High frequency advertising to carefully selected audiences in Woman, Mother, Family Circle and the leading mother-interest magazines starts September. Supported by massive sampling.

**Presentation** 55g tube in an attractive one dozen display. Recommended retail price 4/-.

Generous introductory bonus available from your Scott & Bowne representative now.



**Steedman's Nappy Cream**

Gentle protection — clinically tested.

John Steedman & Co. 50 Upper Brook St. London W.1

# SELF-SERVICE SPEARHEAD

To match the supermarkets at their own game, but to remain unmistakably "chemists": that summarises the philosophy behind the new self-service units being opened by R. Weston (Chemists) Ltd.

Anyone who doubts the practicability of combining the two objects might well be prompted to think again after a visit to the first of the chain, which opened in the Merseyway shopping precinct in Stockport, Cheshire, last Friday (C&D last week, page 153).

In a sense, this can be described as a "pilot" unit, in that it is slightly smaller than most of its successors will be—it has a 24-ft frontage and a sales-plus-dispensary area of about 1,700 sq ft, while subsequent openings already planned have frontages of 36-ft-plus and sales areas upwards of 2,000 sq ft.

But already the pattern is clear. The pharmaceutical character is established beyond question from the outset. The fascia displays the word "chemist" prominently, and, immediately on entering the shop the customer's eye will be

drawn to the twin illuminated signs at the far end: "medicines" and "prescriptions."

Below these signs are the only two sections where self-service does not apply. How the orthodox sale of medicines can be grafted on to a self-service operation is, naturally, one of the aspects with which a pharmacist will be chiefly concerned.

The method adopted by Westons is simple. The customer is served by an assistant at the medicines counter—which, as already indicated, is immediately adjacent to the dispensary. The assistant then rings up the price of the purchases on a cash register and places the price slip together with the goods in a polythene bag which is then heat-sealed on a foot-operated machine attached to the counter. Payment is made at one of the two check-out points in the normal way.

For the rest, it is self-service all the way—and the branch has currently on its shelves more than 150 kinds of merchandise carrying cut price offers.

The sales area consists of three gangways. The left-hand side of the first aisle is dominated by an extensive range of

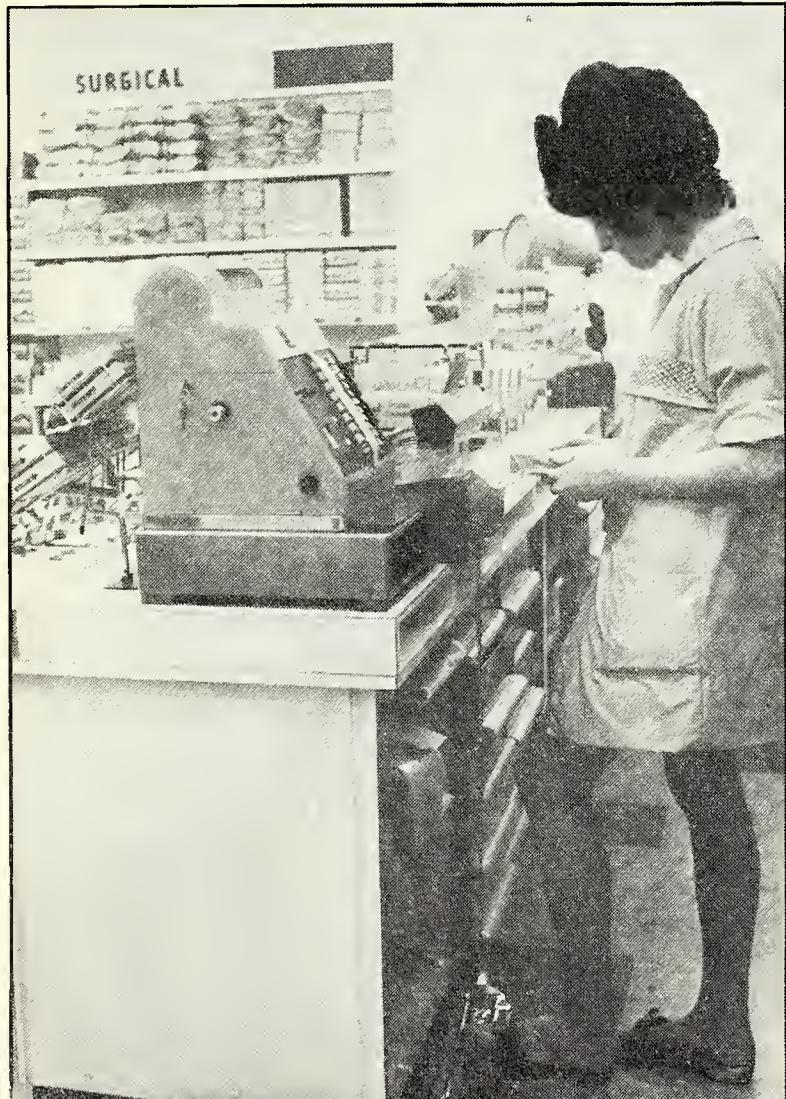
health foods, of which a special feature is made in this unit. Facing them are baby foods, a home brewing section, surgical goods and foot aids. The dispensary is immediately facing the top of this gangway.

Turning, and walking down the second aisle towards the check-out points, the left-hand side is occupied by toiletries, dental care products and cosmetics. On the right is a men's toiletries section followed by more cosmetics.

The cosmetics selection extends in terms of price from the budget ranges—such as Miners—to Coty, Max Factor and Yardley products at the upper end.

The third gangway has one of its sides featuring hair care products and, facing these, paper products, sanitary towels, tights, household goods, disinfectants and pet foods.

The second of Weston's self-service units is scheduled to open in Grimsby on September 11, and this should be followed before the end of the year by others at Farnham in Hampshire and Scunthorpe in Lincolnshire.



An assistant operates the heat-sealing machine on the medicines counter. Prices of goods are rung-up before sealing



This view from the doorway looking past the check-out points, shows the contents of the self-service unit

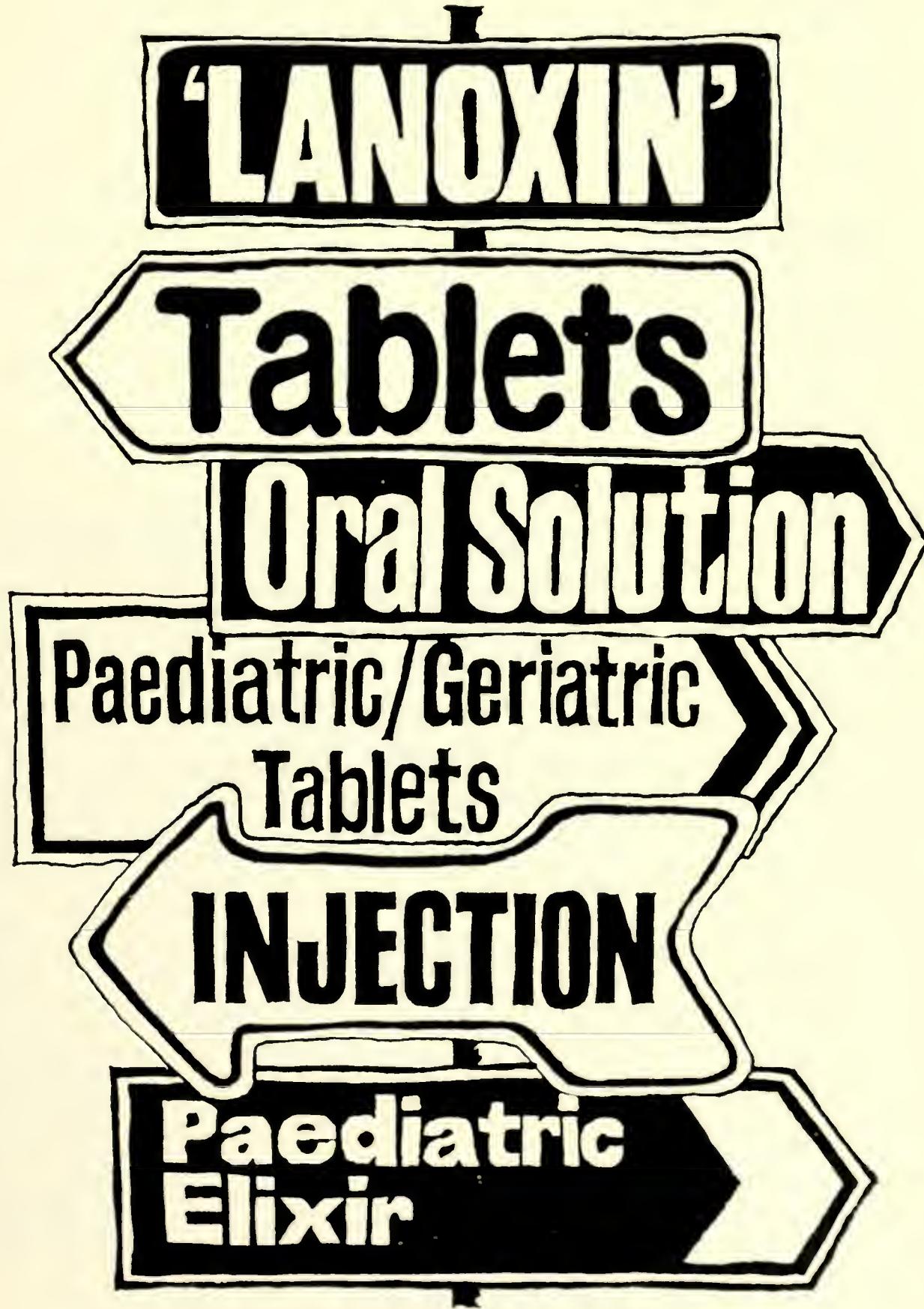


The medicines counter is sited within the immediate supervision area of the dispensary at the rear of the shop

# 'Lanoxin': whenever digitalis therapy is indicated

Whatever the contingency there is a 'Lanoxin' preparation to meet it. Quality control throughout manufacture ensures pure, precise doses of digoxin in all presentations. 'Lanoxin' Digoxin

brand



Full information is available on request



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd) Dartford, Kent

# Philips photographic packs

## The new Flashpack 7

Here's the latest version of the famous Flashpack. Each holds 48 PFC4 (192 flashes), 80 PFIB, 50 AGIB Super. The PFC4's are packed in two card dispensers with 8 x 3 cube packs in each (24 cubes, 96 flashes). Great feature of these sturdy packs is the gravity feed system which makes for quick, efficient handling of individual cubes, cuts out frustrating fiddle! Use your gravity feed dispenser on your counter or fix it to the wall with its own self-adhesive wall mounting.

Each Flashpack 7 holds our usual handy dispenser with a supply of leaflets giving hints on flashlight photography.



**PHILIPS**

Philips Electrical Limited,  
Lighting Division, Century House,  
Shaftesbury Avenue, London WC2H 8AS

## WEEKLY CHANGES AND ADDITIONS

## June Quarterly Price List

Trade prices and purchase tax figures are given per dozen unless otherwise stated. Bold upright figures (2 9) in the retail column indicate the item is subject to retail price maintenance. Italic figures (2 9) is manufacturers recommended price. Light upright figures (2 9) is a suggested price. A=Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. /=Insert.

Debut (336 Dendron)	Trade	Tax	Retail	Adelphane (262 CIBA)	Trade	Tax	Retail	Alkadonna (228 Carlton)	Trade	Tax	Retail
EF 600	small 70 4	36 9	11 5	tablets 500	—	—	—	suspension dp 2l	42 6es	—	—
	medium 117 1	61 2	19 0	Adwin (266 Clarnell) existing entry	—	—	—	dp 1 gal	80 0es	—	—
1200	small 86 3	45 1	14 0	Adwin (266 Clarnell)	30g	3 0es	—	tablets dp 500	24 0es	—	—
	medium 141 8	74 1	23 0	balm paediatric	120ml	3 0es	—	dp 350	—	—	—
	large 234 2	122 4	38 0	tablets 500ml	10 0es	—	—				D
bands (1227 THP)	200ml	17 7	—	tablets 100	7 0es	—	—				
infestant	340ml	24 2	—	tablets 500	28 0es	—	—				
	570ml	36 1	—								
dry (451 F & J) entire entry											
Clock (51 1/2 Gillette)											
ades carbon (S)	19 2	7 0	1 9	Agfa (16 AGL)							
	(20 pkts)	(20 pkts)		binoculars 8 x 30	—	—	497 6				
stainless (S)	32 10	12 0	3 0	case 10 x 40	—	—	85 9				
	(20 pkts)	(20 pkts)		case	—	—	665 0				
hour (333 Cupal)				films black & white	—	—	95 3				
cold & flu capsules†	30 0	—	3 9	Dia direct reversal	—	—					
texture	23 0	7 7	3 8	35mm 36exp.	—	—	23 0				
wders	17 4	5 8	2 8	papers Brovira &	—	—					
43 8M)				Record Rapid single	—	—					
ment	20 1	7 4	2 10	weight	—	—					
(1113 S & B)				31 x 5	100	—	20 6				
ice cream both sizes	—	—	D	3 1/2 x 5	25	—	7 2				
(211 Butler) †				100	—	—	22 7				
enges	18 0	6 7	3 3	4 1/2 x 6	25	—	11 3				
ment	18 0	6 7	3 3	5 x 7	100	—	33 10				
dim (143 BM)				6 1/2 x 8	10	—	40 0				
plets	14 2	5 2	2 0	8 x 10	100	—	8 2				
ile (117 BPL)				10 x 12	10	—	58 5				
plets	100	36 0es	13 3es	100	—	—	11 3				
acks of 28 and 250	—	—	D	100	—	—	83 0				
azotide (1429 TL) existing entry				10 x 12	10	—	16 5				
azotazide (1429 TL)				50	—	—	65 7				
ules 250mg	50	20 0es	—	double weight:	—	—					
	250	87 0es	—	3 1/2 x 5	100	—	24 7				
500 mg	50	41 0es	—	3 1/2 x 5	25	—	8 2				
	100	72 6es	—	100	—	—	26 8				
plets 250mg	25	9 0es	—	4 1/2 x 6	25	—	12 4				
	250	66 0es	—	100	—	—	40 0				
	1000	240 0es	—	5 x 7	25	—	14 4				
romycin (746 Lederle) TS				6 1/2 x 8	100	—	47 2				
plets 250mg	100	23 0es	—	8 x 10	10	—	9 3				
	1000	221 8es	—	100	—	—	69 0				
brom (1429 TL)				100	—	—	13 4				
plets	100	12 6es	—	100	—	—	99 0				
	1000	100 0es	—	Agafatronic (16 AGL)							
toplast (339 CG)				flashguns 140A	—	—	439 6				
issing first aid M295	16 10	—	2 0	160A	—	—	549 9				
ashable	M296	16 10	—	Agrimin (969 Pfizer)							
	M207	9 6es	—	bullets cattle 10	75 10es	—	89 3				
pieces asst.	M96	10 9es	—	sheep 20	62 6es	—	73 6				
25 pieces asst.	M284	9 10es	—	Airwick (671 Jeyes)							
25 pieces asst.	M95	12 6es	—	bottle	37 6	—	4 1				
10 pieces asst.	M304	9 0es	—	refill	30 5	—	3 4				
ces	M304L	10 10es	—	aerosols	—	—					
	M304S	6 0es	—	alpine mist	30 5	—	3 4				
	M304M	9 0es	—	fly killer	30 5	—	3 4				
and dressings	M97	9 7es	—	lilac time	30 5	—	3 4				
	M98	8 8es	—	springtime mist	30 5	—	3 4				
	M99	8 8es	—	moth proofer	39 4	—	4 1				
ividually wrapped	M371	26 3	—	Aladdin (24 ALAD)							
				super food flask 16oz	—	—	15 11				
				32oz	—	—	19 11				
rip	M271	23 4	—	Albion (339 CG)	495cc	57 10	21 2	9 0			
in x llyd	M266	112 0	—	cotton wool	1oz	8 10	—	1 2			
in x Syd	M305	27 7	—	2oz	13 11	—	1 9				
in x llyd	M267	137 8	—	4oz	22 11	—	2 8				
in x Syd	M272	30 7	—	carton	16oz	6 1es	—	7 9			
in x llyd	M268	150 9	—	paper wrapped	8oz	39 5	—	4 4			
in x llyd	M273	35 7	—	16oz	5 7es	—	7 5				
in x Syd	M269	178 0	—	Albolene (823 M&R)	35 0	19 3	6 0				
topruf (339 CG)				cleansing cream 3/oz	73 0	40 2	12 6				
ster lin x Syd	24 3	—	20 9								
in x Syd	39 6	—		Algemarin (708 KI)							
				foam bath	tube size 1	12 10	4 8	2 0			
				size 2	50 6	18 6	7 11				
				bottle size 3	15 3es	5 7es	28 6				
				size 4	53 0es	19 5es	99 0				

Simple Soap Now the only big-profit-big-volume toilet soap for sensitive skins you can safely recommend. 19.3d. Nationally Advertised

the most versatile digitalis glycoside

# LANOXIN brand DIGOXIN

TABLETS • SOLUTION • INJECTION • PÆDIATRIC ELIXIR  
BURROUGHS WELLCOME & CO. (The Wellcome Foundation Ltd.) DARTFORD, KENT.



	Trade	Tax	Retail
herbal bath oil	63 8	35 0	10 10
sachet	8 3	4 6½	1 5
foam bath	54 3	19 11	8 5
sachet	9 0	3 3½	1 5
oatmeal beauty soap	17 0	6 3	2 5
talcum	37 8	20 8½	6 5
<b>Aramis (425 ELC)</b>			
after shave concentrate	2oz	—	45 0
master shave kit	—	—	65 0
pre-shave concentrate	3oz	—	35 0
shaving concentrate	3oz	—	35 0
<b>Arocin (851 MPH)</b>			
capsules	40	42 0	4 10
100	100	92 0	10 8
200	200	169 0	19 8
<b>Aronde (287 CPC)</b>	existing entry	D	
Aronde (287 CPC)			
bath crystals	0274	34 4	18 5
bath essence	0270	46 7	25 0
bath oil	0272	46 7	25 0
capsules	0291	52 5	28 3
bubble bath	0273	31 9	11 4
gardenia	0280	38 2	13 8
rose	0281	38 2	13 8
pine	0282	38 2	13 8
giant (lilac, jasmin, blue hyacinth)	0284	57 8	20 7
herbal	0285	11 10	4 3
triple	0279	74 6	26 7
childrens rabbit	0268	31 9	11 4
dog	0269	29 1	10 4
clown	0271	44 8	16 0
0276	38 2	13 8	5 11
cleansing milk	0038	34 4	18 5
0027	17 2	9 3	2 11
cream rinse	0024	25 3	9 1
0236	12 4	4 6	1 11
deodorant aerosol	0157	34 4	18 5
roll-on	0043	26 6	14 2
spray	0156	20 8	11 1
dusting powder	0029	58 2	31 8
eau de Cologne	0178	29 0	15 6
eyebrow pencil	0103	11 4	6 0
eye shadow quartet	0107 and 0108	17 2	9 3
hair setting lotion	0025	26 6	14 2
hair spray aerosol	0123	46 7	25 0
0150	29 0	15 6	4 11
hand and body lotion	0050	34 4	18 5
hand cream	0031	26 6	15 6
Busy-Miss	0033	13 3	7 1
hot water bottles	2012	59 0	—
2013	57 0	—	6 3
2014	66 0	—	7 6
lavender water	0180	29 0	15 6
lipstick	0255	22 4	11 4
quartet	0441	14 5	7 11
liquid make up	0225	23 1	12 5
mascara brush on	0102	29 0	15 6
moisturising cream	0028	29 0	15 6
shampoos	0069	10 9	3 10
egg and lemon	0010	34 0	12 0
0071	27 6	9 9	4 3
beer	0072	27 6	9 9
bear cream	0082	31 9	11 4
childrens	0275	31 9	11 4
coconut oil	0077	27 6	9 9
composite	0232	38 2	13 8
conditioning	0073	27 6	9 9
herb	0075	27 6	9 9
lanolin	0076	27 6	9 9
0011	34 0	12 0	5 3
lanolin cream	0083	31 9	11 4
lemon cream	0023	31 9	11 4
medicated	0074	27 6	9 9
triple pack	0283	51 2	18 4
sun oil	0411	34 4	18 5
talcum	0030	23 1	12 5
perfumed	0026	34 4	18 5
witch hazel tonic	0035	29 0	15 6
<b>Argentol (1429 TL)† s1 s4a</b>			
capsules	50	7 0ea	—
500	62 6ea	—	10 6
1000	108 0ea	—	93 9
<b>Arrid (235 Carteret)</b>			
deodorant cream	27 6	10 1	4 0
34 4	12 7	5 0	2
deodorant roll-on	38 4	21 1	6 2
refill	33 10	18 7	5 5
spray squeeze bottle	27 5	15 1	4 5
Supreme aerosol	—	—	— D
talcum powder	—	—	— D
<b>Artic GLOW (1261 Ucal)</b>			
2oz	30 0	11 0	4 7
<b>Asahi Pentax (1027 Rank)</b>			
camera SL	—	—	1999 7
<b>Asculyt (232 Carter)</b>			
capsulettes	42	4 6ea	1 8ea
<b>Asilone (117 BPL)</b>			
tablets 250mg	100	23 4ea	8 7ea
50mg	100	10 0ea	3 7ea
18 7			

	Trade	Tax	Retail
<b>Assugrin (1520 IPM)</b>			
Astral (509 Gibbs)			
cream	small	17 10	9 10
popular	26 1	14 4	4 2
family	48 1	26 5	7 9
hp	108 7	59 9	17 6
soap bath	17 6	6 5	2 3
<b>Atasorb (413 Lilly)</b>			
450ml	12 7ea	—	18 10
<b>Atkinson &amp; Barker's (1418 Strenol)</b>			
infants' preservative	—	—	D
infants' gripe mixture	17 3	6 4	2 8
<b>Atlas (232 Carter)</b>			
embrocation	100ml	1 10ea	8ea
Kattlekure	112g	2 4ea	10ea
1k	8 2ea	3 0ea	16 6
<b>Atomol (34 A &amp; H)</b>			
nasal spray	10ml	32 0	—
<b>Aurum Ambrosium (75 AAL)</b>			
for rheumatism	large	120 0	44 0
<b>Avozan (232 Carter)</b>			
capsulettes	56	3 1ea	—
<b>Ayds (1491 Cuticura)</b>			
Trimwheel exerciser	140 0	50 0	59 6
(½ doz)			
<b>Baby Life (1499 BLP)</b>			
cotton wool	16oz	40 0	—
feeders	No. 1	11 2	—
No. 16	34 6	—	4 3
No. 20	100 0	—	12 6
nappy pak	20 3	—	2 3
muslin squares	—	—	D
pack of 6	—	—	—
<b>Badedas (338 Cussons)</b>			
continental bath gelee	tube	1-bath	16 6
5-bath	66 1	22 3	10 0
bottle	10-bath	132 2	44 6
25-bath	297 4	100 1½	45 0
75-bath	726 10	244 9	110 0
<b>Bain Nouveau (624 Houbigant)</b>			
bath oil spray	3741	—	30 0
body lotion	3771	—	49 6
body powder mist	3733	—	17 6
Cologne friction	3729	—	25 0
3727	—	—	45 0
3728	—	—	76 0
creme de Bain	3746	—	49 6
Nouveau	3734	—	49 6
dusting powder	3754	—	49 6
spray mist	3710	—	29 0
3711	—	—	49 6
talcum	3797	—	14 0
<b>Balm of Gilead (232 Carter)</b>			
cough mixture	100ml	1 10ea	8ea
200ml	2 6ea	1 1ea	5 0
110ml & 170ml	—	—	D
<b>Barkoff (232 Carter)</b>			
cough syrup	100ml	2 1ea	9ea
85.ml	—	—	D
<b>Barkola (1271 VP)</b>			
liquid compound	1oz	29 0	10 6
<b>Basta (1311 Warth)</b>			
toothbrushes	6 4ea	—	9 6
replacement head	20 0	—	2 6
<b>Bathjoys (1038 R &amp; C)</b>			
bath cubes	4 3	2 4	8
<b>Baywood (96 BC)</b>			
aphid gun	110 0	—	13 9
<b>B.C.K. (776 JML)</b>			
granules (vet.)	300g	102 0	—
3k	66 0ea	—	—
10oz	—	—	D
<b>Becotone (1271 VP)</b>			
liquid	4oz	34 0	12 5
<b>Beetham's (106 Beetham)</b>			
glycerin and cucumber	2oz	18 0	9 11
3oz	24 0	13 2	4 3
165cc	38 6	21 2	6 6
novelty pack	—	—	D
hand cream	1oz	16 6	9 1
teenage skin cream	1oz	23 0	12 8
—	—	—	3 10
<b>Bell &amp; Howell (107 B &amp; H)</b>			
cameras	—	—	1199 6
<b>Bellodgia (1071 Robins)</b>			
existing entry	D		
<b>Bellodgia (1071 Robins)</b>			
Cologne	60	14 0ea	7 9ea
120	24 0ea	13 3ea	50 0
240	38 0ea	20 1ea	80 0
spray	31 0ea	17 0ea	65 0
dusting powder	25 0ea	13 9ea	52 0
eau de toilette	60	21 0ea	11 7ea
120	36 0ea	19 10ea	75 0
240	55 0ea	30 3ea	115 0
spray	35 0ea	19 3ea	72 0
perfume	5	20 0ea	11 0ea
7	36 0ea	19 10ea	75 0
15	57 0ea	31 4ea	120 0
30	86 0ea	47 4ea	180 0
60	134 0ea	73 9ea	280 0
spray	40 0ea	22 0ea	84 0
<b>Bemax (103 Beecham)</b>			
10oz	38 3	—	4 0
20oz	70 4	—	7 4
<b>Benoids (1152 5K)</b>			
<b>Benztrone (930 P &amp; B) † S4B</b>			
ampoules 5mg/1ml	12	—	—
<b>Bplex (1352 Wyeth)</b>			
elixir	1200ml	—	—
<b>Betnelan (518 Glaxo) TS</b>			
tablets 0.25mg	—	—	—
<b>Bidex (631 Hudnut)</b>			
dry spray	48 2	25 2	7 11
liquid	45 8	23 10	7 6
talcum aerosol	63 11	32 5	10 6
<b>Billesholm (59 Ardent)</b>			
anti-noise ear protector	24 9	—	2 9
<b>Bimazole (1429 TL)</b>			
tablets 5 mg	100	10 0ea	—
500	45 0ea	—	67 6
<b>Binasin (333 Cupal)</b>			
<b>Biobalm (851 MPH) 4oz</b>			
12oz	27 0	8 11	4 0
54 0	22 0	8 1	3 4
<b>Bioglan (127 Bioglan)</b>			
thyroid tablets	—	—	—
(0.5% iodine)	—	—	—
vit. B. complex tablets	—	—	—
vit. B1 ampoules	—	—	—
<b>Birleys (1418 Strenol)</b>			
antacid powder	19 2	7 0	2 10
<b>Bisks (1530 Fisons)</b>			
diet supplement tablets	24	53 0	—
<b>Bisma Calna (211 Butler)</b>			
500ml	84 0	—	10 6
21	23 0ea	—	34 6
<b>Bleu Marine (Cardin 1131 Shulton)</b>			
men's eau de toilette	2oz	20 3ea	10 10ea
4oz	31 3ea	16 9ea	65 0
8oz	50 7ea	27 2ea	105 0
<b>Blisteze (366 Dendron)</b>			
lip salve	26 0	9 0	3 10
<b>Bob Martin (143 BM)</b>			
antiseptic dog soap	13 7	5 0	1 11
aperient tablets	14 2	5 2	2 0
bloom shampoo	17 9	6 6	2 6
chalk blocks	17 9	6 6	2 6
condition tablets	10 11	—	1 2
26 6	—	—	2 10
45 3	—	—	4 10
diarrhoea tablets	14 2	5 2	2 0
ear capsules	26 0	9 6	3 8
eye ointment	20 1	7 4	2 10
sedative tablets	22 6	8 3	3 2
shampoo liquid	36 1	13 3	5 1

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
agg's (162 Bragg) biscuits	61oz	32 6	—	3 6	Calaband 'D' (1127 Seton) (distributors 93 BJ) paste bandage	40 0	—	4 10	Castellan No. 10 (1075 R)	17 9	6 6 2 0
	13oz	58 11	—	6 4	Calcidrine (2 Abbott) † 4A syrup	150ml	4 2ea	—	bronchial pastilles 56g	58ml	6 7 2 0
	26oz	111 7	—	12 0		2 25l	49 4ea	—	children's syrup † DDI	117ml	10 1 4 0
Jog biscuits	7oz	16 6	—	1 10		4oz & 8oz	—	—	cough mixture † DDI	117ml	27 5 10 1 4 0
	14oz	27 9	—	3 1	Calcium B-PAS (1303 Wander) powders 3.5g	100	51 7ea	—	234ml	240ml	16 10 6 10
	7lb	142 6	—	15 10		500	240 Oea	—	tablets 60	60	20 6ea 7 6ea 35 0
granules	37 2	—	—	4 0	Caldecium (695 TK)	33 0	—	240	75 Oea	27 6ea 127 6	
ozenges	50	27 11	—	3 0		—	—	600	164 Oea	60 3ea —	
	100	51 2	—	5 6	Calgon (26 A & W)	12oz	48 0	—	Cedocard (1237 Tilloct) tablets	180	29 6ea —
powder	10oz	55 10	—	6 0		21lb	76 0	—	tablets 60	20	6ea 7 6ea
tablets	50	18 7	—	2 0		7lb	16 6ea	—	240	75 Oea	27 6ea 127 6
	100	30 3	—	3 3		descaler arched 4oz	24 0	—	600	164 Oea	60 3ea —
	250	65 0	—	7 0	Calox (823 M&R)	18 6	6 10	—	—	—	—
bands (1114 SEF)	—	—	—	—	tooth powder	20 0	7 4	2 10	Colbar (266 Clarnell)	60g	3 0ea —
call's foot jelly	29 11	—	—	3 3	Calsalettes (1244 TLL)	200	70 2	25 9	2oz	—	—
eck (1059 C of GB)	—	—	—	—	granules	100	70 2	25 9	Cephacan (745 Legat)	tablets 100	7 0ea —
hamppoo for dry hair, oily hair, normal hair	—	—	—	—	tablets	59 6	21 3	10 0	Cepurex (518 Glaxo) TS	syrup 100ml	75 Oea —
sachet	6 6	2 5	—	11		59 6	21 3	10 0		500mg 5ml 100ml	112 6
	70cc	24 0	8 10	3 5	Camay 1010 P & G)	58 0	20 2	1 3	Ceporin (518 Glaxo) TS	vial 250mg	—
	120cc	34 10	12 10	5 0	soap toilet	58 0	20 2	1 3		500mg	—
eeze (756 Lever)	—	—	—	—	bath	59 6	21 3	1 11		1g	—
soap toilet	54 6	19 3	—	1 2		59 6	21 3	1 11	—	—	—
bath	16 doz	(6 doz)	—	—	Candeptin (972 Pharmax) T5	24 0	—	36 0	—	—	—
	43 1	15 3	—	1 10	ointment 14 day pack	24 0	—	36 0	—	—	—
	(3 doz)	(3 doz)	—	—	vaginal ointment	24 0	—	36 0	—	—	—
Istow's (105 BTD)	—	—	—	—	2 x 75g	24 0	—	36 0	—	—	—
hamppoo	—	—	—	—	Candeptin 'N' (972 Pharmax)	—	—	—	—	—	—
Free and Lovely	—	—	—	—	Cannon (224 Cannon), hot water bottles	—	—	—	—	—	—
economy	38 8	14 3	—	5 5	111	5 9ea	—	8 6	—	—	—
itemarine (555 Halfenden)	—	—	—	—	222	6 1ea	—	9 0	bandage w.o.w.	1in x 4yd	4 7
hot water bottles	—	—	—	—	333	6 4ea	—	9 6		2in x 4yd	7 4
Cambridge No. 3	64 0	—	—	—	444	5 10ea	—	8 9		3in x 4yd	10 4
Cleveland No. 3	64 0	—	—	—	555	6 1ea	—	9 0		4in x 4yd	13 4
cot series	48 0	—	—	6 0	666	6 6ea	—	9 9	bandage triangular	—	—
Flaxman Super	74 0	—	—	—	888	10 8ea	—	16 0	unbleached	5in x 36in	21 11
Nodland	73 0	—	—	9 3	999	6 2ea	—	9 3	cellulose tissue	16oz	66 0
Safety glow No. 3	80 0	—	—	—	baby cot size	5 0ea	—	7 6	cellulose wadding	16oz	39 0
Safety tray No. 3	80 0	—	—	—	Babysale	5 10ea	—	8 9	cotton wool absorbent	1oz	8 0
Slumber deep No. 3	64 0	—	—	—	Dolphin	6 1ea	—	9 0	1oz	10 0	
de luxe	140 0	—	—	17 6	Fleur de Lis	8 4ea	—	12 6	2oz	16 9	
No. 4	71 0	—	—	—	Noah's Ark series	9 4ea	—	14 0	4oz	28 0	
Slumber sound No. 3	64 0	—	—	—	Radiator	8 4ea	—	12 6	16oz	93 6	
Warm wave No. 3	72 0	—	—	—	Royal Scot	10 8ea	—	16 0	hospital quality	1oz	8 9
tonnley (194 Bronnley)	—	—	—	—	Superb	7 4ea	—	11 0	2oz	13 9	
cap	—	—	—	—	Velvetex	8 0ea	—	12 0	4oz	22 8	
rainbow box	—	—	—	21 9 D	feeding bottle caps	5 4	—	8	Box	44 0	
ovolin (859 Moore)	—	—	—	—	nurser polycarbonate	4oz	24 0	3 0	16oz	72 6	
ovolin (878 Napp)	—	—	—	—	9oz	30 0	—	gauze plain	1yd	15 6	
ovon (859 Moore)	—	—	—	—	8oz & 10oz	—	—		3yd	33 9	
ovon (878 Napp)	—	—	—	—	Cano (350 Dana)	deodorant and anti-perspirant	—	—	6yd	61 0	
ovonette (859 Moore)	—	—	—	—	C.A.P. (211 Butler) † DDI	3 4ea	1 10ea	7 6	12yd	119 0	
ovonette (878 Napp)	—	—	—	—	tablets	290	12 Oea	—	gauze ribbon non-sterilised	—	—
ovonex (859 Moore)	—	—	—	—	500	22 Oea	—	—	sterilised	—	—
ovonex (878 Napp)	—	—	—	—	1000	41 Oea	—	—	1in x 6yd	11 0	
oxodent (713 KH)	—	—	—	155 0	Caphedrin Iodinata (745 Legat)	elixir	16 Oea	—	1in x 12yd	18 3	
electric toothbrush	—	—	—	—	Corpopus (54 Antigen)	500ml	—	—	1in x 6yd	13 3	
oxojet (713 KH)	—	—	—	—	Carbro (232 Carter)	slippery elm food	1lb	—	1in x 12yd	21 3	
dental spray	—	—	—	378 0	Cardinelli (226 CBP)	eyeshadow	54 0	29 8	gauze ribbon sterilised	—	
imes (933 PLG) existing entry	—	—	—	D	Care (532 Goya)	hand cream	23 5	12 10	1in x 6yd	12 0	
umes (933 PLG)	—	—	—	—	Caron (1071 Robins)	lace powder	14 Oea	7 9ea	1in x 6yd	14 3	
parium de toilette	15cc	—	—	189 0		small	19 Oea	10 6ea	gauze swabs	3in x 3in x 8ply (5)	7 6
	50cc	—	—	—		large	19 Oea	7 9ea	gauze tissue B.P.C.	4oz	—
	100cc	—	—	—	compressed	14 Oea	7 9ea	—	4oz	32 0	
	200cc	—	—	—	refill	8 Oea	4 5ea	—	16oz	110 0	
perfume	400cc	—	—	—	Carter's (232 Carter)	bone meal capsules	60	2 9ea	lint boric	1oz	—
	1cc	—	—	—		garlic oil capsules	40	2 4ea	2oz	16 3	
	3.5cc	—	—	—		100	4 6ea	1 Beas	4oz	27 10	
	7cc	—	—	—	herb beer extract	100ml	2 5ea	—	16oz	51 6	
	10cc	—	—	—	Indian Brandee	50ml	1 5ea	—	16oz	187 6	
	15cc	—	—	—	100ml	2 1ea	6ea	—	plain	1oz	—
	30cc	—	—	—	Jeeling linctus	100ml	2 1ea	9ea	2oz	15 0	
intex (1113 S & B)	—	—	—	—	Radiant composition	essence	1 10ea	Beas	4oz	25 10	
rst (232 Carter)	—	—	—	—	200ml	2 7ea	11ea	—	16oz	48 6	
rewers yeast	—	—	—	—	Skelton's influenza	mixture	110ml	2 1ea	multiple pack dressing	16oz	174 10
powder	4oz	1 11ea	—	2 2		soya bean oil	1pt	9ea	No.1	45 3	
	16oz	5 10ea	—	7 6		1pt	40 0	No.2	92 4		
tablets	100	1 5ea	—	1 11		1gal	24 Oea	—	—	—	
	500	4 7ea	—	6 6		1pt	40 0	Cestra (1073 Robinson)	259 9		
taphen (1429 TL)† 54B	100mg	6 8ea	—	10 0		1pt	40 0	face masks standard	—		
	500	26 6ea	—	39 9		1pt	40 0	H gross	—		
	1000	50 0ea	—	75 0		1pt	40 0	Chantilly (624 Houbigant) existing entry	D		
	200mg	100 13 4ea	—	20 0		1pt	40 0	creme de Chantilly	—		
	500	53 0ea	—	79 6		1pt	40 0	1346	—		
	1000	100 0ea	—	150 0		1pt	40 0	dusting powder	49 6		
To (128 Biometica)	24g	24 6	13 2	4 2		1pt	40 0	1334	—		
air remover	51g	35 4	18 11	6 0		1pt	40 0	eau de toilette	36 0		
tercup (1430 Eucryl)	—	—	—	—		1pt	40 0	1318	—		
aby cough linctus	14 0	5 1†	—	2 1		1pt	40 0	1316	—		
zz Off (252 Chelapa)	ream	21 0	7 8	3 6		1pt	40 0	1317	—		
quid	11oz	16 0	5 11	2 11		1pt	40 0	pure spray	45 6		
band (859 Moore)	—	—	—	—		1pt	40 0	1414	—		
band (878 Napp)	—	—	—	—		1pt	40 0	hair spray	21 0		
bolax (859 Moore)	—	—	—	—		1pt	40 0	1361	—		
bolax (878 Napp)	—	—	—	—		1pt	40 0	perfume	34 0		
Hexen (211 Butler)	—	—	—	—		1pt	40 0	1305	—		
	100ml	36 0	13 3	5 9		1pt	40 0	1302	—		
aband (1127 Seton)	—	—	—	—		1pt	40 0	1307	—		
distributors 93 BJ)	—	—	—	—		1pt	40 0	spray	45 6		
paste bandage	40 0	—	—	4 10		1pt	40 0	1465	—		

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
<b>Chelsea Pensioner (232 Carter)</b>					<b>Cosmedin (366 Dendron)</b>				<b>Curacho (336 Curacho)</b>		
tablets	50	10ea	8ea	3 6	No.1	4oz	43 2	22 6	bath salts	12oz	22 0
<b>Chloromycetin (938 PD)</b>					No.2	4oz	43 2	22 6	embrocation	3oz	22 0
veterinary intramuscular				D					6oz	36 8	12 9
<b>Choovit (1429 TL)</b>					<b>Cossack (1038 R &amp; C)</b>				athletic	2½oz	22 0
tablets	50	8 0ea	—	12 1	men's hair dressing	6oz	38 0	20 11	veterinary	3oz	21 6
<b>Ciloreal (525 Golden)</b>					aerosol	18oz	81 9	45 0	5oz	32 0	11 6
	54 0	30 0	9 0		talcum	—	—		5oz	33 0	11 6
<b>Cindico (264 Cindico) existing entry</b>				D	<b>Costa Brava (106 Beetham)</b>				10oz	52 6	18 4
<b>Cindico (264 Cindico)</b>				I	suntan cream	30g	24 9	13 7	40oz	12 0ea	4 3ea
bib	4	3ea	—		50g	—	—		80oz	19 6ea	7 0ea
Bouncer	45	4ea	—		<b>Coty (301 Coty)</b>				massage cream	1½oz	27 0
Bouncette	57	10ea	—		eye make-up existing range	—	—		Ronne liniment	6oz	50 0
bouncing cradle	31	9ea	4 3ea		eye make-up	—	—		spirit dressing	veterinary	6oz
Cindichair	19	1ea	2 6ea		browpencil	448	37 0	20 4	6oz	27 0	9 5
Cinditable	24	10ea	3 4ea		browshadow	449	50 0	27 6	40oz	100 0	34 10
Cindiloo	15	8ea	—		cakeliner	453	47 0	25 10			
Cindiseat	46	11ea	—		eyeshadow	444	50 0	27 6			
Cindistand	43	9ea	—		eyeshine	456	57 0	31 4			
seat & stand	90	8ea	—		linepencil	450	84 0	46 2			
<b>Cirotyl (938 PD)</b>					refill	451	30 0	16 6			
tablets	—	—	—	D	linerbrush	452	50 0	27 6			
<b>Citravit (232 Carter)</b>					liquidline	446	63 0	40 2			
chewing tablets	3	1ea	—	I	longlash	440	97 0	53 4			
<b>Cleansurf (143 BM)</b>					refill	441	67 0	36 10			
grooming powder	17 9	6 6	2 6		mascara	442	57 0	31 4			
<b>Cleen-O-Pine (1037 Reckitt)</b>					roll-on-lash	454	84 0	46 2			
standard	26 5	—	2 9		stickshadow	443	50 0	27 6			
economy	38 5	—	4 0		shadowbrush	445	50 0	27 6			
<b>Clippa-Safe (273 Clippa-Safe) existing entry</b>				D	twinshadow	447	59 0	32 5			
<b>Clippa-Safe (273 Clippa-Safe)</b>					skin freshener	307	83 0	45 8			
anchor straps	44 0	—	5 6		sunshimmer make-up	—	—				
nursery harness B.S.I.	128 0	—	15 11		small	60 3	33 8	10 6			
8.S.4	140 0	—	17 6		<b>Creme Puff (813 MF)</b>						
walking reins	40 0	—	5 0		compact slim	46 0	24 0	7 9			
de luxe pack	15 0ea	—	22 6		refill	41 4	21 7	7 0			
junior trainer	23 9ea	—	34 11		<b>Creme Puff Plus (813 MF)</b>						
pilot	39 6ea	—	59 0		compact	58 0	30 4	9 9			
<b>Cloracetin (1429 TL) TS</b>					<b>Cromessol (323 Cromessol) existing entry</b>			D			
capsules 250mg	100	42ea	—		<b>Cromessol (323 Cromessol)</b>						
500	210 0ea	—	315 0		homefresh floral	—	—				
1000	400 0	—	600 0		disinfectant	2oz	63 0	—			
<b>Clortetetrin (1429 TL) TS</b>					<b>Cupal (333 Cupal)</b>						
capsules 250mg	100	37 10ea	—		dusk cream	23 6	7 8	3 4			
1000	360 0ea	—	540 0		baby blackcurrant	—	—				
<b>Cobalin (930 P &amp; B)</b>					cough syrup	3oz	20 0	6 7			
ampoules 100mg &					chest rub	1oz	18 6	6 1			
500mg packs of 6				D	cream	4oz	20 9	6 10			
<b>Codasphen (859 Moore)</b>					gripe mixture	6oz	20 0	6 7			
<b>Codasphen (878 Napp)</b>					gum lotion	18 9	—	2 8			
<b>Codella (859 Moore)</b>					pain elixir	2oz	20 6	—			
<b>Codella (878 Napp)</b>					balsam horehound	—	—				
emollient cream	1oz	21 0	7 8	3 2	and honey	3oz	20 0	6 7			
3oz	48 0	17 7	7 3		bismuthated magnesia	ovals	2oz	13 6			
<b>Colchi-Sal (491 GB)</b>					tins	under 7½k	4 5	2 1			
<b>Colchi-Sal (800 TM) tS48</b>					7½k and less	15 6k	5 1k	—			
capsules	50	68 9	25 3	9 9	than 12½k	15 0k	4 11k	—			
100	127 0	46 7	18 0		15k and over	14 6k	4 9k	—			
<b>Cold Discs (312 AC)</b>					blood mixture No. 20	6oz	25 0	8 3			
	12	21 6	—	3 0	iodised	—	—				
<b>Coldrex (976 PL)</b>					Bronal cough/catarrh	3oz	32 8	—			
hot lemon	18 9	6 2	2 6		elixir†	23 3	—	4 8			
<b>Colo-ge. (913 Lilly)</b>					burn aid cream	—	—	2 11			
450ml	7 3ea	2 8ea	13 6		cherry bark red ring	3oz	22 3	7 4			
<b>Color Match (525 Golden)</b>					cough syrup	6oz	33 6	11 0			
hair colourant	54 0	29 8	9 0		child's cherry cough	3oz	20 0	6 7			
<b>Compericum (1261 Ucal)</b>					linctus	15 6	5 1	3 2			
4oz	54 9	20 1	8 8		cold sore lotion	½oz	25 0	8 3			
200cc	89 0	32 5	14 1		diarrhoea mixture	adults	20 0	8 3			
80oz	48 0ea	17 7ea	—		child's	22 0	7 3	3 8			
<b>Contac 400 (835 M&amp;J)†</b>					dusk cream	24 6	8 1	3 6			
capsules	6	45 0	—	5 0	ephedrine oil	½oz	19 9	6 6			
12	78 9	—	8 9		family antiseptic cream	22 3	—	2 8			
<b>Cooper's (295 CM &amp; R)</b>					femme aid pills	16 3	5 5	2 8			
livestock markers	31 11	11 5	4 6		ginger flavour Friar	Tuck	19 3	3 9			
<b>Co-Pyronil (413 Lilly)</b>					halibut liver oil	3oz	19 3	—			
suspension					capsules	100	27 0	—			
<b>Corimist (1111 Coronal) existing entry</b>				D	health salts	—	—	3 2			
<b>Corimist (1111 Coronal)</b>					grapefruit	8oz	29 6	9 9			
conditioner sachet	20 0	11 0	1 2		insect bite cream†	23 9	—	2 11			
bottle 85cc	40 0	22 0	6 10		junior throat lozenges	18 3	—	2 6			
hair spray	62 0	34 1	10 9		juniper pills	18 6	6 1	2 11			
quick set with rollers	76 0	41 9½	13 0		linseed liq. compound	13 3	—	1 7			
130g	11 6	6 4	2 0		lozenges	bag	25 6	8 5			
setting lotion	19 6	7 2	1 0		menthol and winter-green cream	tubes	16 9	5 6			
shampoo sachet	(3 doz)	(3 doz)			mixed sulphur tablets	—	—	4 0			
tube 70cc	32 0	11 9	4 11		mouth ulcer tablets†	15	18 3	—			
spray tonic 100g	65 0	35 9	11 3		nipple cream	26 0	8 7	2 6			
17 0	6 3	2 9			pastilles	—	—	4 3			
<b>Cornol (898 Northern)</b>					Gees linctus tins	—	—	2 5			
<b>Cortiphenoic (346 Dales) T5</b>					†DDI	2oz	20 3	—			
ear drops 10ml	14 0ea	—	21 0		slipur and treacle	22 3	—	2 8			
<b>Corvette (1038 R &amp; C)</b>					toilet preparations	bay rum	15 5	7 6			
after shave lotion	38 7	21 3	6 6		small	15 0	11 5	2 11			
deodorant spray	44 6	24 6	7 6		large	23 0	11 5	4 3			
pre-electric shave	38 7	21 3	6 6		and cantharadint	small	15 4	7 6			
shaving bowl	59 8	21 11	9 6		large	23 0	11 5	4 3			
refill	39 0	14 3	6 0		wart solvent	3dr	13 9	4 6			
talcum powder	38 7	21 3	6 6		zinc castor oil and	—	—	2 1			
brushless cream	—	—	—		friars balsam cream	tubes	17 8	5 10			
hair cream	—	—	—		shampoo	—	—	3 6			
lather cream	—	—	—		shaving stick & refill	—	—	3 6			
shampoo	—	—	—				Desert Flower (1131 Shulton)				
shaving stick & refill	—	—	—				hand & body lotion				
							1814	65 0	34 10	11 3	
							roll-on perfume	2779	69 3	37 2	

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail			
sparkling Cologne	1701	B3 9	44 11	14 6	Dylon (B16 Mayborn)	120 0	—	15 0	Erytex (211 Butler)	Trade	Tax	Retail		
calcum powder	1923	37 6	20 1	6 6	tie & dye kit	2 8	—	4	ointment	tube	IB 0	6 7	3 3	
Corn Silk powder					blue	4 0	—	6	500g	500g	10 Oea	—	15 0	
refill	6533	—	—	— D	dry bleach	28 0	—	6	Escapade (1131 Shulton)	calcum	37 6	20 1	6 6	
metrox (143 BM)					sachet	16 0	—	6	Estolan (923 OG)	tube	17 5	9 7	3 0	
tablets major	18 0	—	—	2 0	large	20 0	—	0	Eucryl (430 Eucryl)	tooth powder plastic	20 0	7 4	3 0	
minor	18 0	—	—	2 0	dyes multi-purpose	58 0	—	5 0	Eupinal (339 CG)	box	100ml	28 0	10 3	4 7
thmor (506 Gerhardt)					carpet	76 0	—	7 3	200ml	50 0	18 4	8 0		
o concentrate	4oz	44 0	—	5 6	cold-water	16 0	—	2 0	4oz & 8oz	—	—	— D		
1lb	124 0	—	—	15 6	Fabspray	81 0	—	9 0	Evan Williams (1188 Steiner)	wave set	21 0	11 6	3 6	
7lb	52 0ea	—	—	78 0	water-	10 0	—	1 3	hand cream	—	—	— D		
28lb	177 4ea	—	—	266 0	nylon white	28 0	—	3 6	Ever Ready (964 Personna)	corn knife	37 0	13 7	5 9	
56lb	326 0ea	—	—	490 0	super white	12 0	—	1 6	blades	(3)	16 1	5 11	2 6	
plusbait	1lb	32 0	—	4 0	wash'n dye	28 0	—	3 6	razor set	Gem	48 0	17 6	7 6	
3lb	70 0	—	—	B 9	Eczema cerate (745 Legat)	52 0	—	6 0	razor blades	Corru	(5)	40 9	15 0	3 2
7lb	11 Bea	—	—	17 6	500g	11 0ea	—	—	premium	(5)	43 11	16 2	3 5	
28lb	32 0ea	—	—	48 0	Educol (B51 MHP)	40	29 0	10 8	stainless	(4)	49 3	18 1	3 10	
56lb	63 4ea	—	—	95 0	80	54 0	19 10	B 2	(24 pkts)	(24 pkts)	(24 pkts)	(24 pkts)		
total (1037 Reckitt)					Efamil (1429 TL) 1s1s4A	50	6 0ea	—	Everest (252 Chelspa)	sting relief lotion	1 1oz	19 6	7 2	3 0
small	13 5	4 7	—	1 11	capsules	250	24 0ea	—	Examol (1335Wiggleworth)	ointment	tin	15 6	5 8	3 0 1
medium	23 5	7 11	—	3 4	Efferdent (721 LC)	12	13 11	4 10	Express (1036 RB & CJ)	powders and tablets	8	18 1	6 8	2 10
large	38 6	13 1	—	5 6	tablets	20	22 1	7 B	8 powders or 16	tablets	46 3	17 0	6 10	
1gal	271 0	91 10	—	35 0	18 & 28	—	—	22 powders	70 powders	11 10ea	4 4ea	2 (or 9)		
xamed (830 Medo) 1s4B					Elasto (887 New Era)	56 6	20 B	B 9	Eylure (443 Eylure)	brush-on make-up set	111 0	57 2	18 6	
ablets	1000	25 0ea	—	37 6	tablets	225 0	82 6	35 0	Facemake kits	111 0	57 2	18 6		
25	—	—	—	— D	Elastoplast (1155 S & N)	first aid cases	—	—	Model Eyes	Face-Elle (800 TM)	Faceelle (800 TM)	D		
xone (1429 TL) TS					factory	F1	—	44 0	tissues	mens	36 0	4 11	4 9	
apsules 2mg	100	100 0ea	—	—	F2	—	—	Royale	womens	34 0	4 B	4 6		
ablets 0.5mg	100	27 6ea	—	—	F3	—	—	Fair and Cool (525 Golden)	blonding bleach kit	96 0	52 10	16 0		
500	125 0ea	—	—	—	agricultural	B1	—	—	Fairy (1010 F & G)	complexion	58 0	20 9	1 3	
xystal (413 Lilly)					B2	—	—	bath	(6doz)	59 6	21 3	1 11		
ulvules	500	—	—	—	Eldermint (232 Carter)	file drops	25ml	2 1ea	family	(4doz)	37 6	13 5	2 5	
emon Deb (1113 S & B)					2Bml	—	—	handy	(6 doz)	86 10	16 9	2 7		
mond (333 Cupal)					cough mixture	100ml	2 1ea	—	large	(4 doz)	(4 doz)	(4 doz)		
orn solvent	IB 3	6 0	—	2 B	85ml	—	—	Faithful (976 Petloods)	golden compound	26 6	9 B	3 9		
pot powder	24 6	8 1	—	3 6	Elix. cardiac tonic (745 Legat)	—	—	Falconers (800 TM)	inhaler	23 1	B 3	3 3		
inabol (262 CIBA)					Elix. glycerosedaphosph (745 Legat)	—	—	Famel (690 Keldon)	—	—	—			
ablets	25	—	—	— D	Elix. tonic infans (745 Legat)	—	—	Farex (51B Glaxo)	fingers	41 6	—	2 2		
inimol (1023 Radiol)					— Elizabeth Arden (or Arden)	—	—	Farleys (448 Farleys)	baby dinner- and sweets	1 1oz	13 9	1 6		
ryup 100ml	43 0	15 9	—	6 3	salon set	—	—	baby rice	19 3	—	2 0			
ryup 450ml	115 0	42 2	—	17 0	Elle (325 C-A)	aerosol	48g	32 0	rusks	small	21 0	—	1 1	
economy size	—	—	—	— D	115g	50 6	27 9	(2 doz)	large	20 0	—	2 1		
pistin (262 CIBA)					budget	60g	31 5	17 4	Family	family	2B 10	—	3 0	
ablets	500	—	—	—	Ellimans (414 Ellimans)	60g	47 B	26 2	Faithful (976 Petloods)	handy	71 6	13 10	1 5	
guanil (1429 TL) 1s4B					(distributors 104 BP)	145g	70 6	11 9	large	(6 doz)	(6 doz)	(6 doz)		
apsules 500mg	500	100 0ea	—	150 0	royal embrocation	245g	100 6	55 4	Faithful (976 Petloods)	large	86 10	16 9	2 7	
ablets 500mg	500	90 0ea	—	135 0	universal embrocation	360g	118 B	65 4	golden compound	golden compound	26 6	9 B	3 9	
xzove (917 Organon)				— D	2 1/2oz	150g	65 4	inhaler	23 1	B 3	3 3			
nitrex (721 LC)					4oz	150g	82 B	25 0	Farex (51B Glaxo)	fingers	41 6	—	2 2	
intment	37 1	12 11	—	5 3	special	160g	B2 6	13 9	Farleys (448 Farleys)	baby dinner- and sweets	1 1oz	13 9	1 6	
uppositories	42 5	14 9	—	6 0	Elnett (525 Golden)	75g	47 B	26 2	Farleys (448 Farleys)	baby dinner- and sweets	19 3	—	2 0	
notane (1071 Robins)					145g	70 6	38 B	large	large	21 0	—	1 1		
xpectorant 500ml	27 0ea	—	—	40 5	245g	100 6	11 9	family	family	20 0	—	2 1		
21	98 5ea	—	—	147 7	360g	118 B	55 4	Farleys (448 Farleys)	baby dinner- and sweets	2B 10	—	3 0		
metapp (1071 Robins)					450g	150 4	82 B	25 0	Femfresh (325 C-A)	antiperspirant aerosol	50 6	27 9	7 11	
ablets L.A. 6	3 6ea	—	—	3 9	160g	B2 6	45 4	roll-on	58 0	20 9	5 11			
astilles					Elnsol (41B E)	83g	63 0	—	aerosol	37 9	20 9	5 11		
ium (232 Carter)					16 charges	94 6	—	gold	41 6	22 10	6 6			
outh ulcer tablets 30	1 10ea	Bea	3 6	D	32 charges	157 6	—	60g	55 2	30 4	9 3	D		
doquin (1121 Searle)					powder	9 0	—	dry-spray aerosol	66g	—	—			
ablets 500	—	—	—	— D	Elnsol (41B E)	lgd	103 6	—	Fenjal (1113 S & B)	Classic beauty soap	41 2	13 9	5 10	
asic (503 G) entire entry					—	—	—	creme bath	21cc	28 2	14 3			
ipal (192 Brocades) 1s4B					Elavon (96 BC)	fungicide	4 9ea	—	42cc	54 9	27 B	B 7		
mpoules 40mg/2ml 10	25 0ea	—	—	33 4	tube	250ml	22 1ea	—	98cc	113 1	57 2	17 9		
prin (1037 Reckitt)					500ml	45 6ea	—	decanter	231cc	229 5	115 11	36 0		
blets dp500	11 1ea	—	—	16 9	Emsil (143 BM)	40 6	—	370cc	140cc	203 11	103 0	32 0		
empin (387 Distal)					Endevac (1969 Pfizer)	fowl pest vaccine	50ml	—	Satin Touch talc	100g	55 9	28 2		
taquaine V-K (378 Distal)Ts					250ml	4 9ea	—	Fresh creme bath	21cc	28 2	14 3			
ixir 100ml	4 6ea	—	—	6 9	500ml	22 1ea	—	42cc	42cc	54 9	27 B	B 7		
60ml	—	—	—	— D	Emsil (143 BM)	50ml	45 6ea	—	98cc	113 1	57 2	17 9		
cavone (378 Distal)					Endocil (1419 Intec) existing entry	foundation cream	55 7	30 7	decanter	231cc	229 5	115 11	36 0	
ngle dose					hand care cream	39 6	21 9	6 9	Endocil (1419 Intec)	hand care cream	55 7	30 7	115 11	
cavit (378 Distal)					moisturising lotion	28g	60 0	10 3	moisturising lotion	50ml	55 2	30 4	9 3	D
ixir 115ml	3 0ea	—	—	4 6	60g	102 5	56 4	17 6	Endocil (1419 Intec)	tinted	42cc	54 9	27 B	
1000ml	22 0ea	—	—	33 0	150g	70 3	38 B	12 0	Endocil (1419 Intec)	skin cleanser	50ml	55 2	30 4	
4oz & 40oz	—	—	—	— D	150cc	96 7	53 2	16 6	Endocil (1419 Intec)	skin tonic & freshener	50ml	55 2	30 4	
teur Pierre's (1407 Jaccaz)					28g	70 3	38 B	12 0	Endocil (1419 Intec)	sun-care lotion	50ml	55 2	30 4	
bothpaste with carmin	48 0	17 7	—	7 6	60g	60 0	33 0	17 6	Endocil (1419 Intec)	treatment cream	50ml	55 2	30 4	
nestos (382 Domestos)					150g	102 5	56 4	17 6	Endocil (1419 Intec)	75g	112 B	62 0	19 3	
regular	18 1	—	—	1 9	150cc	96 7	53 2	16 6	Endocil (1419 Intec)	120g	166 9	91 9	28 6	
ant	27 5	—	—	2 B	28g	60 0	33 0	17 6	Ephect (266 Clarnell)	elixir	500ml	6 2ea	—	
nibrom (1429 TL)					60g	102 5	56 4	17 6	Ephect (266 Clarnell)	21 20 0ea	—	—	— D	
zenes 20	20 0	—	—	—	150g	70 3	38 B	12 0	Ephect (266 Clarnell)	20oz & 80oz	—	—	— D	
anatal (1071 Robins) 1s4A					150cc	96 7	53 2	16 6	Ephect (266 Clarnell)	4oz	—	—	— D	
ixir 500ml	22 7ea	—	—	33 9	75g	112 B	62 0	19 3	Epiphen (1429 TL) 1s4B	elixir	5 6ea	—	—	
21	82 9ea	—	—	124 2	120g	166 9	91 9	28 6	Epiphen (1429 TL) 1s4B	capsules	50mg	1B 0	—	
20oz & 80oz	—	—	—	— D	150g	96 7	53 2	16 6	Epiphen (1429 TL) 1s4B	100mg	28 0	—	—	
(525 Golden)					75g	112 B	62 0	19 3	Epiphen (1429 TL) 1s4B	150mg	50 0	22 0	10 6	
hairspray 133g	36 0	19 10	—	5 9	120g	166 9	91 9	28 6	Epiphen (1429 TL) 1s4B	250mg	17 6ea	—	—	
mer (1426 UN)					150g	96 7	53 2	16 6	Epiphen (1429 TL) 1s4B	650mg	250	—	26 3	
eders	—	—	—	2 9	120g	166 9	91 9	28 6	Feravol-F (228 Carlton)	tablets	250	14 6ea	—	
ats	—	—	—	11	150g	96 7	53 2	16 6	Feravol G (228 Carlton)	tablets	1000	52 0ea	—	
mapox (770 LP)					150g	96 7	53 2	16 6	Feravol G (228 Carlton)	60	40 0	—	—	
polo (1216 Ucimic)					150g	96 7	53 2	16 6	Feravol G (228 Carlton)	250	13 6ea	—	—	
100g	56 0	—	—	7 0										

	Trade	Tax	Retail
<b>Fisherman's Friend (771 LCPL)</b>			
family linctus	18 0	6 7	2 9
<b>Fix (1351 WLU)</b>			
hair setting lotion	19 8	10 10	1 8
(2doz)	(2doz)		
<b>Fleurs de Rochaille (1071 Robins) existing entry</b>	D		
<b>Fleurs de Rochaille (1071 Robins)</b>			
Cologne	60 14	0ea	7 9ea 30 0
120 24	0ea	13 3ea	50 0
240 38	0ea	20 11ea	80 0
spray	31 0ea	17 0ea	65 0
dusting powder	25 0ea	13 9ea	52 0
eau de toilette	60 21	0ea	11 7ea 45 0
120 36	0ea	19 10ea	75 0
240 55	0ea	30 3ea	115 0
spray	35 0ea	19 3ea	72 0
perfume	5 20	0ea	11 0ea 43 3
7 36	0ea	19 10ea	75 0
15 57	0ea	29 4ea	120 0
30 86	0ea	47 4ea	180 0
60 134	0ea	73 9ea	280 0
spray	40 0ea	22 0ea	84 0
<b>Fluoderm (179 BDH)</b>	D		
<b>Flurex (333 Cupal)</b>			
<b>Focus (1242 Toni)</b>			
hair highlight	24 10	13 8	4 0
Colorcade	—	—	—
<b>Flexol (1091 Rybar)</b>			
tablets	50 47	0	— 5 11
<b>Folic Acid (413 Lilly)</b>			
tablets 5mg	1000 19	3ea	— 28 11
<b>Folinic (930 P &amp; B)</b>			
tablets	100 56	0	— —
1000 15	0ea	—	—
<b>Folks (1152 SK) †DDI</b>			
toothpaste	20 7	—	2 7
<b>Forhans (1113 5 &amp; B)</b>			
toothpaste	27 8	9 3	3 11
<b>Formula 21 (826 Medex) †s4B</b>			
hormone cream 4oz	42 0ea	—	63 0
<b>Formula 77 (826 Medex)</b>			
Galega pills 105	11 8ea	—	17 6
<b>Franol (97 Bayer) †s1s4A</b>			
tablets	100 90	0	— —
500 33	11ea	—	—
1000 66	4ea	—	—
<b>Franol Expect (97 Bayer) †s1s4A</b>			
150ml 62	0	—	—
11 22	4ea	—	—
<b>Franol-Plus (97 Bayer) †s1s4A</b>			
tablets	50 79	0	— —
250 28	7ea	—	—
<b>Freshette (1038 R &amp; C)</b>			
deodorant spray	45 8	25 1	7 0
tissues	22 10	12 7	3 6
<b>Fulcin (649 ICI) T5</b>			
oral suspension 100ml	8 3ea	—	11 0
suspension 125mg/5ml	100ml 8	3ea	— 11 0
<b>Fullers (800 TM)</b>			
celery perles	30 14	0	5 11 2 0
90 35	3	12 11	5 0
180 56	6	20 81	8 0
480 148	3	54 4	21 0
golden balm	24 8	9 01	3 6
<b>Fumic (232 Carter)</b>			
vaporising rub	28g 1	10ea	8ea 3 6
<b>Fynnon (104 BP)</b>			
salts	29 0	10 8	4 0
<b>Gala of London (876 MP) existing entry</b>	D		
<b>Gala of London (676 MP)</b>			
after bath lotion	IGK5 84	0	46 21 15 0
azure cleaner	IGE9 72	10	40 1 13 0
moisture	IGF1 78	5	42 11 14 0
toner	IGE1 72	10	40 1 13 0
Barely There	IGB8 50	5	27 9 9 0
bath milk	IGK7 125	10	46 2 19 10
blush stroke	IGE2 50	5	27 9 9 0
cake liner	IGC3 50	5	27 9 9 0
Colour Up	IGD8 95	3	52 5 17 0
complexion brush	IGE3 95	3	34 11 15 0
Easy lash	IG43 106	0	58 31 19 0
eyebrow pencil	IGC2 19	0	10 51 3 5
king size	IGE8 22	5	12 4 4 0
eye glimmers	IG99 50	5	27 9 9 0
eyelashes	IGE1 168	0	92 5 30 0
all rounders	IGE1 168	0	92 5 30 0
half measures	IGH7 95	3	52 5 17 0
full measures	IGH6 110	10	60 111 19 10
eye liner brush	IG39 31	10	11 8 5 0
eye make-up	IGL3 33	7	18 6 6 0
remover	IG41 31	10	11 8 5 0
eye shaping	IG41 78	5	43 11 14 0
brush	IGD6 95	3	52 5 17 0
Face lift	IGG8 44	9	24 7 8 0
Face up	IGD6 95	3	52 5 17 0
flowing velvet	IGC6 44	9	24 7 8 0
fragrance	IGK4 128	10	70 10 23 0
golden cleanser	IGF6 72	10	40 1 13 0
toner	IGF7 72	10	40 1 13 0
moisture	IGG2 78	5	42 11 14 0
lash colouring kit	IG90 110	10	60 111 19 10
light perfume	IGK3 151	3	83 2 27 0

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
lipstick											
soft centre	IG93 56	0	30 91 10 0								
"locked in"	IGA3 47	0	25 10 8 5								
liquid line	IG98 44	10	24 8 8 0								
Look Natural	IGC7 56	0	30 91 10 0								
mascara	Fast Lash										
	IGC4 52	7	28 11 9 5								
refill	IGC5 35	10	19 81 6 5								
fibrelash	IGA8 56	0	30 91 10 0								
refill	IGA9 39	3	21 7 7 0								
lashmaker	IGB3 89	7	49 3 16 0								
refill	IGB4 56	0	30 91 10 0								
matte shadow	IGA5 44	10	24 8 8 0								
nail colour	"Little Gem"										
	IGA1 22	5	12 4 4 0								
pearl	IGA2 23	0	15 5 5 0								
remover	IGB7 30	3	16 8 5 5								
pick and	IG78 140	0	77 0 25 0								
palette	IGF3 72	10	40 1 13 0								
natural	IGF5 78	5	42 11 14 0								
cleanser	IGF4 72	10	40 1 13 0								
moisture	IGC6 95	3	52 5 17 0								
toner	IGK1 168	0	92 5 30 0								
Night Life	IGK2 252	0	138 7 45 0								
perfume											
perfume oil											
pure moisture											
	IGG7 95	3	52 5 17 0								
party palette	IGJ1 140	0	77 0 25 0								
shadow stick	IGA7 44	10	24 8 8 0								
Shape Up	IGD7 95	3	52 5 17 0								
Sheer Finish	IGC8 44	9	24 7 8 0								
Shine Up	IGD9 95	3	52 5 17 0								
skin tint	IGJ3 61	7	33 101 11 0								
talc	IGK6 72	9	40 0 13 0								
talc puffer	IG66 33	7	18 6 6 0								
talc shaker	IG97 37	0	20 4 6 7								
translucent powder											
	IGD2 61	7	33 101 11 0								
wash off	IGG9 89	0	32 7 14 0								
<b>Gale's (449 JF)</b>											
<b>Gale's (1449 R &amp; CFD)</b>											
honey set	1lb 21	8	— 2 2								
clear	1lb 21	8	— 2 2								
<b>Gamgee (1073 Robinson)</b>											
tissue B.P.C.	2oz 18	2	— —								
4oz 32	6	—	—								
8oz 59	6	—	—								
16oz 112	0	—	—								
<b>pink label</b>											
2oz 16	0	—	—								
4oz 28	3	—	—								
8oz 51	0	—	—								
16oz 94	0	—	—								
<b>Gardenal (971 PSMB) †s1s4A</b>											
tablets 15mg 100	18	0	— 2 3								
1000 66	0	—	8 3								
30mg 100	20	0	— 2 6								
500 52	0	—	6 6								
1000 90	0	—	11 3								
60mg 100	26	0	— 3 3								
1000 12	0ea	—	18 0								
100mg 100	36	0	— 4 6								
1000 18	6ea	—	27 9								
<b>Garlodex (851 MHP)</b>											
tablets 24 21	0	—	7 9 3 2								
72 54	0	—	19 10 8 2								
144 90	0	—	33 0 13 8								
480 278	0	—	102 0 42 3								
<b>Gayelord Hauser (759 L &amp; B)</b>											
juice extractor	174	4ea	63 11ea —								
<b>Gaylets (143 BM)</b>											
	11	8	— 1 3								
	28	1	— 3 0								
<b>Gelozone (851 MHP)</b>											
2oz 26	0	—	2 11								
4oz 40	0	—	4 5								
8oz 72	0	—	8 0								
16oz 133	0	—	14 9								
<b>Geordie (1463 VBL)</b>											
home brewing kits	bitter 7gal	6	Sea — 9 0								
	5gal 10	Cea	— 14 0								

	Trade	Tax	Retail		Trade	Tax	Retail	D	PQ universal developer 1 gal	Trade	Tax	Retail
box (80 BXL)												
baby bath	F440	242 0	33 3	33 0	Hemoplastrin (938 PD)							
	F465	293 6	40 4	40 0	Hermosetas (325 C-A) tablets	650	58 6	—	6 6			
stand	F449	238 2	32 10	32 6	Hlico (1117 Scrivens) Climsmask outfit		—	—	150 0			
	F466	308 0	42 4	42 0	pine		—	—	10 0			
bathtime set	F631	461 7	54 1	62 0	pine zulen		—	—	10 0			
	F641	515 2	61 8	69 6	pine C (coryfin)		—	—	10 0			
brush	F766	45 0	16 6	7 0	Hi-Fi (813 Mr) fluid make-up		54 8	28 7	9 3			
	F774	51 6	18 10	8 0	tube		41 4	21 7	7 0			
	F772	70 9	25 11	11 0	Histafen (1429 TL) tablets	4mg	50	6 2ea	—	9 3		
brush/comb and rattle	F632	74 0	27 2	11 6	500	48	0ea	—	72 0			
brush set	F634	98 2	44 10	16 0	Histalog (413 Lilly) ampoules 50mg/ml	6	48 10ea	—	73 3			
4-piece	F636	122 10	37 4	18 6	Histantin (208 BW) cream	1lb						
5-piece					Hold & Shine (1038 R & C) hair spray		31 3	17 2	4 9			
chamber	F501	80 0	—	10 0	Homyped (149 Aneson) existing entry							
7in	F512	46 0	—	5 9	Homyped (1515 EML) (distribution 1545 Vestric) exercise sandals							
Bin	F502	60 0	—	7 6	children's pair	22 0	—	29 3				
non-spill	F509	76 0	—	9 6	ladies' pair	24 6	3 4	36 0				
soaker beaker	F474	29 0	4 0	4 0	men's pair	27 0	3 8	39 9				
keep warm plate					Horlicks (103 Beecham)							
	F471	102 3	14 0	14 0	1lb	24 9	—	2 4				
ayette basket with nylon cover	F439	117 0	16 1	16 0	1lb	41 7	—	4 0				
nealtime set	F315	58 8	8 1	8 0	1lb	71 10	—	7 0				
	F376	67 6	9 3	9 3	1lb	97 6	—	19 0				
baby training seat	F375	95 3	13 1	13 0	5lb	25 2ea	—	—				
adjustable	F43	112 0	—	14 0	10lb	49 7ea	—	—				
umber adult	F472	96 0	—	12 0	chocolate flavoured							
ilds bib	G301	74 0	—	9 3	6oz	33 2	—	3 2				
nture brush	F477	64 0	—	8 0	12oz	60 9	—	5 9				
rsery play blocks	A400	34 0	—	4 3	5lb	25 2ea	—	—				
	F700	47 2	17 3	88 0	tablets	34 8	—	7				
rsery vanity casket	F701	47 2	17 3	88 0	16doz)							
rsery bin with deodoriser	F638	657 5	94 1	90 0	Hormosed (745 Legat) tablets	500ml	8 0ea	—	—			
ap case polythene	F400	164 0	22 6	22 6	Huonut (63) Hudnut, Fashion Style soft casual		100	8 0ea	—	—		
ach size E342					very curly		43 4	22 8	7 2			
othbrush Lectro-ent	E345	10 3	5 8	1 9		68 0	35 6	11 3				
othplacement heads	K110	13 9	7 6	2 4		68 0	35 6	11 3				
ochbrushes children's	K111	22 0	—	2 9	Huxley's (800 TM) dusting powder 3oz		20 0	7 4	2 10			
ylon Noddy A191					Hymosa (887 New Era) perfume Bouquet 1819 lotion large	246 0	135 3	42 0				
ristle Noddy A192					87 10	48 4	15 0					
ior twin A197					Hypnotique (813 Mr) rau de toilette aerosol	92 0	50 7	15 6				
othbrushes nylon					Ibco! (671 Jeyes) disinfectant	200ml	17 7	—	1 01			
hort head A262					340ml	24 6	—	2 8				
ong head A252					570ml	36 8	—	4 1				
in A267					extra	14 6ea	—	18 0				
api A259					5gal	64 2ea	—	81 10				
othbrushes bristle					Icthaband (1127 Seton) (distributors 93 BJ) paste bandage		40 0	—	4 10			
hort head A263					Illo (645 Ilford) films black and white FP4							
ong head A253					127	36 0	20 0	6 2				
okers brush A21)					120	36 0	20 0	6 2				
anaran (232 Carter)					620	36 0	20 0	6 2				
am 30g					135-20	53 0	29 0	8 9				
ppositories 1/2					135-36	70 0	39 0	11 7				
opic 1/037 Reckitt)					535 refill	41 0	23 0	6 10				
atory cleanser					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-20	53 0	29 0	8 9				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				
					935 refill	41 0	23 0	6 10				
					5 metres	8 10ea	4 10ea	17 5				
					17 metres	26 10ea	14 9ea	53 1				
					135-36	70 0	39 0	11 7				

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail	
Isovon (859 Napp)	—	—	—	—	Wessler	60 8	—	7 7	V7	101 10ea	36 3ea 189 0	
Jabley (661 Jabley)	—	—	—	—	ex. hard	64 0	—	8 0	V8	113 2ea	40 3ea 210 0	
bath oil 90cc	62 0	33 3	10 10		Wessler machine made	—	—	—	V10	135 9ea	48 4ea 252 0	
cleansing cream 65g	38 0	20 5	6 7		nylon	20 4	—	2 7	V14	192 4ea	68 6ea 357 0	
Cologne blue 108cc	75 0	40 3	12 10		Park Lane	30 8	—	3 9	Easy Grip white handle	W20	13 3ea	4 9ea 24 8
iced 108cc	75 0	40 3	12 10		ex. hard	33 0	—	4 2	W21	31 0ea	11 0ea 57 6	
creme bloc standard	18 0	6 5	2 10		Contour	33 4	—	4 2	W23	45 3ea	16 1ea 84 0	
junior	23 0	8 3	3 7		Pedigree	28 4	—	3 6	W24	51 2ea	18 3ea 95 0	
creme de nuit 65g	44 0	23 7	7 7		ex. hard	33 0	—	4 2	W25	56 7ea	20 2ea 105 0	
creme lotion 80cc	35 0	18 9	6 0		Smokers	35 4	—	4 5	black handle	C19	26 11ea	9 7ea 50 0
crystal moisturiser 65g	44 0	23 7	7 7		Stoutheart	28 0	—	3 6	C20	13 3ea	4 9ea 24 8	
face powder	44 0	23 7	7 7		Super	56 0	—	7 0	C21	31 0ea	11 0ea 57 6	
foundation cream 65g	44 0	23 7	7 7		Harley Street	28 0	—	3 6	C23	45 3ea	16 1ea 84 0	
honeydew lipstick	60 0	32 3	10 7		ex. hard	33 4	—	4 2	C24	51 2ea	18 3ea 95 0	
lanolised creme 65g	44 0	23 7	7 7		Shorthead nylon	15 4	—	1 11	Thistle	KS1	79 3ea	28 2ea 147 0
perfumed Flower Drum	—	—	—		soft	17 4	—	2 2	KS2	63 4ea	22 6ea 117 6	
15cc	82 0	44 0	14 2		Longhead nylon	15 4	—	1 11	Travel	KS12	20 2ea	7 3ea 37 6
skin fresh 90cc	35 0	18 9	6 0		KB42 badger	54 0	—	6 9	KS28	42 4ea	15 0ea 78 6	
6 1/2 oz	109 0	58 5	18 10		Junior	13 4	—	1 8	KS29	10 6ea	3 9ea 19 6	
toilette bouquet 105cc	63 0	33 9	10 10		Baby	11 4	—	1 5	KS30	18 10ea	6 9ea 35 0	
fragrance 105cc	63 0	33 9	10 10		denture brush	—	—	—	KS20	6 11ea	2 6ea 12 11	
Jackel (1412 Jackel)	—	—	—		K45	24 0	—	3 0	Quick lather	—	—	—
combs aluminium 200	29 0	10 7	4 6		bath brushes	FV2	25 7ea	9 2ea 47 6	Kerfoots (695 TK)	—	—	—
252	35 4	12 11	5 6		FV1	43 1ea	15 4ea 80 0	pastilles	—	—	—	
shell	108	29 0	10 7		FHW2	83 6ea	29 9ea 155 0	antiseptic throat	18 0	6 7	—	
110	29 0	10 7	4 6		FHW3	105 1ea	37 5ea 195 0	blackcurrant &	—	—	—	
152	35 4	12 11	5 6		FHW4	83 6ea	29 9ea 155 0	glycerine	18 0	4 0 1/2	—	
163	35 4	12 11	5 6		FP6	12 1ea	4 4ea 22 6	bronchial	18 0	6 7	—	
Janet's (800 TM)	—	—	—		FP7	32 4ea	11 6ea 60 0	catarrh	18 0	6 7	—	
solvent	19 4	7 1	2 9		complexion brushes	BD1	9 8ea	3 5ea 17 11	cherry cough	18 0	6 7	—
Je Reviens (1350 Worth)	—	—	—		BC2	12 5ea	4 5ea 23 0	friars balsam	18 0	6 7	—	
eau de Cologne	—	—	—		BC3	12 5ea	4 5ea 23 0	Gee's linctus tDDI	18 0	—	—	
Boule Luxe 150cc	—	—	90 0		C89	11 4ea	4 0ea 21 0	glycerine of thymol	18 0	—	—	
eau de toilette	—	—	—		Bloom of Youth BPI	9 8ea	3 5ea 17 11	glycerine, lemon &	18 0	4 0 1/2	—	
Boule Luxe 150cc	—	—	110 0		hair brushes ladies	—	—	honey	18 0	—	—	
face powder	—	—	—		classic oval design	—	—	menthol & eucalyptus	18 0	—	—	
lotions	—	—	—		cherrywood	LC4	40 6ea	17 3ea 90 0	Kerofil (695 TK)	—	—	—
Jeyses (671 Jeyes) existing entry	—	—	—		LC12	40 5ea	14 4ea 75 0	lozenges	—	—	—	
Jeyses (671 Jeyes)	—	—	—		satinwood	LS7	43 1ea	15 4ea 80 0	Kit-E-Kat (967 Petfoods)	—	—	—
air freshener blocks	—	—	—		LHS9	63 4ea	22 6ea 117 8	handy	47 8	9 2	1 0	
(Whiz)	25 7	—	11		LHS4	72 9ea	25 11ea 135 0	(6 doz)	(6 doz)	—	—	
fluid	200ml	16 10	—	1 10	LHS5	90 6ea	32 3ea 168 0	large	58 9	11 4	1 9	
570ml	29 2	—	3 2		LHBI	105 1ea	37 5ea 195 0	(4 doz)	(4 doz)	—	—	
1140ml	53 4	—	5 9		LHS10	105 1ea	37 5ea 195 0	Kitien (1407 Jaccaz)	58 0	31 10	10 0	
1 gal	14 1ea	—	17 9		LHS12	145 6ea	51 9ea 270 0	lipstick	—	—	—	
5 gal	60 5ea	—	72 5		LHS21	264 1ea	93 11ea 490 0	Kitzyme (978 PYP)	—	—	—	
Freshbin powder 680g	18 9	—	1 10		pneumatic rubber pad	cherrywood	15 11ea	5 8ea 29 6	tablets	50	15 5	—
toilet flats	—	—	—		LC5	26 11ea	9 7ea 50 0	250	40 0	—	1 10	
soft single	33 9	—	1 4		LC17	37 9ea	13 4ea 70 0	750	80 6	—	4 9	
babysoft single	28 6	—	1 0		Radial halfround	boxwood	84 10ea	30 3ea 157 6	3500	25 6ea	—	9 7
double	27 2	—	2 0		cherrywood	LC8	29 11ea	10 5ea 55 6	Kleenex (702 KC)	—	—	—
manilla single	42 4	—	1 7		LC7	36 5ea	12 11ea 67 6	kitchen towel holders	—	—	—	
double	38 10	—	2 9		LC16	21 3ea	7 7ea 39 6	Knights (756 Lever)	—	—	—	
toilet rolls	—	—	—		LC20	12 8ea	4 6ea 23 6	castile soap toilet	50 3	17 9	1 1	
baby soft twin	38 9	—	2 9		satinwood	LHS1	48 6ea	17 3ea 90 0	bath	(6 doz)	(6 doz)	—
manilla	42 6	—	1 7		LHS15	74 6ea	26 6ea 138 6	—	54 5	19 3	1 9	
toilet fittings	—	—	—		plastic	LHS16	74 8ea	26 6ea 138 6	—	(4 doz)	(4 doz)	—
plastic	23 2	2 2	2 6		—	LP19	10 6ea	3 9ea 19 6	Kodak (711 Kodak)	—	—	—
Porcelain white	111 0	12 4	12 11		—	LP20	29 1ea	10 4ea 54 0	Instamatic colour	—	—	—
coloured	13 3ea	1 10ea	18 11		—	LP20	34 6ea	12 3ea 64 0	outfit	"33"	46 0ea	25 4ea 94 2
Jeypine (671 Jeyes)	—	—	—		cosby allure	—	—	"33"	78 2ea	38 10ea 155 2		
disinfectant	200ml	17 7	—	1 11	cebutante	—	—	"233"	118 2ea	60 10ea 238 9		
340ml	24 2	—	2 8		hair brushes men's	MC3	52 10pr	18 9pr 98 0	"333"	243 8ea	129 7ea 500 5	
570ml	36 1	—	4 0		classic oval	MC4	—	—	flashcube holder	9 6ea	5 3ea 19 6	
1 gal	14 6ea	—	18 0		cherrywood	MHE2	160 0pr	57 0pr 297 0	movie camera cases	72 0ea	39 7ea 10 14	
5 gal	64 2ea	—	81 10		ebony black	MHE1	323 4pr	115 0pr 600 0	black and white roll films	Verichrome Pan	127 2	9ea 1 6ea 5 5
Johnsons (672 Johnsons)	—	—	—		natural	MN11	71 2pr	25 3pr 132 0	120 2	9ea 1 6ea 5 5		
protective pants	24 9ea	3 5	36 9		MN9	113 2pr	40 3pr 210 0	120 2	9ea 1 6ea 5 5			
interliners	12	78 0	—	9 6	MHN5	245 2pr	87 2pr 455 0	126-20 4	6ea 2 6ea 8 11			
Juno Junipah (800 TM)	—	—	—		MS1	30 9pr	10 11pr 57 0	126-12 3	2ea 1 9ea 6 3			
major effervescent	49 5	18 1	7 0		MS11	62 0pr	22 0pr 115 0	116 3	3 7ea 2 0ea 7 1			
salts non-effervescent	28 3	10 4	4 0		MS2	90 6pr	32 3pr 168 0	828 2	8ea 1 6ea 5 3			
tablets	26 6	9 8 1/2	3 9		MS4	90 6pr	32 3pr 168 0	Panatomic-X	120 3	1ea 1 8ea 6 1		
Juvena (1487 Juvena)	—	—	—		MS6	101 0pr	36 3pr 189 0	Tri-X Pan	120 3	3 7ea 1 8ea 6 1		
after sun mask	—	—	25 0		MHS18	160 0pr	57 0pr 297 0	Royal-X Pan	120 4	2ea 1 6ea 8 3		
creme sun air	—	—	37 6		MHS12	301 9pr	107 4pr 560 0	black and white miniature film	Plus-X Pan	135-20 4	6ea 2 6ea 8 6	
moisture sun fluid	—	—	18 6		MHS20	269 5pr	95 10pr 500 0	135-36 5	9ea 3 2ea 10 10			
sun air gel	—	—	21 0		MHS21	538 11pr	191 8pr/1000 0	135-36 9	5ea 3 2ea 10 10			
Katkins (967 Petfoods)	—	—	24 0		MS26	63 2pr	22 6pr 117 0	17 metres	935 3	5ea 1 11ea 6 5		
	40 7	7 10	10		NHB0	22 7ea	8 1ea 42 0	17 metres	28 4ea	15 7ea 53 4		
Kaylene (684 Kaylene) existing entry	—	—	—		NHB1	32 4ea	11 6ea 60 0	Tri-X Pan	135-20 4	6ea 2 6ea 8 6		
Kaylene (684 Kaylene) (distributors IS45 Vestric)	—	—	—		NHB2	43 1ea	15 4ea 80 0	135-36 5	9ea 3 2ea 10 10			
150g	28 10	10 7	4 2		NHB3	53 1ea	19 2ea 100 0	935 3	5ea 1 11ea 6 5			
Kaylene-OI (684 Kaylene) existing entry	—	—	—		NHB4	67 11ea	24 2ea 126 0	17 metres	28 4ea	15 7ea 53 4		
Kaylene-OI (684 Kaylene) (distributors IS45 Vestric)	—	—	—		NHB5	79 3ea	28 1ea 146 0	Colour roll films	Kadacolor-X	127 5	3ea 2 11ea 9 4	
450ml	60 0	22 0	8 7		Crown	NP14	6 1ea	2 6ea 12 11	120 5	3ea 2 11ea 9 4		
with phenolphthalein	—	—	—		NP11	4 3ea	1 6ea 7 11	620 5	3ea 2 11ea 9 4			
450ml	60 0	22 0	8 7		Club	NP16	22 7ea	8 1ea 42 0	828 4	7ea 2 6ea 8 3		
Kenadex (587 PYP) extract	7 1/2 oz	32 0	—	4 0	NP17	9 11ea	3 7ea 18 6	126-12 6	0ea 3 4ea 10 8			
15oz	56 0	—	7 0		Long Grip	NP19	9 11ea	3 7ea 18 6	126-20 7	3ea 4 0ea 12 11		
6lb	27 0ea	—	36 0		Lucky Pig	NP12	2 0ea	9 3ea 3 9	Ektachrome high speed	120 8 2ea	4 6ea 14 6	
3oz	—	—	—		Lucky Duck	NP15	2 0ea	9 3ea 3 9	Ektachrome-X	127 5 11ea	3 3ea 10 6	
Kent (693 Kent) toothbrushes	—	—	—		Non Slip	NP21	2 0ea	9 3ea 3 9	120 5 11ea	3 3ea 10 6		
De Luxe	67 4											

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Ektachrome-X											
135-20	9 4ea	5 2ea	16 7								
135-36	13 2ea	7 3ea	23 5								
Kodachrome II											
135-20	16 8ea	4 11ea	25 3								
135-36	23 11ea	6 10ea	36 2								
Kodachrome-X											
135-20	16 8ea	4 11ea	25 3								
135-36	23 11ea	6 10ea	36 2								
126-20	16 8ea	4 11ea	25 3								
movie films (double 8mm reversal)											
Kodachrome II											
25ft spool	19 6ea	7 2ea	30 11								
25ft magazine for Bolex H8 camera	24 3ea	9 4ea	38 8								
100ft	67 7ea	22 2ea	104 7								
Kodachrome II Super 8 cartridge											
movie films (16mm reversal)	23 0ea	9 1ea	37 3								
Kodachrome II											
50ft spool	32 7ea	12 9ea	52 0								
50ft magazine	38 7ea	15 11ea	61 11								
100ft spool	55 8ea	21 1ea	87 10								
ray (714 Koray) tablets	5	21 0	7 9	9							
	(4 doz)	(4 doz)									
10	32 0	11 9	1 6								
	(3 doz)	(3 doz)									
28	21 0	7 9	3 0								
	(1 doz)	(1 doz)									
64	21 0	7 9	6 0								
	(1/2 doz)	(1/2 doz)									
bill (366 Dendron) baby bath		30 6	10 7	4 6							
tex (702 KC)											
\$ case rates minimum order direct											
New Freedom											
pantries	12	56 4	7 8	7 11							
towels		47 10	—	2 9							
	(2 doz)										
state-Ringer's (413 Lilly) dilution ampoules		dp25	240 0ea	—	360 0						
to-Calamine (325 C-A)											
baby cream		—	—	—	D						
baby talcum		—	—	—	D						
lucum powder		—	—	—	D						
ly Manhattan (893 Nicholas) cologne spray					D						
team perfume roll-on					D						
arume presentation					D						
ds (322 Cripps)					D						
ds (1297 WD)					D						
sebub liniment		22 9	8 4	3 7							
ola (106 Beetham)											
in lotion	50cc	20 6	11 3	3 6							
	30z	27 6	15 2	4 6							
	165cc	44 0	24 2	7 6							
plastic	125cc	43 0	23 8	7 0							
tro-caps (1429 TL)											
potassium bicarbonate											
100mg	1000	64 10ea	—	—							
500mg	1000	75 8ea	—	—							
1g	1000	103 11ea	—	—							
stannous chloride											
500mg	1000	72 0ea	—	—							
1g	1000	97 4ea	—	—							
odium bicarbonate											
100mg	1000	62 6ea	—	—							
150mg	1000	70 8ea	—	—							
1g	1000	71 0ea	—	—							
odium bicarbonate											
100mg and potassium bicarbonate											
500mg	1000	108 0ea	—	—							
odium chloride											
150mg	1000	59 8ea	—	—							
500mg	1000	68 0ea	—	—							
50mg	1000	69 8ea	—	—							
1g	1000	83 4ea	—	—							
2.25g	1000	87 2ea	—	—							
5g	1000	98 8ea	—	—							
chner (749 Leichner) amera Klear											
ipsticks		—	—	6 3							
america Klear											
ascara brush-on		—	—	6 9							
z-Mel (232 Carter) rough mixture	1 4ea	6ea	2 6								
200ml	2 0ea	9ea	3 10								
	85ml & 170ml	—	—		D						
z-Sip (1037 Reckitt) old remedy family size											
zum (97 Bayer) chet											
27 0	9 11	1 5									
	(3 doz)	(3 doz)									
38 0	13 11	5 11									
ovax (208 BW) sultry vaccine vial	40 0ea	—	47 0								
ovax 2 (208 BW) sultry vaccine vial											
buoy (756 Lever) ap toilet	46 9ea	—	55 0								
bath	58 7	20 8	1 3								
	(6 doz)	(6 doz)									
60 2	21 3	1 11									
	(4 doz)	(4 doz)									
40 6	14 3	2 7									
	(2 doz)	(2 doz)									
old pack											
Lignilin (1429 TL) capsules 500mg	100	16 4ea	9 0ea	—	D						
Limits (1552 UL) biscuits		39 9	—	4 5							
crackers		45 0	—	5 0							
savoury biscuits		45 0	—	5 0							
soup		18 0	—	2 0							
savoury cheese & onion		22 6	—	2 6	I						
Liquifruita (1102 Santitas) existing entry					D						
Liquifruita (1102 Santitas) standard	108cc	26 6	9 9	3 9							
	330cc	51 3	18 9	7 3							
with honey	108cc	30 3	11 1	4 4							
	330cc	60 0	22 0	8 6							
medica	108cc	30 3	11 1	4 4							
	330cc	60 0	22 0	8 6							
pastilles		21 0	7 8	3 3							
Listerine (721 LC) antiseptic	3oz	22 11	8 0	3 3							
	7oz	40 7	14 2	5 9							
	14oz	61 9	21 6	8 9							
Lithicaps (1429 TL) capsules 300mg	500	41 6ea	—	62 3							
	1000	80 0ea	—	120 0							
Lithitabs (1429 TL) tablets 250mg	50	28 0	—	3 6							
	500	17 0ea	—	25 6							
Living Hair (1412 Jackel) protein conditioner	22 0	12 1½	3 9								
	49 9	27 4½	8 6								
shampoo	9 8	3 6½	1 6								
	29 0	10 7½	4 6								
	41 9	15 3½	6 6								
Long Life (898 Northern) lozenges	15 0	5 6	2 5								
	36 0	13 2	6 0								
Loranne (261 Christy) splash Cologne	11 2	193 2	60 0								
L' Oreal (525 Golden) bleach	36 0	19 10	6 0								
Loxene (1038 R & C) hair cream	17 6	9 8	2 9								
	27 1	14 11	4 3								
shampoo	4 2	1 6	1 7								
	21 2	7 10	3 0								
Lucozade (103 Beecham) sachet	23 0	3 9	1 4								
	(2doz)	(2doz)									
• Includes 3d lor container	31 2	6 0	3 6								
• Includes 4d lor container	19 0ea	—	—								
Lux (756 Lever) toilet soap	58 7	20 8	1 3								
	(6 doz)	(6 doz)									
	60 2	21 3	1 11								
	(4 doz)	(4 doz)									
Lydrin (211 Butler) 500ml	14 0ea	—	21 0								
	21 2	46 0ea	—	69 0							
Lyndiol (917 Organon) tablets 5mg	—	—	—	D							
Maalox (1080 Rorer) (distributors 324 Crookes) suspension	300ml	6 6ea	2 Sea	11 6							
	dp 3 x 300ml	19 0ea	—	—	D						

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
perfume Potion	110 10	61 0	19 10		eyelashes	40 7	22 4	7 0	<b>Motherze (232 Carter)</b>		
Shape and Blush	110 10	61 0	19 10		fakes, extra fakes				raspberry leaf tablets		
shadow shaper stick	61 7	33 10 <sup>1</sup> <sub>2</sub>	11 0		round, natty, flashy,	40	40	2 1ea		9ea	4 0
Shush Shadow	61 7	33 10 <sup>1</sup> <sub>2</sub>	11 0		lower fligthy	60 5	33 3	10 5	<b>Mother Seigels (800 TM)</b>		
skin saver	110 10	61 0	19 10		eye liner cake	16 3	8 11	2 10	syrup	26 6	9 8 <sup>1</sup> <sub>2</sub> 3 9
Smoothers	67 3	37 0	12 0		eye make-up remover				Murine (1113 5 & B)		
Starkers	67 3	37 0	12 0		3G64	19 10	10 11	3 5	Murine (2 Abbott)		
starters box	168 0	92 5	30 0		eye shadow applicator	18 5	6 9	2 10	<b>Mustakene (232 Carter)</b>		
sun face	67 3	37 0	12 0		eye shiner frosted				28g	1 10ea	8ea 3 6
sun soother	84 0	46 2 <sup>1</sup> <sub>2</sub>	15 0		3G65	29 0	15 11 <sup>1</sup> <sub>2</sub>	5 0	<b>Myambutol (746 Lederle)</b>		
sun stick	59 5	32 8	10 7		face fixers	29 0	15 11 <sup>1</sup> <sub>2</sub>	5 0	tablets 100mg	100 51	1ea 76 6
topspeed tan	95 3	52 5	17 0		face shiner	3G01	19 10	10 11	500 251	1ea 376 6	
<b>Maws (810 Maw)</b>					face wash	3G03	22 5	8 3	400mg 100	183 274	6
Nursery Sundries					Glo	26 10	14 9	4 7	500 904	1ea 1356 0	
anti-splash potty					hair colour shampoo	16 3	8 11	2 10			
396.20/21	72 0	—	9 0		3G38	24 5	13 5	4 3	<b>Mycil-A (179 BDH)</b>		
baby bath mat	396.90	70 0	9 7 <sup>1</sup> <sub>2</sub>	9 6	hair lacquer spray				<b>Mycota (147 Boots)</b>		
baby food and bath					refill	3G35	12 10	7 1	spray	37 6	13 9 5 10
thermometer	397.30	101 0	8 1	12 8	sachet	3A36	7 0	3 10	Myleto (875 MPL) existing entry		
baby sponges	397.40	8 6	3 1 <sup>1</sup> <sub>2</sub>	1 4	remover shampoo	3G41	13 3	4 10	<b>Myleto (875 MPL)</b>		
brush & comb set					hair spray aerosol				bay rum	113cc 25	0 13 9
396.10/11	41 0	15 0 <sup>1</sup> <sub>2</sub>	6 6		3GB7	24 7	13 6	4 0	brillantine	56cc 18	0 9 11
hand decorated					3GB6	18 7	10 3	3 0	cream	113cc 31	6 17 5
396.15	66 6	24 4 <sup>1</sup> <sub>2</sub>	10 6		lip shiner	3G12	16 3	8 11	floral oils	56cc 18	0 9 11
child's training seat					lipsticks	3JA9	14 0	7 9	113cc 31	6 17 5	
396.40	100 0	—	12 6		swivel	3JA8	24 5	13 5	lotion	56cc 13	7 5 0
feeding beaker	396.45	25 0	3 5		make-up stick	3G74	29 0	15 11 <sup>1</sup> <sub>2</sub>	shampoo	113cc 22	6 8 3
feeding set	396.30/31	53 0	7 3 <sup>1</sup> <sub>2</sub>	7 0	mascara block	3G30	16 3	8 11	tonquin	113cc 22	0 12 0
396.05/06	58 0	8 0	8 0		brush-on	3G25	27 10	15 4	violet oils	56cc 18	0 9 11
keep warm plate					run-proof	3G51	29 0	15 11 <sup>1</sup> <sub>2</sub>	113cc 31	6 17 5	
396.35	89 6	12 4	12 3		autobrush	3J26	29 0	15 11 <sup>1</sup> <sub>2</sub>			
neat'n tidy baby bag					refill	3J27	19 10	10 11			
397.20	135 0	49 6	21 0		Lash-on new	3167	34 10	19 2			
plastic bib	397.60	12 0	—	1 6	refill	3168	24 5	13 5			
plastic overall feeder					matt shadow stick	3J21	16 3	8 11			
397.61	20 0	—	2 6		nail lacquer	3G62	14 0	7 9			
potty 8in	396.25/26	52 0	—	6 6	frosted	3G54	24 5	13 5			
pram nets	397.00	48 0	—	6 0	fruit drops	3G2	14 0	7 9			
terry bibs	397.50	16 0	—	2 0	remover	3G16	14 0	7 9			
terry feeders	397.55	48 0	—	5 10	Panda Eyes	3GB9	34 10	19 2			
<b>Max Factor (813 MF)</b>					Pop (lip) stick	3109	14 0	7 9			
California aquaplettes	124 8	65 2	21 0		3157	24 5	13 5				
blusher sticks	58 8	30 8	9 11		powder shadow	3122	16 3	8 11			
California bronze glosses	46 0	24 0	7 9		Quick clean	3G4	19 10	10 11			
sun sticks	46 0	24 0	7 9		3G48	26 10	14 9	4 7			
eye liner shiny	58 8	30 8	9 11		Rosy Cheeks rouge	3G80	19 10	10 11			
eye shadow aquafactors	38 8	20 2	6 6		shadow stick frosted	3J96	19 10	10 11			
lip frosting	46 0	24 0	7 9		shiny liner	3G60	29 0	15 11 <sup>1</sup> <sub>2</sub>			
lipstick	46 0	24 0	7 9		Smoothie	3G02	26 10	14 9			
eye liner cake frosted	46 8	24 5	7 10		sun scene	3GB4	29 0	15 11 <sup>1</sup> <sub>2</sub>			
<b>Mazola (200 B &amp; P)</b>					super liner	3J17	19 10	10 11			
corn oil	16oz	39 7	—	3 11	Take Care	3GB3	19 10	10 11			
	22oz	53 11	—	5 4	Tingle	3G49	26 10	14 9			
	32oz	76 8	—	7 7	trick tan	3GB5	26 10	14 9			
<b>Medijel (366 Dendron)</b>					Wild Skin perfume	3J75	16 3	8 11			
tube	27 1	9 5	4 0		3G71	52 3	28 9	9 0			
<b>Medodorm (830 Medo)†s4B</b>											
tablets	25	48 0	—	6 0	<b>Minolta (667 JCL)</b>						
	100	12 6ea	—	18 9	cameras cine 8mm						
<b>Meltus (333 Cupal)</b>					Autopak 8-D6						
cough mixture adult					camera instant load						
4oz	27 0	8 11	4 1		Autopak 550						
8oz	41 3	13 7	6 3		camera 35mm						
junior	3oz	25 3	8 4	3 8	Hi-Matic C						
	6oz	36 9	12 1	5 7	camera 35mm						
<b>Mentholatum (836 Mentholatum)</b>					Hi-Matic II						
balm	tin	9 7	3 6	1 5	<b>Miranda (817 MPS)</b>						
	jar	23 7	8 8	3 5	cameras						
	tube	23 7	8 8	3 5	Sencomat RS						
deep heat rub	30 0	11 0	4 5								
	44 0	16 1	6 5		<b>Mithracin (969 Pfizer) TS</b>						
	59 0	21 7	8 5		freeze-dried vial	100 0ea	—				
<b>Merbentyl (838 Merrell) †5154A</b>											
with phenobarbitone					<b>Mizol (1429 TL) S†4B</b>						
syrup	150ml	90 0	—	11 3	tablets 100 mg	50 4 0ea	—				
	4oz	—	—	D	<b>Modicare (252 Chelspa)</b>						
tablets	250	—	—	D	lozenges	20 20 9	—	2 0			
<b>Merocets (838 Merrell)</b>					<b>Monsieur de Givenchy (1589 Givenchy)</b>						
lozenges	16	20 0	—	2 6	deodorant spray	11 9ea 6 4ea	25 0	D			
<b>Merthiolate (413 Lilly)‡</b>					Moore's (859 Moore)						
tincture	450ml	5 4ea	—	8 0	Moore's (878 Napp)						
	2 25l	18 10ea	—	28 3	baby cream	1 1oz	27 0	3 4			
	800z	—	—	D	teething jelly	1 1oz	24 0	8 10			
<b>Metamucil (1121 Searle)</b>					<b>Morning Pride (800 TM)</b>						
powder	100g	54 0	19 9	6 9	shave cream brushless	24 8	9 0	3 6			
	400g	11 10ea	4 5ea	17 9	tube	28 3	10 4	4 0			
	4oz and 16oz	—	—	D	jar	—	—				
powder	100g	54 0	20 0	8 5	<b>Morny (862 Morny)</b>						
	400g	11 10ea	4 5ea	22 2	Fantasy						
	4oz & 16oz	—	—	D	bath foam						
Metheph (859 Moore)	—	—	—	D	eau de toilette						
Metheph (878 Napp)	—	—	—	I	hand cream						
Mick (967 Petfoods)	handy	19 1	3 8	1 6	perfume						
	(1 1/2 doz)	(23 4)	(4 6)	2 9	soap toilet (3)						
large					bath (3)						
<b>Milontin (938 PD)</b>					travel'er						
Kapselse 0.5g	500	—	—								
<b>Mil-Par (1112 5 &amp; T) 8oz</b>	41 3	13 7	5 6	D	<b>Morton (1518 Morton)</b>						
Milpath—200 (1441 Wallace)					chest and lung drops						
Miners (876 MP) existing entry					1oz	32 0	11 9	4 7			
Miners (876 MP)					50ml	57 0	20 11	8 2			
aqua shadow	3G82	16 3	8 11	2 10	life drops	1oz	32 0	11 9			
after shave	3G45	45 3	24 11	7 9	50ml	57 0	20 11	8 2			
bare make-up	3G06	29 0	15 11 <sup>1</sup> <sub>2</sub>	5 0	rheumatic drops	1oz	32 0	11 9			
blushastic	3G88	34 10	19 2	6 0	50ml	57 0	20 11	8 2			
darkner liner	3G24	16 3	8 11	2 10	stomach and liver	1oz	32 0	11 9			
eyebrow pencil	3J18	11 7	6 3	2 0	drops	50ml	57 0	20 11			
eye brush	3G19	18 5	6 9	2 10	50ml	57 0	20 11	8 2			
eye deal	3GA2	34 10	19 2	6 0	vigour restorer	1oz	32 0	11 9			
					50ml	57 0	20 11	8 2			

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail		
Icecal (1303 Wander) T5 tablets 100mg	100	48 0	—	—	150	42 0	5 9	4 9	Brush Curl-on	2132	29 0	15 11	
idoxital (922 Ortho) t5154A capsules	20	10 0ea	—	15 0	(2 doz)	(2 doz)			refill	2J47	17 5	9 7	
	100	40 0ea	—	—					Marvelash	2G28	40 7	22 4	
Igroids (892 NF)					2oz	17 0	6 3	3 2	refill	2G29	29 0	15 11	
	138 4	50 8	1 9		5oz	26 9	9 10	4 11	moisture cream	2G47	29 0	15 11	
	(1 gross)	(1 gross)							nail hardener	2G51	23 3	12 9	
iknax (519 Global) tights	—	—	8 11						nail polish	2G59	16 3	8 11	
itaclin (1429 TL) T5 vial, 3,000,000 units	33	0ea	—	—					super whipped	2G60	29 0	15 11	
itrong (859 Moore)									remover	2G18	14 0	7 8	
itrong (878 Napp)									over 30 cream	2G47	29 0	15 11	
obilis (905 Nutrikem)									rouge dry	2G07	16 3	8 11	
poultry vaccine									Silk Touch	2G03	17 5	9 7	
H120 1000 dose vial	40	10ea	—	48 0					skin perfume	2G33	57 0	9 10	
H52 1000 dose vial	96	4ea	—	113 4					Starry Eyes	2G33	29 0	15 11	
onad Tulle (34 A & H)									sun sheen	2G01	34 10	19 2	
6 6in	36								talcum	2G41	11 7	6 4	
opain (898 Northern) tablets	34 0	13 5	5 0						2G44	31 5	17 3		
orash (372 De Witt)									Tanlastic	2G49	29 0	15 11	
appy rash cream 28g	31 0	—	3 11						2G62	46 5	25 6		
20g	—	—	—						Total Finish	2G56	29 0	15 11	
orpramine (901 Norton) t54B tablets	100	10 0ea	—	—					Owbridges (917 Organin)				
	500	45 0ea	—	—					cough mixture	24 0	8 10	3 7	
orsebad (893 Nicholas) bath additive	39 1	13 3	2 0						40 0	14 8	6 0		
	(3 doz)	(3 doz)							pastilles	12 0	4 5	1 9	
	60cc	53 10	18 3	8 3					Oxydent (1113 5 & 8) denture cleanser	210g	28 3	9 6	
	120cc	104 4	35 4	16 0					capsules 250mg	16	4 2ea	6 3	
orton (900 Norton) gift sets									100	14 4ea	29 8		
cavalcade mug/bath salts	Y5	56 0	16 0	8 4					1000	130 0ea	—		
marble soap and linen towel	F6	104 0	27 0	15 6					tablets 250mg	16	3 9ea	5 9	
bubble baths									100	13 4ea	26 3		
Dolphin bookend									1000	120 0ea	—		
ring bottle	Q15	38 0	13 11	5 11					Pabestrol (930 P & 8) t548				
ovely soaps	QS	42 0	15 5	6 6					tablets 1mg	500	55 0	—	
Diddy men	M9	25 0	9 2	3 11					5mg	500	90 0	—	
Fleur de Tabac	HAI	80 0	29 4	12 6					tablets E/C 1mg and 5mg	—	—	D	
marble (3)	FS	58 0	21 3	8 11					Pabinex (930 P & 8)				
soap clouds	J3	64 0	23 5	9 11					ampoules 1, M standard				
stem jar	J5	96 0	35 2	14 11					3prs	75 0	—		
Tango tangerine donkey	K4	81 0	29 8	12 5					24prs	34 0ea	—		
The Aristocats	M2	48 0	17 7	7 6					strong	93 0	—		
vara (128 Biometica)									1/V Standard	3prs	84 0	—	
il of youth	28g	25 0	13 5	4 3					12prs	22 0ea	—		
	83g	64 10	34 9	11 0					strong	96 0	—		
xacorn (800 TM) t5									12prs	24 0ea	—		
allous ointment	21 2	7 9	3 0						Paddi (1037 Robinson)				
orn remover	21 1	7 9	3 0						garment	64 0	—	7 6	
-Cot (903 NPU) leats	60g	31 6	—	1 3					ex. large	68 4	—	8 0	
	(3 doz)								pitch	36 6	—	4 3	
	150g	39 2	—	2 4					Paeedo-Sed (972 Pharmax) t548		—	I	
	(2 doz)								Page Barker (458 FPL)			D	
	250g	33 10	—	3 9					Page Barker (458 FPL)			I	
-Deal (903 NPU) oilet rolls	22 3	—	1 7						hair tonic	95cc	36 3	19 11	
	(1 1/2 doz)								1920cc	315 0	173 3	6 1	
-Fresh (903 NPU) porising fly killer	56 0	—	7 0						scurl lotion	168cc	42 4	15 6	
size 1									480cc	111 6	40 10	6 5	
size 2	112 0	—	14 0						1920cc	268 0	98 3	—	
Guard (903 NPU) anti-freeze	60 0	—	3 9						Pal (964 Personna)				
	(2 doz)								injector bl des	(10)	26 3	9 8	
	1qt	57 6	—	7 2					Panadol (97 Bayer)				
Ion (1038 R & C) ind cream	16 4	9 0	2 6						tablets	50	60 0	—	
small	23 6	12 11	3 8						100	104 0	—	7 6	
medium	33 6	18 5	5 3						100	—	13 0		
large	16 4	9 0	2 6						Panerex (930 P & 8)			D	
Moon (366 Dendron) ticle soltenter	18 6	9 8	3 0						powder all sizes				
Nale (366 Dendron)									Panerex V (930 P & 8)				
cam	24 7	12 11	4 0						capsules	100	16 8ea	—	
uid	24 7	12 11	4 0						500	66 0ea	—		
orse Sykes (1307 Waterhouse) powders	8	19 0	6 11	2 9					250	—	D		
	32	70 0	25 8	10 6					powder	100g	25 0ea	—	
blets	8	10 0	3 8	1 6					250g	50 0ea	—		
	16	19 0	6 11	2 9					500g	—	D		
	64	70 0	25 8	10 6					tablets 60mg e/c	100	72 0	—	
Soft (903 NPU) nkinies (3 ply)	16	28 3	3 10	7					1000	—	—	D	
	(6 doz)	(6 doz)							lorre e/c	100	108 0	—	
	50	34 9	4 9	1 6					1000	—	—	D	
anx	100	46 9	6 5	2 9					Panerex (690 Keldon)				
	(2 doz)	(2 doz)							tablets	10	15 0	—	I 8
ariety	150	42 0	5 9	2 9					Pan Stik (813 MF)			I	
	(2 doz)	(2 doz)							46 0	24 0	7 9		
itchen rolls	32 3	4 5	1 11						Paramisan (1154 SNP)				
	(2 doz)	(2 doz)							sodium pashets	100	16 10ea	—	25 3
sues	10	20 0	2 9	5					500	74 5ea	—	117 7	
	(6 doz)	(6 doz)							powder	100g	7 2ea	—	10 9
	50	36 0	4 11	1 2					500g	27 7ea	—	41 4	
	(4 doz)	(4 doz)							1000g	54 0ea	—	51 0	
									tablets	100	4 8	—	7 0
									500	18 0ea	—	27 0	
									Parozone (671 Jeyes)				
									570ml	24 10	—	1 4	
									910ml	17 1	—	1 9	
									1gal	5 7ea	—	7 3	
									200g	16 0	—	2 0	
									400g	28 0	—	3 6	
									Paris Mist (554 Innox)				
									skin perfume	50cc	—	18 4	
									Parkers (1261 Ucal)				
									perfect panacea	2Joz	21 9	8 0	3 6
									cachets	180	46 2ea	—	
									540	127 0ea	—		
									Pasinah 10 PH (1303 Wander)				
									cachets	100	22 2ea	—	
									500	90 0ea	—		
									Pasinah-25 (1303 Wander)				
									cachets	100	23 5ea	—	
									500	106 9ea	—		
									Pasinah-33 (1303 Wander)				
									cachets	100	24 0ea	—	
									500	108 0ea	—		



	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
otcinail (1412 Jackel)			9 11		Raynox (667 JCL)				Robitussin A-C (1071 Robins) 100ml	33 9ea	50 9 1
tube 1oz	—	—	15 0		movie projector				20oz	—	— D
bottle 3oz	—	—	15 0		dual 707	—	998 6				
oteiset (1412 Jackel)			7 11		Reade (1036 R B & C) existing entry			D	Roger & Gallet (1076 n & G)		
styling lotion	46 6	25 7	7 11		Reade (1036 RB&C)				batht. cubes (6)	5 0ea	2 8ea 12 0
othladen (324 Crookes) 154B					Egyptian salve	23 7	8 8	3 9	soa guest size		
u-Sen (232 Carter)					Indian cerate	11 3	4 1	1 9	assorted, carnation,		
children's laxative	11 0	4 0	1 10		20 10	7 7	3 3	sea rose (6)	6 3ea	2 3ea 13 6	
vitabs (705 Kirby)					Recital (525 Golden):			sandalwood (6)	6 9ea	2 6ea 15 0	
water purifying					hair colourant	66 0	36 4	11 0	talcum	5 6ea	3 0ea 13 6
tablets					Red Ring (333 Cupal)			men's range			
camisan (1154 SNP) TS	36 0	—	5 0		thioline paste	17 4	5 8	2 8	alter shave lotion		
PH cachets	100	22 0ea	—	34 3	Reducine (1410 Reducine)			5067	7 6ea	4 0ea 18 0	
	500	91 2ea	—	136 9	Reducine (1410 Reducine)			5068	12 6ea	6 8ea 30 0	
IS cachets	100	24 7ea	—	36 10	absorbent	226g	120 0	44 0	pre-shave lotion	5052	8 3ea 4 6ea 20 0
13 cachets	100	24 3ea	—	36 4	396g	192 0	71 0	toilet water	5057	10 6ea 5 8ea 25 0	
10 cachets	100	109 2ea	—	163 9	canine	42g	55 0	21 0	5058	16 9ea 9 0ea 40 0	
3D cachets	240	51 7ea	—	77 4	salve	42g	44 0	17 0	Cologne extra old	1079	3 0ea 1 8ea 7 0
	480	96 0ea	—	144 0	170g	84 0	31 0				
casix (1154 SNP) TS					Reflexa (713 KH)			Royal Sweden (1412 Jackel)			
achets	180	51 7ea	—	77 4	underblanket non-electric	—	159 6	hair brushes ladies			
	360	96 0ea	—	144 0	Regent (774 LR)			1890; 1896; 1987;			
cazide (1154 SNP) TS					fingercots			15244; 15468; 15431;			
tablets 50mg	100	2 8ea	—	4 0	medium	× 200—706	100	15461	135 0	49 6 21 0	
	500	10 10ea	—	16 3	× 200—706	100	7 10	15471; 15472; 15473	289 3	106 1 45 0	
	1000	17 8ea	—	26 6	(per 100)			501; 503	417 9	153 2 65 0	
100mg	100	4 2ea	—	6 3	large	× 200—806	100	507	482 0	176 9 75 0	
	500	16 9ea	—	25 2	× 200—806	100	7 10	1984; 1988			
sets (1568 Trentham)					(per 100)			hair brushes mens'			
(distributors 372 De Witt)					assorted	> 200—905	10	2059	135 0	49 6 21 0	
children's throat					× 200—906	100	11 1	2045	160 9	18 11 25 0	
ozenges 15 20 0	—	—	2 6	(per 100)		7 10	2060; 20598	—	— D		
rex (1508 Jobling)					Regent (774 LR)			Rubis Pompadour (1407 Jaccaz)			
baby set	147 0	13 0	18 7		fingercots			nail polishing stone	58 0	31 10 10 4	
eeding bottle 4oz	19 0	—	2 3	medium	—	—	Rutonal (971 P5M8) 151s4A				
	8oz	21 0	—	2 6	× 200—706	100		tablets 200mg	100	10 8ea	
wide mouth 8oz	35 8	—	4 3	(per 100)		7 10					
measuring jug 1 pt	50 5	7 0	6 7		large	× 200—806	100	Rybar (1091 Rybar)			
	1 pt	67 2	9 0	8 9	(per 100)		7 10	cold sore lotion tube	16 0	5 9 2 6	
gants (690 Keldon)					assorted	> 200—905	10	round worm remedy	10 doses	20 0	
itch hazel 16 8 6 0	—	—	2 7	× 200—906	100	11 1	50 doses	82 0	— 10 3		
ick Action (322 Cripps)				(per 100)		7 10	100 doses	153 0	— 19 0		
ick Action (1297 WD)					Regulette (333 Cupal)			Sal Antisepticus (800 TM) 1			
ough remedy 23 11 8 9	—	—	3 9	laxative tablets			2oz	21 2	7 10 3 0		
ickies (1451 F&J)				sealtite	20 6	6 9	4oz	31 3	11 6 4 6		
kin cream — — — D				tins	11 3	3 9	14oz	95 9	35 1 13 6		
Inaband (1127 Seton)				Regula (980 Photopia)				Salimed (830 Medo) 151s4A			
(distributors 93 BJ)				camera	—	—	compound tablets 250	24 0ea	— 36 0		
aste bandage 40 0	—	—	4 10	Electronic 35	—	830 0	Salter (1095 Salter)				
Inocarbine (346 Dales)				cameras	—		weighing machines	305	— 46 0		
athets 24 55 0 20 2	—	—	8 7	Sprinty LK-300	—	598 6	301	— 65 0			
ranules 100g 55 0 20 2	—	—	8 7	Regulette (333 Cupal)			Sanatogen (1530 Fisons)				
Inphos (898 Northern)				laxative tablets			selected multivitamins	30	60 6		
quid or tablets				sealtite	20 6	6 9	plus iron	60	112 8		
small 21 0 7 8 3 0				tins	11 3	3 9	60	112 8	— 14 0		
medium 53 0 19 5 7 6				Regent (774 LR)			Sanilav (671 Jeyes)				
in-tessen (7L Atr)				shavers F2	153 7ea	54 2ea	toilet cleaner	440g	17 9		
lixir 300ml 220 0	—	—	27 6	Renoir (898 Northern)			770g	29 3	— 3 1		
osh 1103 B-echami existing entry				turtle oil cream	34 0	18 9	Sanoid (1339 CG)				
osh 1103 Beecham)				Resinol (1418 Strenol)			boil treatment	15 0	5 4 7 4		
range, lemon rasperry, lemon lime, mandarin, lemon barley, orange/pineapple, pineapple/grapefruit 24 9 5 6 2 9	—	—		soap	16 9	6 2	Santronex (1045 R)				
me 29 10 6 7 3 4	—	—		ointment	—	—	sauna (957 Perl)				
ian (1023 Radiol) existing entry				large	—	—	soap on a rope	60 0	21 0 9 6		
ian (1023 Radiol)				Regent (774 LR)			Savlon (649 ICI)				
ath salts 450g 36 0 13 1 5 3	—	—		shavers F2	153 7ea	54 2ea	antiseptic cream	15g	14 0		
	3k 17 6ea	6 5ea	31 0	Renoir (898 Northern)			30g	23 0	— 2 9		
	6k 32 0ea	11 9ea	55 6	turtle oil cream	34 0	18 9	60g	40 0	— 4 9		
assage cream 29 3 10 9 4 4	—	—	Resinol (1418 Strenol)			barrier cream	50g	19 0			
	43 0 15 9 6 3	—		soap	16 9	6 2	24 0				
	450g 9 9ea 3 7ea 16 8	—		ointment	—	—	lozenges	24	18 0		
	25ml 25 0 9 2 3 8	—		Regent (774 LR)			20	—	— D		
	50ml 41 0 15 0 6 0	—		shavers F2	153 7ea	54 2ea	Scentinal (889 NH)				
	450ml 25 0ea 9 2ea 43 0	—		Renoir (898 Northern)			bouquet air freshener	12 0	— 1 6		
	50ml 29 3 10 9 4 4	—		turtle oil cream	34 0	18 9	air freshener fittings				
	100ml 41 0 15 0 6 0	—		Resinol (1418 Strenol)			No. 3 mike	22 0	1 5 3 0		
	200ml 56 6 20 9 8 4	—		soap	16 9	6 2	refill	12 0	— 1 6		
	450ml 9 9ea 3 7ea 16 8	—		ointment	—	—	No. 5 minor	12 0	10 1 6		
	21 42 0ea 15 5ea 75 0	—		Regent (774 LR)			bobby	—	— D		
liol (1023 Radiol)				shavers F2	153 7ea	54 2ea	deodorisers and cleaners				
orm powder A (ascaris) 225g 130 0 — 15 0	—	—	Renoir (898 Northern)			Swish model, suction					
	6 1strongyles 85g 50 0 — 6 0	—		turtle oil cream	34 0	18 9	hook	12 0	10 1 6		
	420g 160 0 — 17 0	—		Resinol (1418 Strenol)			Model T, polythene	12 0	10 1 6		
ectuary 120g 60 0 22 0 8 10 1	—	—	soap	16 9	6 2	hook	12 0	10 1 6			
	140g 40g 30 0 11 0 4 6	—		Regent (774 LR)			Scacht (1220 CT)				
repellant				shavers F2	153 7ea	54 2ea	spores				
iment horses and dogs 112ml 43 0 15 9 6 3	—	—	Renoir (898 Northern)			polythene bags,					
	425ml 110 0 40 4 16 3	—		turtle oil cream	34 0	18 9	ileostomy 100	16 0ea	— 20 0		
	21 42 0ea 15 5ea 75 0	—		Resinol (1418 Strenol)			colostomy 100	12 0ea	— 15 0 1		
	41 78 0ea 28 7ea 135 0	—		soap	16 9	6 2	driving casuals pr	39 3ea	5 5ea 59 6		
lio-malt (179 BDH)				ointment	—	—	foot beauty cream	32 0	17 7 5 6		
orm 11b 52 0 — 5 2	—	—	Regent (774 LR)			aerosol	150z	74 9 25 0 10 7			
	21b 69 0 — 9 11	—		shavers F2	153 7ea	54 2ea	Scott's (1113 S & B)				
Evapo (67 Ashe) 15 3 5 5 2 5	—	—	Renoir (898 Northern)			emulsion	Box	44 1 14 9 6 3			
ry dressing bleets 15 7 11 2 10 1 5	—	—	turtle oil cream	34 0	18 9	150z	74 9 25 0 10 7				
	32 16 0 6 5 2 7	—		Resinol (1418 Strenol)			Scrubbs (671 Jeyes)				
	160 53 10 19 3 8 5	—		soap	16 9	6 2	ammonia 540ml 21 9 — 2 4				
glo (333 Cupal)				ointment	—	—	Sea Jade (1355 Yardley) existing entry				
test rub 16 6 5 5 2 11	—	—	Regent (774 LR)			Sea Jade (1355 Yardley)					
xative tablets 20 6 6 9 3 2	—	—	shavers F2	153 7ea		bath foam 6 2ea 2 3ea 11 6					
oth tincture 13 9 4 6 2 1	—	—	Renoir (898 Northern)			bath salt tablets 3 3ea 1 9 6ea 6 9					
orm elixir 18 0 — 2 9	—	—	turtle oil cream	34 0	18 9	Cologne 7 0ea 3 10ea 14 5					
			Regent (774 LR)			cream perfume 7 3ea 4 0ea 15 3					
			shavers F2	153 7ea		dusting powder 10 8ea 5 10 2ea 22 0					
			Renoir (898 Northern)			hand cream 4 0ea 2 2 1ea 8 3					
			turtle oil cream	34 0	18 9	mini-spray 6 9ea 3 8 1ea 14 0					
			Resinol (1418 Strenol)			perfume 7 0ea 4 2 1ea 15 10					
			soap	16 9	6 2	soap toilet 2 1ea 9 6ea 3 7					
			Regent (774 LR)			guest 3 6ea 1 3 1ea 6 0					
			shavers F2	153 7ea		talcum 3 4ea 1 10ea 6 11					
			Renoir (898 Northern)								
			turtle oil cream	34 0	18 9						
			Resinol (1418 Strenol)								
			soap	16 9	6 2						
			Regent (774 LR)								
			shavers F2	153							

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
<b>Sebacyl (369 DL)</b> (distributors 1545 Vestric)					sanitary towels						
dandruff treatment	55ml	44 0	—	5 6	size 1	6	14 0	—	1 6		
old packs	—	—	—	D	2	12	24 2	—	2 7		
<b>Sebril (763 Linfield)</b>					2	12	28 1	—	3 0		
dandruff treatment	52 0	19 0	8 0		<b>Simpkin's (1141 Simpkin)</b>			D			
shampoo	21 6	8 0	3 4		existing entry (30)						
<b>Secto (333 Cupal)</b>					chocolate centred						
aerosols					barley sugars						
ant killer household					butterscotch chocolate	15 0	3 4	2 0			
size					lime chocolate	15 0	3 4	2 0			
mothproofer household					mint chocolate	15 0	3 4	2 0			
size					orange chocolate	15 0	3 4	2 0			
superfast fly killer					glucose barley sugar						
household size					sticks						
wasp killer household					cherry	2 8	7	4			
size					fruit	2 8	7	4			
Vap lantern					plain	2 8	7	4			
<b>Sedaquin (1429 TL)†s4B</b>					glucose confections						
tablets	1000	106 0ea	—	159 0	barley sugar plain	12 9	2 10	1 8			
forte	50	9 0ea	—	13 6	barley sugar fruits	12 9	2 10	1 8			
	1000	135 0ea	—	—	bitter lemon drops	12 9	2 10	1 8			
<b>Sedatussin (413 Lilly)</b>					blackcurrant and						
450ml	6 3ea	2 4ea	11 9		liquorice	12 9	2 10	1 8			
2-25l	25 11ea	9 6ea	48 5		buttermints	12 9	2 10	1 8			
<b>Senoket (1037 Reckitt)</b>					butterscotch	12 9	2 10	1 8			
granules	170g	70 9	—	8 5	clear mints	12 9	2 10	1 8			
syrup	150ml	41 4	—	5 2	fruits-de-luxe	12 9	2 10	1 8			
tablets	50	26 8	—	3 2	JuiCees black cherry	12 9	2 10	1 8			
	100	45 6	—	5 5	rose hip	12 9	2 10	1 8			
	200	70 9	—	8 5	blackcurrant	12 9	2 10	1 8			
<b>Sensodyne (1178 Stafford)</b>					orange	12 9	2 10	1 8			
toothpaste	60g	34 3	12 7	5 3	JuiCets (1 gross)	31 6	6 11	4			
<b>Serenace (1121 Searle)†s4B</b>					lemon & honey	12 9	2 10	1 8			
liquid	500ml	263 6ea	—	395 3	Mitchum mint creams	12 9	2 10	1 8			
tablets 5mg	50	53 4ea	—	80 0	rum & butter	12 9	2 10	1 8			
	250	246 6ea	—	369 9	sherbert fruits	12 9	2 10	1 8			
	1000	924 8ea	—	1387 0	tangerine, lemon &						
<b>Serenid Forte (1352 Wyeth)†s4B</b>					grapefruit	12 9	2 10	1 8			
capsules	100	38 0ea	—	—	winter warmers						
<b>Seton (1127 Seton)</b>					(1 gross)	31 6	6 11	4			
(distributors 93 BJ)					lb. tins						
Dudley Guest eye					assorted fruit drops	27 6	6 0	3 6			
bandage (6)		18 0ea	—	—	barley sugar drops	27 6	6 0	3 6			
fleecy pads 30 x 24in	70	0ea	—	—	digestive mint drops	27 6	6 0	3 6			
30 x 40in	117	0ea	—	—	JuiCees blackcurrant	27 6	6 0	3 6			
30 x 54in	158	0ea	—	—	orange	27 6	6 0	3 6			
para-pads (pair)	18	0ea	—	—	lemon acid drops	27 6	6 0	3 6			
<b>Setoniquet (1127 Seton)</b>					medicated confections						
(distributors 93 BJ)					all four drops	3 4	1 3	9			
tourniquets					anti cox drops	10 0	3 8	1 6			
small	1050	4 7ea	—	6 11	bronchial drops	3 4	1 3	9			
medium	1051	5 0ea	—	7 6	children's cough drops	3 4	1 3	9			
large	1052	5 7ea	—	8 5	glucose winter candy	9 7	2 1	1 3			
<b>Seven Seas (176 BCLO) existing entry</b>				D	menthol & eucalyptus						
<b>Seven Seas (176 BCLO)</b>					drops	10 0	3 8	1 6			
cod liver oil	6oz	27 0	—	3 0	T.C.L. drops	3 4	1 3	9			
	16oz	56 3	—	6 3	treacle cough drops	3 4	1 3	9			
mint flavour capsules	6oz	31 6	—	3 6	antiseptic throat						
	25	20 0	—	2 6	pastilles	17 3	6 4	2 9			
	50	32 0	—	4 0	assorted fruit	9 4	2 1	1 3			
	100	58 0	—	7 3	catarrh	17 3	6 4	2 9			
	500	172 0	—	21 6	Dilly Duckling	17 3	6 4	2 9			
Formula 70 capsules	30	62 3	—	7 9	extra strong cough	17 3	6 4	2 9			
syrup	150ml	38 3	—	4 3	Gee's linctus B.P.C. †	16 9	—	2 0			
'Start right'	1oz	31 6	—	3 6	glycerine & blackcurrant	19 3	4 3	2 9			
<b>Sheen (923 OG)</b>	17 5	9 7	3 0	glycerine, lemon & honey	19 3	4 3	2 9				
<b>Sheer Genius (813 MF)</b>				glycerine of thymol	20 0	—	2 6				
powder cream tube	53 4	27 10	9 0	menthol bronchial	17 3	6 4	2 9				
<b>Sheffield Special (1141 Simpkin)</b>				menthol & eucalyptol							
razor blades				B.P.C.	20 0	—	2 6				
di-penser	5	35 0	tax pd.	2 6	mouth ulcer	20 0	7 4	3 0			
	(20 pkts)			sugarless fruit pastilles	20 9	4 7	2 9				
<b>Shloer (103 Beecham)</b>				roll packs							
liquid apples small	29 2	5 2	1 7*	blackcurrant fruit							
	(2 doz)	(2 doz)		pastille	5 9	1 3	9				
large	35 5	7 10	4 2	cough	3 10	1 5	7				
*Includes 3d for container.				glucose fruit pastille	5 9	1 3	9				
<b>Shurzine (1133 Shurzine) ointment</b>				glucose peppermint	3 9	10	6				
	24 0	—	3 0	Koala fruit	4 4	11	7				
<b>Silbephyline (117 BPL) syrup 100mg/5ml</b>				menthol & eucalyptus	8 0	—	1 0				
	100ml	6 0ea	—	9 0	Teddy cough pastille	5 0	1 10	9			
<b>Silcot (786 Macdonald)</b>				sundries							
sanitary towels				finest peppermints	3 7	9	1 6				
soluble size 1	6	13 7	—	glucose sulphur tablets	9 0	3 4	1 6				
	12	24 0	—	L.L.C. lozenges	6 3	—	9				
sanitary briefs				7oz	12 0	—	1 6				
Chic	small	69 0	9 6	9 0	<b>Singletons (898 Northern) eye ointment</b>	29 0	10 8	4 6			
	ex. large	75 0	10 4	9 9							
Nordic	small	62 0	8 6	8 3	<b>Skeeticide (333 Cupal) insect repellent</b>	18 0	5 11	3 2			
	ex. large	68 0	9 4	8 11							
Princess	small	65 0	8 11	8 6	<b>Slack's (232 Carter) rheumatic tablets</b>	40	1 10ea	8ea	3 6		
	ex. large	71 0	9 9	9 3	<b>Slimwheel (762 Limbex) exerciser</b>	29 6ea	10 7ea	55 0			
sanitary towels wool	size 0	12	24 9	—	<b>Sloans (721 LC) liniment</b>	24 8	8 7	3 9			
	1	15 6	—	2 8	<b>Sloman's (1386 5 of L) hand finished toilet soap</b>	8 0	2 11	1 1			
	2	27 11	—	1 8	<b>Shaving sticks</b>	10 9	3 11	1 8			
	3	32 6	—	3 6	<b>Smith Kendon (1152 SK) pastilles</b>	18 0	3 8	2 7			
	4	37 2	—	4 0	<b>blackcurrant and glycerine</b>	17 0	5 9	2 7			
	12	44 11	—	4 10	<b>bronchial</b>						
<b>Silette (16 AGL) camera</b>											
Sensor LK		—	—	739 0							
<b>Silsan (786 Macdonald)</b>											
sanitary towels											
soluble size 1	6	13 7	—	1 5							
	12	24 0	—	2 6							

	Trade	Tax	Retail	D		Trade	Tax	Retail	D		Trade	Tax	Retail
Ix (859 Moore)					Thermogene (1073 Robinson)					Trusts (103 Beecham)			
Ix (878 Napp)					wool	small 21 0	7 8	3 2		dog or cat tablets	28 0	6 2	7
Ieo (671 Jeyes)					large 34 6	12 8	5 4		(6 doz)	(6 doz)			
emulsion 80ml	18 6	6 9	2 9		Therm-O-Lin (232 Carter)					Tuamine sulphate (413 Lilly)			
shampoo 80ml	22 9	8 4	3 5		liniment 50ml	2 4ea	10ea	4 6		solution 1% 15ml	2 8ea	—	4 0
ncal (232 Carter)					Thermos (1226 Thermos)					Tubelettes (500TM)			
alamine cream 6g	1 10ea	—	3 6		vacuum flask 16QHT	—	—	19 11					
nerves (851 MPH) 50	35 0	12 10	5 4		stainless steel 226	—	—	232 0					
100	63 0	23 2	9 7		246	—	—	268 7					
200	119 0	43 8	18 1		Therm-O-Wool (232 Carter)					Tubifraam (1127 Seton)			
500	257 0	94 3	39 0		small 1 7ea	7ea	7ea	3 0		(distributors 93 BJ)			
ilk (412 Elida)					large 2 7ea	11ea	4 7			dressing (12)	1041	12 0ea	— 18 0
air spray ex. large	71 3	39 2	11 6		Thiamoplex (930 P & B)					1042	12 7ea	— 18 11	
pasac (1524 WLL)					ampoules 1 ml pack of 6	—	—			1043	12 7ea	— 18 11	
ablets 100	6 0	—	1 0		tablets 1000	17 6ea	—	—		1044	16 9ea	— 25 2	
500	18 0	—	3 0		tablets forte all sizes	—	—	—		1045	17 9ea	— 26 8	
1000	30 0	—	5 0		tablets 1000	144 0	—	—		1046	21 0ea	— 31 6	
persoft (1038 R & C)					500	—	—	—		comprehensive pack	—	—	D
bubble bath bottle	19 5	7 2	2 9		Tiba (143 BM)					1047	—	—	D
air spray standard	36 4	20 0	5 9		ear capsules 26 0	9 6½	3 8			Tubigrip (1127 Seton)			
economy	44 7	24 7	7 0		green dry cleaner 17 9	6 6	2 6			(distributors 93 BJ)			
air toner super	76 5	42 1	12 0		roundworm tablets 18 0	—	2 0			support bandages Nos. 1 to 6			D
air toner sachets	6 5	3 6	1 0		tablets for cats 10 11	—	1 2			Tubinette (1127 Seton)			
hand cream	15 11	8 9	2 6		26 6	—	2 10			(distributors 93 BJ)			
alcum 28 2	15 6	4 5			45 3	—	4 10			tubular bandage H01	3 5ea	— 5 2	
vavaset 15 11	8 9	2 6			tapeworm tablets 18 0	—	2 0			H12	4 7ea	— 6 11	
pracort (930 P & P) f548					Tintette (525 Golden) 60 0	33 0	10 0			H34	6 0ea	— 9 0	
mpoules 1 ml packs					Tommee Tippee (1412 Jackel)					H56	8 0ea	— 12 0	
of 12 and 50					baby care sets TG51	201 6	27 84	27 6		H78	8 9ea	— 13 2	
arfega (362 Deb)					TG52	106 3	14 7½	14 6		HT1	16 7ea	— 24 11	
and cleanser 8oz	20 3	—	2 3		baby cup with 2 lids 62 6	8 7½	8 6			HT2	17 9ea	— 26 8	
1lb	33 9	—	3 9		baby cup with angled handles 69 8	9 7	9 6			Tubipads (1127 Seton) existing entry			D
36oz	50 0	—	5 6		baby sponge 13 0	4 9½	2 0			Tubipads (1127 Seton)			
et Sue (1412 Jackel)					blanket clips 47 8	6 6½	6 6			(distributors 93 BJ)			
alc mist	32 3	17 8½	5 6		cup and single hot plate set 143 0	19 8	19 6			for heels and elbows			
metrel (501 Geigy)					face cloth 36 0	4 11½	4 11			small P4	5 3ea	—	
apsules 100	238 0ea	—	357 0		feeding aprons 36 0	—	4 6			medium P4X	5 9ea	—	
ce (838 Merrell)					hot plate single 72 8	10 0	9 11			large PS	6 3ea	—	
ablets pack of 100					double 102 0	14 0½	13 11			sacral belts small, medium or large P9	28 0ea	—	
ka-Diastase (938 PD)					meal time bife set 52 0	—	6 6			Tubiton (1127 Seton)			
iquid 125ml					mug and dish set 69 8	9 7	9 6			applicators F/A	4 3ea	— 6 5	
lash grower small	60 0	33 0	10 6		mug with training lid 33 0	4 6½	4 6			2X	8 0ea	— 12 0	
large	110 0	60 6	18 11		saddle potty 132 0	—	16 6			3	9 0ea	— 13 6	
ne (1242 Toni)					junior 64 0	—	8 0			3X	10 3ea	— 15 5	
reme rinse 60g	23 4	12 10	3 9		three piece feeding set 183 3	25 4½	25 0			4	11 7ea	— 17 5	
112g	37 3	20 6	6 0		toothie teethers 28 0	—	3 6			5	14 0ea	— 21 0	
mpax (1211 Tampax)	2oz & 4oz	—	—		vacuum feeding flask 216 0	29 8½	29 6			6	15 3ea	— 22 11	
regular 10	24 8	—	2 8		Toni (1242 Toni)					Tucal (252 Chelspa)			
40	87 9	—	9 7		casual hair colour 62 1	34 2	10 0			linctus fDDI 4oz	37 6	13 9	6 1
uper 10	27 5	—	3 0		hair lightener 62 1	34 2	10 0			40oz	77 9ea	10 2ea	—
40	96 11	—	10 7		home permanent 73 6	40 5	11 10			80oz	51 9ea	19 0ea	—
band (1127 Seton)					regular, super and gentle tip 48 8	26 9	7 10			lozenges 18 18 5	6 9	2 11	
(distributors 93 BJ)					spin curlers 27 4	10 0	4 0			100 100 76	29 0	12 8	
aste bandage 40 0	—	—	4 10		Softspin (9) 36 5	13 4	4 0			Tuf (333 Cupal)			
ecortin (1178 Stafford) TS					Tonirinz (1038 R & C)					cough drops 12 7	4 2	1 10	
ream 30g	69 5	25 8	10 10		hair colour rinse 6 5	3 6	1 0			Tyrocane (333 Cupal)†			
elco (232 Carter)					Toracsol (1244 TLL)					antiseptic lozenges 18 3	—	2 6	
andelion coffee 4oz	2 8ea	—	3 6		solution 56ml 96 0	—	12 0			Ucadrox (1261 Ucal)			
8oz	5 2ea	—	6 6		Torbet (1244 TLL)					stomach tablets 45 36 9	—	4 4	D
12oz	7 0ea	—	9 0		lactic oats 20 0	7 4	2 10			Ucal (1261 Ucal) existing entry			
Yours Seven Oils (110 8)					44 0	16 3	6 3			Ucal (1261 Ucal)			
100cc	27 0	9 11	4 0		Torbetol (1244 TLL)					antiseptic healing ointment 20 6	7 6	2 11	
200cc	41 0	15 0	6 3		30ml 56 0	—	7 0			antiseptic universal cream 24 0	—	3 2	
C.P. (1552 UL)					Tosca (1141 Simpkin)					baby cream 22 6	8 3	3 10	
ntiseptic 2oz	17 0	6 3	2 5		liquorice sticks 25g —	—	10			baby powder 18 0	6 7	2 11	
8oz	35 3	12 11	5 0		Totavit (333 Cupal)					bay rum 100cc 15 0	8 3	3 2	
asdale's (898 Northern)					multivitamin capsules 30 46 6	—	5 9			bay rum & cantharides 4oz 16 0	8 9	3 8	
L.D. compound fDDI	17 0	6 3	2 6		Totomycin (147 Boots) TS					blister cream 19 6	7 2	3 6	
29 0	10 8	4 6			tablets 250mg 100 23 0ea	—	34 6			blood purifier 6oz 21 0	7 8	3 5	
nuate (838 Merrell)					1000 221 0ea	—	332 6			16oz 36 9	13 6	6 9	
ablets pack of 500					Touch and Glow (1052 Revlon)					bronchial catarrh syrup 4oz 22 6	8 3	3 10	
ramycin (969 Pfizer)					compact 2 4ea	—	25 0			4oz 32 9	12 0	5 8	
imal formulas TSVPO					Travbac (959 Pfizer)					bronchial lozenges 18 0	6 7	2 11	
ntibiotic leads					poultry vaccine 50ml D					burn dressing 25g 24 0	—	3 6	
Supplements 50lb	100 0ea	—	120 0		Tranapulmin (221 Camden)†					children's aspirin soluble 50 14 9	5 5	2 3	
injection with lignocaine 40ml	14 1ea	—	22 4		Trascor (262 CIBA)					50cc 15 0	5 6	3 0	
100ml	35 0ea	—	52 6		ampoules 2mg 5 16 0ea	5 10 1ea	24 0			100cc 24 0	8 9	4 5	
paediatric drops 10ml	3 7ea	—	5 5		tablets 20mg 100 32 0ea	11 9ea	48 0			adult's cherry cough 4oz 24 0	8 9	4 5	
syrup 100ml	7 2ea	—	10 9		500 148 0ea	54 3ea	222 0			2 1oz 19 6	7 2	3 6	
tablets 100mg 100	34 1ea	—	52 5		40mg 500 52 0ea	19 1ea	78 0			5oz 29 6	10 10	5 0	
topical ointment 15g	2 3ea	—	3 5		Trend (11467 Trend)					2 1oz 20 0	7 4	3 6	
25g	3 5ea	—	5 2		eyelashes 55 6	30 6	9 11			5oz 31 0	11 4	5 3	
—Tape (413 Lilly)					Tri-Adcortyl (1176 Squibb) TS					diarrhoea mixture 4oz 20 0	7 4	3 6	
dp 100cm	8 3ea	—	12 4		cream 30g 26 6ea	—	39 9			6oz 22 0	7 4	2 11	
et Sixty (67 Ashe)†					Trimetts (1552 UL)					ear drops golden 20 0	7 4	2 11	
trachel (117 BPL) TS	87 0	21 9	12 5		biscuits 39 9	—	4 5			embrocation 4oz 23 0	8 5	3 10	
ablets 250mg 100	23 0ea	—	34 6		choc. fingers 23 3	5 11	3 0			extract of malt 1lb 47 9	—		
1000 221 0ea	—	332 6			wafers 45 0	—	5 0			2 1b 84 9	—		
zogardenal (971 PSMB) T5					Trinol (1429 TL) 154B					2 1b 45 6	—		
ablets 100	84 0	—	10 6		tablets 2mg 1000 39 6ea	—	59 3			2 1b 85 9	—		
500	30 10ea	—	46 3		5mg 1000 78 10ea	—	118 3			eye ointment 1 12 0	4 5	2 1	
erapas (1154 SNP)					Triodesics (1303 Wander) f57					flavourings synthetic 1 17 0	—	2 3	
achets													

# NEW from Co-Caps

IMIPRAMINE  
CO-CAP 25

# Imipramine

Each capsule contains 25 mg Imipramine BP 42/- per 250 (Basic NHS) **10% Discount** when ordered direct from CO-CAPS 361 Lillie Road London SW6 Telephone 01-370 4664 (reverse charge)

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
gargle, astringent rose 6oz	17 0	6 3	3 2		Val Pak (1038 R & C) face pack	12 2	6 8	1 11	Vitasukla No. I (1481 BVP) (distributors 1285 Vitamins)	—	1 9 0
Gee's linctus BPC	100cc	16 0	—	2 0	sachet	24 0	13 2	3 9	piglet food (vet.) 5lb	16 6ea	—
† DDI	200cc	26 0	—	3 6	tube	32 4	17 9	4 11	Vitathone (333 Cupal) chilblain cream† tablets	27 9	9 2
gingerade concentrate	18 6	4 1	2 11		Valpeda (1038 R & C) foot balm	32 7	—	3 9	33 9	—	4 2
glycerine suppositories					Valtresol (211 Butler) 2l	10 0ea	—	15 0	Vitatone (745 Legat)† elixir 500ml	8 0ea	—
infant's 12	19 0	—	—		Dutch drops	15 0	5 6	2 5	Vykmin (1113 S & B) capsules	46 6	—
children's 12	24 0	—	—		capsules	15 0	5 6	2 5	84 9	—	5 2
adults 12	30 0	—	—		Vapex (695 TK) inhalant	24 0	8 9½	4 0	153 0	—	9 5
Indian Brandee 2oz	17 6	6 5	3 2		inhaler	19 0	6 11½	3 0	Wander (1303 Wander) diabetic chocolate drink	33 9	—
4oz	24 6	9 0	4 5		twin pack	36 0	13 3½	5 9	½lb	33 9	3 9
indigestion lozenges 44	18 0	6 7	2 11		medicated rub	19 0	6 11½	3 0	1lb	58 6	6 6
influenza mixture red 200cc	24 9	9 1	4 3		pastilles	19 0	6 11½	3 0	diabetic chocolate		
iodised throat lozenges 24	12 0	4 5	2 1		Vapo-Cresolene (322 Cripps) D				plain 2½oz	19 4	4 2
48	18 0	6 7	3 2		Vapo-Cresolene (1297 WD)† liquid	2oz	25 2	—	nut 2½oz	19 4	4 2
iron and yeast tonic tablets 100	24 9	—	3 6		4oz	35 11	—	—	milk 2½oz	19 4	4 2
juniper beans 25	14 6	5 4	2 11		lamps complete	15 11ea	—	—	milk assortment ½lb	34 10	7 6
L.L.C. lozenges 1½oz	8 0	—	1 2		Variban (339 CG) elastic adhesive bandage				bars. plain mint, coffee milk, orange milk 1oz	—	4 6
menthol & wintergreen cream 1oz	20 9	7 7	3 6		1in x 3yd	28 11	—	9 1	Warricks (1333 WVL) suppositories	2 0	1 2
nursery powder 100g	18 0	6 7	2 11		2in x 3yd	48 6	—		adult's 23 0	—	—
ointment 1oz	22 6	8 3	3 6		2½in x 3yd	59 4	—		child's 21 0	—	—
olive oil 2½oz	16 0	—	2 3		3in x 3yd	70 4	—		infant's 19 0	—	—
5oz	26 6	—	3 6		4in x 3yd	90 6	—		Wate-on (366 Dendron) emulsion regular 16oz	163 6	—
10oz	47 0	—	6 4		Varicones (898 Northern) pile remedy	22 0	8 1	19 5	super 16oz	210 6	—
20oz	85 0	—	10 11		50 0	18 4	7 0	tablets regular 96	163 6	—	
pastilles catarrh 2oz	21 0	7 8	3 3		82 0	30 1	12 9	super 96	210 6	—	
Gee's linctus †DDI 2oz	19 6	—	2 7		Vecon (851 MHP) tube	7 6	—	10 9	Waterbury's (721 LC) compound	70 8	24 8
glycerine, lemon & honey 2oz	19 0	4 2	2 11		4½oz	36 0	—	10 0	16oz	—	10 9
glycerine thymol compound 2oz	19 0	—	2 7		15oz	90 0	—		suppositories		
peppermint oil solution ½oz	12 0	—	1 9		Veet 'O' (1038 R & C) hair removing cream	27 4	15 0	4 2	adult's 23 0	—	—
25cc	16 9	—	2 3		36 3	19 11	5 6	child's 21 0	—	—	
pile ointment † 26 0	9 6	4 5	—		50 0	27 6	7 9	infant's 19 0	—	—	
pine disinfectant Poz	17 0	—	2 3		lotion	50 6	27 9	8 0	Wate-on (366 Dendron) emulsion regular 16oz	163 6	—
16oz	26 6	—	3 0		Vegetex (851 MPH) tablets	40	29 0	4 5	super 16oz	210 6	—
raspberry vinegar 75cc	16 0	—	2 3		80	54 0	19 10	tablets regular 96	163 6	—	
150cc	24 0	—	3 6		160	90 0	33 0	super 96	210 6	—	
and olive oil 75cc	16 9	6 2	2 6		500	223 0	81 9	Wellcome (208 BW) influenza split virus vaccine (inactivated)	—	19 5	
5oz	28 0	10 3	4 11		1000	403 0	147 10	deoxycholate treated bivalent	163 6	—	
sulphur and lime lozenges 2oz	10 6	3 10	1 9		Veldt (322 Cripps) D			100 0ea	—	19 5	
sulphur tablets orange flavour	7 0	2 7	1 2		Veldt (1297 WD) cold cream	20 11	11 7	10 0	Welldorm (1114 SNP) †S4B elixir	150ml	5 9ea
toothache drops 2dr	19 6	7 2	3 3		skin cream	16 4	8 11	4 5	500ml	14 9ea	—
wart paint ½oz	18 0	6 7	3 3		tube	22 2	12 2	3 5	tablets 650mg	50	7 0ea
worm syrup 2oz	24 0	8 9	4 0		Ventolin (34 A & H) †S4B tablets	60	16 9	2 0	250	26 3ea	—
Ultranalum (1479 SCL) TS ointment 300g	130 2ea	—	189 5		120	28 9	—	500	2 9ea	—	
plain 300g	124 3ea	—	180 10		600	84 0	—	Whatman (1324 WBL) sodium cellulose phosphate powder sachet	—	19 6	
Ultraproct (1479 SCL) TS Ung. betulae virid c sinapsis (211 Butler) D	—		15 0		2000	22 6ea	—	5g 300	455 0ea	—	
Ung. betula & mustard green (211 Butler) 500g	10 0ea	—	—		5000	45 0ea	—	Whip (933 PLG) 15cc	—	19 6	
Ung. sedativum (211 Butler) 9 7ea	—		14 6		10000	78 0ea	—	White Cross (338 Cussons) baby powder	13 9	4 7½ 2 1	
Unican (1391 MHB) wines 9	—		—		Vibra (721 LC) existing entry			23 8	7 11½ 3 7	—	
Unimycin (1367 Unigreg) TS capsules 250mg	15 0ea	—	22 6		Vibra (721 LC) tonic bath	21 6	11 3	3 6	White Fire (544 Grossmith) Wild Fern (1355 Yardley) soap	23 0	8 5 3 3
500	72 0ea	—	108 0		Vi-Minerol (1023 Radiol) standard horses	160 0	—	—	Wintogeno (800 TM) 31 9	11 8	4 6
tablets 250mg	13 0ea	—	19 6		2½k	320 0	—	1oz	—	—	
100	62 0ea	—	93 0		25k	180 0ea	—	1oz			
Union Jack (1522 UJPC) corn paste 9 0	3 4	—	1 5		50k	330 0ea	—	1oz			
Uraband (1127 Seton) (distributors 93 BJ) paste bandage 40 0	—		4 10		Vince (721 LC) powder	2oz	28 2	9 10	Woman's World (388 Dreston) cleansing cream 112cc	35 0	18 9 6 0
Uralka (745 Legat) 100 7	—		—		cream	1lb	—	10 0	colour shampoo 230cc	35 0	18 9 6 0
Valderma (1038 R & C) antiseptic balm	tube				Viritex (1271 VP) 4oz	30 6	11 3	4 9	facial moisture cream 112cc	32 0	17 2 5 7
29 6	—		3 3		dp 8oz	45 0	—	—	hair conditioner 53g	44 0	23 7 7 7
40 7	—		4 6		dp 80oz	30 0ea	—	—	hair shampoo 230cc	30 0	10 9 4 9
1oz	31 9	—	3 6		Virormone (930 P & B) ampoules	5mg/1ml	6	54 0	hand lotion 112cc	32 0	17 2 5 7
2oz	45 0	—	5 0		10mg/1ml	6	60 0	—	moisture base 53g	44 0	23 7 7 7
4oz	58 6	—	6 9		50mg/1ml	6	90 0	—	perfume purser 5cc	63 0	33 9 10 10
shaving cream 25 7	9 5	—	3 6		tablets 5mg	100	84 0	—	rich skin food 53g	44 0	23 7 7 7
stick 14 3	5 3	—	2 0		10mg	100	108 0	—	splash Cologne 108cc	75 0	40 3 12 10
soap toilet bath 12 11	4 9	—	1 9		25mg	100	240 0	—	Woodwards (1346 Woodwards) gripe water 27 7	10 1	3 11
talcum powder 21 1	7 9	—	2 9		50mg	25	120 0	—	Woolulose (339 CG) household wool 18 0	—	2 2
22 4	12 3	—	3 6		100	—	—		Wright's (1351 WLU) fix wig & hair piece cleaner 122 0	—	6 3
Valentine's (33 JA) meat juice extract 14 0ea	—		18 0		Vitalising (1286 VGC) (distributors 1141 Simpkin) glucose tablets rolls	8 5	—	—	vaporizer † 14 0	—	13 6
Vallet (514 Gillette) blades (10)	25 1	9 3	4 7		tablets	30	56 0	7 0	XB (988 Pollen) existing entry	—	1 6
Vallestrial (1121 Searle) ts4B tablets 3mg	50 8 2ea	—	12 3		60	104 0	—	XB (988 Pollen) energy food tablets	—	20 0	
(10 pkts)	(10 pkts)				Vita-Six (930 P & B) capsules	1000	24 0ea	—	night cream 1oz	—	27 6
					1000	—	—	2oz	—	42 0	
					1000	—	—	special C tablets	—	20 0	
					Vitaplast (68 Astra) solution 2% disposable syringe 5ml	5	32 6ea	—	Xylocard (68 Astra) solution 10%	—	—
					1000	—	—	5ml	—	—	
					1000	—	—	solution 10%	—	—	

	Trade	Tax	Retail
Disposable syringe 5ml	10	80	0ea
sica (1268 V & C)	—	—	—
meras	—	—	999 5
lectro MS	—	—	99 0
ase	—	—	1300 3
lectro 35G	—	—	98 0
ase	—	—	1598 6
lectro 35GT	—	—	—
a (366 Dendron)	—	—	—
sol	48 3	25 3	7 10
ogne No.1	51 10	27 1	8 5
ill	48 3	25 3	7 10
ury spray	36 11	19 4	6 0
ill	29 9	15 7	4 10
on	42 1	22 0	6 10
ill	36 0	18 9	5 10
ol (978 PYP)	—	—	—
drops	1oz	26 0	9 4
tment	1oz	18 0	6 5
4oz	53 0	18 11	8 2
10oz	8 10ea	3 2ea	16 5
nder	1oz	21 0	7 6
8oz	—	—	3 2
(887 New Era)	—	—	—
lets	78 1	28 7	12 2
aband (1127 Seton)	190 10	69 11	29 8
istributors 93 BJ)	—	—	—
te bandage	40 0	—	4 10
aps (1429 TLI)	—	—	—
oules 220mg	500	35 0ea	—
1000	68 0ea	—	—
<b>AMENDMENTS AND ADDITIONS</b>			
<b>TO KEY TO SUPPLIERS</b>			
AS=Albion Soap Co. Ltd, 30 Thames Street, Hampton-on-Thames, Middlesex, 01-979 0171.	—	—	—
—Joseph Allen, c/o 12 Park Hill, Bury Old Road, Swich, Minchster, 061-740 3430.	—	—	—
rdente=Ardent Industrial Services, 2 Thames Avenue, Windsor, Berks, Windsor 63142.	—	—	—
HF=Associated Health Foods Ltd, Alton House, Water Lane, Byfleet, Surrey, Byfleet 44402.	—	—	—
LL=Bristol Laboratories Ltd, Stamford House, Station Road, Langley, Bucks, Slough 44511.	—	—	—
DHP=Dental Health Promotion, 104a Cheyne Walk, London, S.W.10, 01-351 0326.	—	—	—
Elliman=Elliman & Co Ltd, St. Helens, Lancs, 4-27461.	—	—	—
LC=Estee Lauder Cosmetics Ltd, 71 Grosvenor Street, London, W1X 0BH, 01-493 9271.	—	—	—
FCL=Factative Co. Ltd., 48 Radium Street, Cheshire, 0-061-236 3561.	—	—	—
Global=Global Pharmaceuticals Ltd, 62 Kenilworth Road, Edgware, Middlesex, 01-958 5476.	—	—	—
Goddard=J. Goddard & Sons Ltd, Frimley Green, Camberley, Surrey, Camberley 63456.	—	—	—
Joyes=Joyes UK Ltd, Brunel Way, Thetford, Norfolk, Thetford 4567.	—	—	—
Knightsbridge Importers Ltd, Kynance Place, Worcester Road, London, S.W.7, 01-584 8741.	—	—	—
8 & 8-Life and Beauty Ltd, Locking, Weston-super-Mare, 0934-28151.	—	—	—
Limbex=Limbex Ltd, 124 Barlby Road, London, 10, 01-996 9471.	—	—	—
Thomas Marns & Co, Brookside Avenue, Rustington, Sussex, Rustington 3237	—	—	—
Medex=Medexport Ltd, Du Barry House, James Street, London, W.1, 01-935 3711.	—	—	—
Nutrikem=Nutrikem Ltd, Dalton, Thirsk, Yorks, Topcliffe 392.	—	—	—
Papier=Papier Poudre Ltd, 15 Oxford Circus, London, W.1, 01-437 2661.	—	—	—
Pifco=Pifco Ltd, Princess Street, Farnsworth, Manchester M35 OHS, 061-681 9321.	—	—	—
Pollen=Pollen Products Ltd, 299 Ballards Lane, London, N12 8NP.	—	—	—
Salter=Salter Housewares Ltd, Llanelli, Carmarthenshire, Llanelli 2211.	—	—	—
Swandon=Swandon Cosmetics Ltd, 474a Holloway Road, London, N.7, 01-272 8102.	—	—	—
Tillot=Tillot's Laboratories, 44 Lupus Street, London, S.W.1, 01-928 3641.	—	—	—
WD=Walker Davis & Co. Ltd., 14 Peter Road, Commerce Way, Lancing, Sussex, Lancing 5344.	—	—	—
WB=WB Pharmaceuticals Ltd, Fulton House, Ware Way, Wembley, Middlesex, 01-902 6686.	—	—	—
WARTH=WARTH of Chatteris, Bush House, Bush End, Harlow, Essex, 027 96 22231	—	—	—
of L=Sloman of Leeds, 20 Stainburn Terrace, LS17 6NH, 0532-656955.	—	—	—
Pearmoss=Pearmoss Ltd, 20 Wallington Square, Ilford, Surrey, 01-669 3195	—	—	—
Juvena=Juvena (Great Britain) Ltd, 1 Berkeley Square, London, W.1, 01-629 0368.	—	—	—
Mennen=Mennen UK Ltd, Mennen House, Ilford, Bucks, Marlowe 6565.	—	—	—
EML=Europa Merchants Ltd, 6 Old Bond Street, London, W1X 3TA, 01-493 4654.	—	—	—
Nella=Nella Products, 99 Wales Road, Kiveton, Field.	—	—	—
Morton=Morton Manufacturing Co. (Wales), Queen's Road, Penarth, nr. Cardiff, Penarth 702085.	—	—	—
WLL=Wallis Laboratory Ltd, New Hartford, nr. St. Albans Road, Watford, Herts, Watford 41891.	—	—	—
Fisons=Fisons Ltd, Pharmaceutical Division, 12 Kirby Road, Loughborough, Leics, Loughborough 3113.	—	—	—
Playtex=Playtex Ltd, 8 Baker Street, London, M2DX, 01-486 5511.	—	—	—
MD=Michael Denham Ltd, North Lane, Alderholt, Hants, 0252-24373.	—	—	—

# THIS WEEK'S CHANGES

	Trade	Tax	Retail		Trade	Tax	Retail
No. 89 for Men (468 F) existing entry	—	—	—	D	—	—	—
No. 89 for Men (468 F) after shave lotion	—	—	—	I	—	—	—
brillantine 110cc	8	0ea	4 6½ea	17 3	—	—	—
brillantine 210cc	14	0ea	7 8½ea	29 9	—	—	—
brillantine 110cc	8	0ea	4 6½ea	17 3	—	—	—
brillantine 235cc	14	0ea	7 8½ea	29 9	—	—	—
oil 55cc	6	0ea	3 3½ea	12 9	—	—	—
solid 2oz	5	0ea	3 2ea	12 0	—	—	—
deodorant roll-on 5 9ea	5	0ea	3 2ea	12 0	—	—	—
talcum 5 7ea	5	0ea	3 1ea	11 9	—	—	—
toilet water 110cc	22	0ea	12 6ea	47 9	—	—	—
toilet water 210cc	35	0ea	19 8ea	75 0	—	—	—
fixative hair cream 110cc	6	0ea	3 3½ea	12 9	—	—	—
hair lotion 110cc	8	0ea	4 6½ea	17 3	—	—	—
hair lotion 235cc	14	0ea	7 8½ea	29 9	—	—	—
pre-shave lotion 110cc	6	0ea	3 3½ea	12 9	—	—	—
shampoo cream 6 9ea	6	0ea	2 2½ea	11 9	—	—	—
shaving cream brushless 6 9ea	6	0ea	2 6ea	13 0	—	—	—
lather 6 9ea	6	0ea	2 6ea	13 0	—	—	—
bowl 9 0ea	9	0ea	3 3½ea	17 3	—	—	—
soap toilet (3) 10 9ea	10	0ea	3 1½ea	21 0	—	—	—
Adrenapax (868 MC)†	—	—	—	A	—	—	—
cream 55g	4	0ea	—	6 0	—	—	—
cream 450g	24	0ea	—	32 0	—	—	—
Aluhyd (868 MC)†	—	—	—	A	—	—	—
tablets 50	6	0ea	—	—	—	—	—
tablets 500	40	0ea	—	—	—	—	—
Anpamol (898 Northern) tablets	100	3 0ea	—	—	•	—	—
250	6 0ea	—	—	—	•	—	—
500	11 0ea	—	—	—	•	—	—
1000	21 0ea	—	—	—	•	—	—
Anpilone (898 Northern) T5 tablets 1mg	100	3 0ea	—	—	•	—	—
250	8 0ea	—	—	—	•	—	—
500	15 0ea	—	—	—	•	—	—
1000	28 0ea	—	—	—	•	—	—
5mg	100	8 0ea	—	—	•	—	—
250	20 0ea	—	—	—	•	—	—
500	38 0ea	—	—	—	•	—	—
1000	75 0ea	—	—	—	•	—	—
Anpisone (898 Northern) T5 tablets 1mg	100	3 0ea	—	—	•	—	—
250	8 0ea	—	—	—	•	—	—
500	15 0ea	—	—	—	•	—	—
1000	28 0ea	—	—	—	•	—	—
5mg	100	8 0ea	—	—	•	—	—
250	20 0ea	—	—	—	•	—	—
500	38 0ea	—	—	—	•	—	—
1000	75 0ea	—	—	—	•	—	—
Anpramine (898 Northern) T5 tablets 10mg	100	7 0ea	—	—	•	—	—
250	15 0ea	—	—	—	•	—	—
500	29 0ea	—	—	—	•	—	—
1000	57 0ea	—	—	—	•	—	—
25mg	100	10 0ea	—	—	•	—	—
250	24 0ea	—	—	—	•	—	—
500	46 0ea	—	—	—	•	—	—
1000	90 0ea	—	—	—	•	—	—
Anprox (898 Northern) T5 capsules or tablets	250mg	100 24 0ea	—	—	•	—	—
250mg	250 57 0ea	—	—	—	•	—	—
250mg	500 113 0ea	—	—	—	•	—	—
250mg	1000 225 0ea	—	—	—	•	—	—
Anpuzone (898 Northern) T5 tablets 100mg	100	5 0ea	—	—	•	—	—
250	12 0ea	—	—	—	•	—	—
500	22 0ea	—	—	—	•	—	—
1000	43 0ea	—	—	—	•	—	—
200mg	100	10 0ea	—	—	•	—	—
250	23 0ea	—	—	—	•	—	—
500	45 0ea	—	—	—	•	—	—
1000	89 0ea	—	—	—	•	—	—
April Violets (1355 Yardley) perfume 1991	7	0ea	4 2½ea	15 10	A	—	—
perfumed Cologne 1984	7	0ea	3 10ea	14 5	—	—	—
spray mist 1945	12	0ea	6 8ea	24 10	—	—	—
talcum 1907	3	4ea	1 10ea	6 11	—	—	—
soap toilet 1962	2	1ea	9ea	3 7	—	—	—
Bond Street (1355 Yardley) existing entry	—	—	—	D	—	—	—
Bond Street (1355 Yardley) crystallised Cologne 2770	6	2ea	3 0ea	12 9	—	—	—
dusting powder 2709	13	6ea	7 0ea	27 10	—	—	—
perfume 2790	10	2ea	5 0ea	21 0	—	—	—
perfume 2792	23	0ea	13 0ea	49 7	—	—	—
perfumed Cologne 2784	9	2ea	5 0ea	18 10	—	—	—
perfumed Cologne 2785	17	0ea	9 4ea	35 0	—	—	—
mini spray 2745	7	3ea	4 0ea	15 0	—	—	—
mini spray 2745	13	1ea	7 2ea	26 10	—	—	—
perfume 2762	2	1ea	9ea	3 7	—	—	—
talcum 2707	4	0ea	2 0ea	9 1	—	—	—
Braun (1588 HG) hair dryer HLD	—	—	—	A	—	—	—
health lamp Cosmolu	—	—	—	A	—	—	—
Cadbury (216 Cadbury) diabetic chocolate plain 1lb	—	—	—	A	—	—	—
Caprice (1355 Yardley) Cologne	7	0ea	3 10ea	14 5	A	—	—
cream perfume	7	3ea	4 0ea	15 0	A	—	—
mini spray	6	9ea	3 8½ea	14 0	A	—	—
perfume	7	8ea	4 2½ea	15 10	A	—	—
talcum	3	4ea	1 10ea	6 11	A	—	—
Chilva (175 BCP) cough linctus 3oz	31	9	—	A	—	—	—
6oz	63	0	—	A	—	—	—
Chilvax (175 BCP) cream 33 6	12	3	—	A	—	—	—
70 0	27	2	—	A	—	—	—
pine baths 10 7	3 10	—	—	A	—	—	—
tablets 24	21	1					

	Trade		Tax		Retail			Trade		Tax		Retail			Trade		Tax		Retail			
Pagoda casket	45	3ea	24	11ea	95	0		Ebonaire creme press	1½oz	101	0	55	7	16	10		4ml	20	0			
green chartreuse casket	36	0ea	19	9½ea	75	9			6oz	240	0	132	0	40	0	sore gum lotion	4ml	9	5	3	5½	
maroon ceramic jar	32	3ea	17	9ea	67	9		scalp creme	1½oz	101	0	55	7	16	10	spike lavender oil	4ml	13	0			
white Coalport china reviver essence	17	0ea	9	4ea	35	9		Hi-Sheen	6oz	240	0	132	0	40	0	toothache solution†	8	6	3	1½		
sachets scented paper	5	3ea	2	11ea	11	0		Marcel wax	3oz	84	0	46	3	14	0	wart solvent	4ml	10	0	3	8	
lace covered satin	3	9ea	2	1ea	7	9		men's straightener	7oz	150	0	82	6	25	0	Triflex (1546 WJH)						
soap toilet	11	0ea	6	0½ea	23	3		4oz	101	0	55	7	16	10	disposable vinyl gloves	46	0					
bath	(3)	8	3ea	3	0ea	15	9	pressing oil glossine	3oz	84	0	46	3	14	0	(100)						
visitors	(6)	13	9ea	5	0½ea	26	3		7oz	150	0	82	6	25	0	Tubiton (1127 Seton)						
sprays plastic	7	0ea	3	10ea	14	9		Pre-Strate	75	0	41	3	12	6	domestic refill pack							
gilt	14	9ea	8	1ea	31	0		shampoo	6oz	68	0	24	11	10	6	2002						
suc de lys	55cc	6	0ea	3	3½ea	12	9		Skintona	1oz	75	0	41	3	12	6	Tudor Rose (1232 T & R)					
120cc	9	3ea	5	1ea	19	3		2oz	111	0	61	1	8	6	bay rum	12	5	6	10			
235cc	16	9ea	9	2½ea	35	0		soap	3½oz	52	0	19	1	7	11	brillantine	13	6	7	5		
toilet powder flask	5	7ea	3	1ea	11	9		styling gel	6oz	80	0	44	0	13	4	coconut oil shampoo	14	6	5	4		
box with puff	12	3ea	6	9ea	25	9		Prelude (1355 Yardley)							cold cream	8	0	4	5			
toilet water	50cc	13	0ea	7	2ea	27	3		Cologne	4384	7	0ea	3	10ea	14	5	glycerine & rose water	17	0	9	4	
110cc	22	9ea	12	6ea	47	9		cream perfume	4373	7	3ea	4	0ea	15	0	hand cream	11	5	6	3		
210cc	35	9ea	19	8ea	75	0		mini-spray	4345J	6	9ea	3	8½ea	14	0	Uriglox (1310 WW)						
415cc	62	0ea	34	1ea	130	0		perfume	4391	7	8ea	4	2½ea	15	10	diagnostic strips	10	48	4ea	—		
Fluorets (1154 SNP)								talcum	4307	3	4ea	1	10ea	6	11	Vick (1055 RM)						
ophthalmic strips	100	19	0ea	—	28	6	A	Quosh (103 Beecham)							formula 44 †DDI							
Freesia (1355 Yardley) existing entry							D							small	41	3	—	4	7			
Freesia (1355 Yardley)							I							large	68	3	—	7	7			
bath salt tablets	1826	3	3ea	1	9½ea	6	9		Ready Mix (1340 WUD)							inhaler	24	2	8	10	3 5	
cream perfume	1873	7	3ea	4	0ea	15	0		Ready Mix (1537 UFL)							Yardley (1355 Yardley) existing entry						
crystallised Cologne	1870	6	2ea	3	5ea	12	9		ice cream powder	2½oz	24	10	tax pd	1	3		Yardley (1355 Yardley) after shave lotion					
perfume	1891	7	8ea	4	2½ea	15	10			10oz	32	3	tax pd	3	3		2058J	50	0	27	6	8 7
perfumed Cologne	1884	7	0ea	3	10ea	14	5								2058	69	0	37	11	11 10		
mini-spray	2845J	6	9ea	3	8½ea	14	0								2059	104	0	57	3	17 10		
spray mist	1845	12	1ea	6	8ea	24	10								anti-perspirant for men	2040	56	0	30	9	9 7	
talcum	1807	3	4ea	1	10ea	6	11								bath salts tablets	1426	39	0	21	5	6 9	
	1807L	4	9ea	2	7ea	9	10								assorted	1513j	63	0	34	8	10 10	
toilet soap	1862	2	1ea	9ea	3	7									Beauty Magic	1513	104	0	57	3	17 10	
Hart (1546 WJH)															brillantine, solidified	1639	42	0	23	1	7 3	
disposable polythene aprons	100	0	(100)	—	4	11	(3)									1641	45	0	24	9	7 9	
Haygen (113 Bencard)															Clearskin	514	61	0	33	6	10 5	
Hydra-kit (1154 SNP)	10	6ea	—	—	15	9	A								complexion milk 4½L	81	0	44	6	14 0		
Indibrain (175 8CP)															complexion powder	1400	61	0	33	6	10 5	
Indian brandee small size	24	9	9	1	3	6	A								cream blusher	552	42	0	23	1	7 3	
Jertox (1232 T & R)															deodorant for men	2140	56	0	30	9	9 7	
deodorant tablets	18	0	(3 doz)	—	—	9	A								dry skin cleansing cream	413J	53	0	29	2	9 1	
fly spray	16	0	—	—	2	0									eau de Cologne for men	2028J	59	0	32	5	10 0	
household	8oz	16	0	—	—	—									2028	86	0	47	3	14 9		
lavatory blocks	11	0	—	—	—	—									2029	139	0	76	5	23 9		
Juton (1232 T & R)															English complexion cream	414	61	0	33	6	10 5	
malt extract	1lb	37	0	—	—	—									eye make-up	414	51	0	28	0	8 10	
with c.l.o.	2lb	64	0	—	—	—									eyebrow/liner pencil	543	28	0	15	5	4 9	
	1lb	38	0	—	—	—									refill	543R	56	0	30	9	9 7	
	2lb	66	0	—	—	—									eyemataque	524	40	0	22	0	6 11	
Marina (786 Macdonald)															remover pads	527	50	0	27	6	8 7	
sponge bags	61	10	8	5	10	1	10	A							shade-out cream	542	40	0	22	0	6 9	
	62	10	8	5	10	1	10								shadow stick	523	50	0	27	6	8 7	
	63	17	9	9	9	3	0								shadow powder	541	46	0	25	3	7 11	
	64	20	6	11	3	3	6								Sweeperoo	538	57	0	31	4	9 10	
	65	20	6	11	3	3	6								feather finish refill	1504	40	0	22	0	6 11	
	66	10	8	5	10	1	10								5limline	502	46	0	25	3	7 11	
	67	24	9	13	7	4	3								feather foundation	1504	40	0	22	0	6 11	
	68	109	0	60	0	18	6								powder base	516	57	0	31	4	9 10	
	69	69	0	38	0	11	9								foundation cream	1410	57	0	31	4	9 10	
	70G	43	0	23	8	7	4								hand cream	415	46	0	25	3	7 11	
	70L	43	0	23	8	7	4								air flow	1450	71	0	39	1	12 3	
Marmite (152 8ovril)															lavender	1626	39	0	21	6	6 9	
	2oz	17	9	—	—	—	—								bath salts	1709	128	0	70	5	22 0	
	4oz	30	6	—	—	3	1								tablets	1734	42	0	23	1	10 5	
	8oz	53	0	—	—	5	5								dusting powder	7280	61	0	33	6	10 5	
	16oz	98	0	—	—	10	0								oil	7282	69	0	37	11	11 10	
Milton (1055 RM)															perfume	7283	92	0	50	7	15 10	
sterilising unit	10	7ea	1	4ea	15	5	A									7284	122	0	67	1	21 0	
Nervoids (175 8CP)																7286	181	0	99	6	31 0	
tablets	21	27	0	—	—	3	6	A								7288	316	0	173	9	54 0	
	84	90	0	—	—	10	0	I								crystallised Cologne	7270	74	0	40	8	12 5
Neo-Endrine (1352 Wyeth)†s4B																mini spray	7245J	81	0	44	6	14 0
spray	15ml	40	0	—	—	4	6									spray mist	7245	145	0	79	9	24 10
Nylax (175 8CP)																soap toilet	1662	25	0	9	2	3 1
laxative tablets	50	19	5	7	2	2	9	A								bath	1663	42	0	15	5	6 0
Optabs (175 BCP)†																talcum	1707	40	0	22	0	6 11
eye lotion tablets																	1707L	57	0	31	4	9 10
handy pack	10	6	—	—	1	2										lipstick	4469	46	0	25	3	7 11
refill	27	0	—	—	3	0										Sukipearl	568	51	0	28	0	8 10
kit pack	30	2	—	—	9	3	5															

	Trade	Tax	Retail
cosmetics			
lipstick singles	581	38 0	20 11
eyebrow pencil	546	22 0	12 1
eye liner cake	539	40 0	22 0
liquid	586	40 0	22 0
eye shadow pearly			
cream	544	38 0	20 11
face base	532	51 0	28 0
face finish	533	48 0	26 5
lip & eye brush	534	35 0	19 3
lip tint	567	40 0	22 0
uv lashes	537	91 0	50 0
uv mist	547	63 0	34 8
cream perfume	573	87 0	47 10
talcum	507	40 0	22 0
mascara	580	51 0	28 0
nail polish-shimmerine			
pearly shiners	548	38 0	20 11
anti-perspirant	1140	56 0	30 9

	Trade	Tax	Retail
shaving bowl			
plastic container	2155	70 0	25 8
wooden bowl	2055	94 0	34 5
shaving cream lather			
2056J	29 0	10 7	4 7
2056	46 0	16 10	7 3
brushless	2057	29 0	10 7
2057	46 0	16 10	7 3
shaving foam	2151	68 0	24 11
shaving stick	2153	46 0	16 10
refill	2054	28 0	10 3
skin food	4111	53 0	29 2
4111	81 0	44 6	14 0
skin freshener	418L	81 0	44 6
Supertint	551	57 0	31 4
talcum, invisible	2008	56 0	30 9
shower	2009	56 0	30 9
tonic cleanser	430L	81 0	44 6
Zefringe (175 BCP)			
sachets	12	29 1	10 8
Zephrin (175 BCP)			

**AMENDMENTS TO KEY TO SUPPLIERS**

1537 UFL—Unigate Foods Ltd, Trowbridge, Wilts, 0221-43611.  
 1546 W.J. Hart & Sons (London) Ltd, 212 Putney Bridge Road, London, S.W.15. 01-788 9295.  
 1588 HG—Henning Glahn Ltd, 66 Sloane Street, London, S.W.1. 01-245 9868.

**Stop press**

Clinimycin (S18 Glaxo) TS				
tablets	100	23	Oea	—
	1000	220	Oea	—
Clinitetrin (S18 Glaxo) T5				
tablets	100	23	Oea	—
	1000	220	Oea	—
Sa-fir (244 C & SL) existing entry				D
smog mask with				I
six pads	6	2	Oea	—
pads only		9	ea	—
				2 8

**therapeutic—pharmacological index**

following products to be added under the

indications stated

- Cytosar
- Mithracin
- Uraldin
- Trasitor
- Xylocard

- 8(a) Otocerol
- 10(a) Orgaluton
- 11(c) Maloprim
- 13(c) Norpramine
- 13(l) Serenid Forte
- 14(b) Phosphate Sandoz Effervescent
- 19 Kelocyanor

# INTER-ALIA

## GENERIC

## Products

... now presented to you under our own brand names. These tablets are guaranteed to be manufactured in our own Works and Laboratories under the strict supervision of qualified staff with full analytical control ...

		Per 250	Per 500	Per 1000
<b>IA-BUT</b>	..... 100 mg. .... 6/- (£0.30p.) .. 11/6 (£0.58p.) .. 22/2 .. (£1.11p.)			
(Phenylbutazone B.P.)	200 mg. .... 8/- (£0.40p.) .. 15/6 (£0.78p.) .. 30/2 .. (£1.51p.)			
<b>IA-LOXIN</b>	..... 250 mg. .... 26/- (£1.30p.) .. 51/- (£2.55p.) .. 100/- .. (£5.00p.)			
(Oxytetracycline B.P.)				
<b>IA-PEN</b>	..... 125 mg. .... 22/- (£1.10p.) .. 43/- (£2.15p.) .. 85/- .. (£4.25p.)			
(Penicillin V. B.P.)	250 mg. .... 43/- (£2.15p.) .. 85/- (£4.25p.) .. 160/- .. (£8.00p.)			
<b>IA-PRAM</b>	..... 25 mg. .... 14/6 (£0.73p.) .. 28/- (£1.40p.) .. 55/6 .. (£2.78p.)			
(Imipramine B.P.)				
<b>IN-SOLONE</b>	..... 1 mg. .... 4/3 (£0.21p.) .. 7/3 (£0.36p.) .. 13/11 .. (£0.70p.)			
(Prednisolone B.P.)	5 mg. .... 12/6 (£0.63p.) .. 24/- (£1.20p.) .. 47/3 .. (£2.36p.)			
<b>IN-SONE</b>	..... 1 mg. .... 4/- (£0.20p.) .. 7/- (£0.35p.) .. 13/5 .. (£0.67p.)			
(Prednisone B.P.)	5 mg. .... 11/6 (£0.58p.) .. 22/6 (£1.13p.) .. 44/5 .. (£2.22p.)			



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(Incorporating Roberts & Co. of Bond St., W.1.)

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Works and Laboratories:

Grangestone Industrial Estate, Girvan, Ayrshire.

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# light up the profit picture

## The Halogen Projector Pack

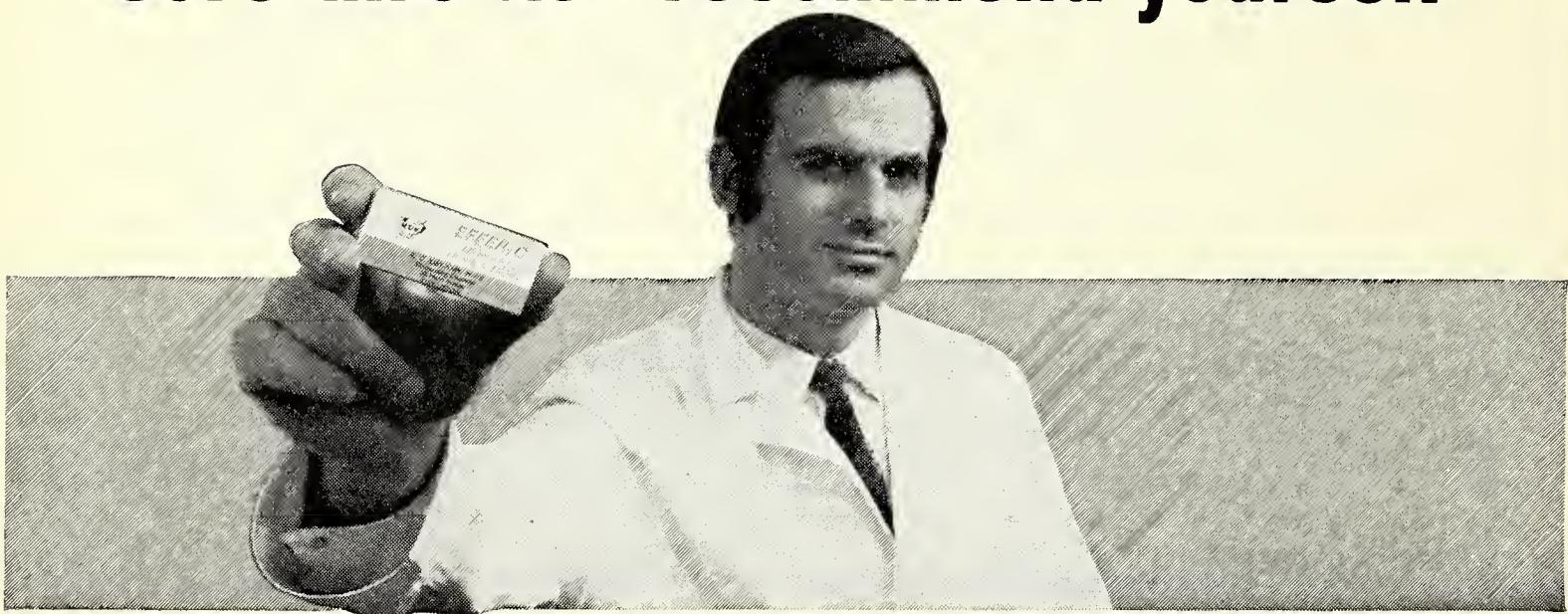
Every Halogen Projector Pack contains a clear, plastic Handipack with eight tungsten-halogen lamps stowed neatly inside—four A1 215's and four A1 216's.

These fit over 80 popular types of cine and slide projector. You'll find the Handipack ideal for display either as a counter unit or as a wall unit using any number of Handipacks locked neatly together with their own special interlocking sides. And when you've sold all your Philips Halogen Projector Lamps you can use your Handipack units for filters, adapters or lenses. Display the lamps in the Handipack and get the best out of sales.



**Philips brighten up photography**

# For coughs, colds, indigestion, tummy upsets, headaches, sore throats—recommend yourself



Are your customers scared of supermarket self-service? Confused by all those varieties of products. When they're feeling a bit off colour they probably want you to recommend something. And if that something is your own brand, with your own name on the pack, they'll be pleased and reassured.

Cox's Chemist's Own Brand scheme allows you to offer this personal service. You can choose your lines from over 50 popular counter products. We will prepare and pack them, put your name, address and brand mark on the carton; give a complete marketing service with point-of-sale aids, and deliver to your door at no extra cost. Perhaps you are not aware that the Cox C.O.B. range covers the majority of today's basic ailments.

Recommend yourself to them—and they'll recommend you too. Interested? Post the coupon below to:

**Arthur H. Cox & Co. Ltd.**  
Brighton 7, Sussex, BN2 3QJ.

<input type="checkbox"/>	<i>Please send me full details of the Cox C.O.B. scheme. I am a practising Retail Pharmacist.</i>
<input type="checkbox"/>	Name _____
<input type="checkbox"/>	Address _____
<hr/>	
CD4	

# COMMENT COMMENT COMMENT COMMENT COMMENT

## The beam in thine own eye

One of the pharmacist's traditional grumbles has been about the illegibility of doctors' prescriptions.

While this has been, and still is, a legitimate grievance—witness the continuing flow of forms submitted for the *C&D's* Prescription Poser feature — there seems to be growing concern that communications between the chemist and his patient are not all that they might be.

One thing in particular that has come in for criticism is shoddy labelling of dispensed medicines.

This can take a number of forms. Two that have been mentioned recently are the obscuring of warnings on the manufacturer's pack (last week, p 149) and illegible handwriting (August 1, p 137 and this week, p 190).

Our two correspondents on handwritten labels both advocate the use of a typewriter, a plea that we strongly endorse. With the declining emphasis on the "three R's" in education many new entrants to the profession have had no sound basic training in calligraphy. Older members may have grown careless in the use of the pen.

All, with a little training, can come to use a machine which, if kept clean and treated with care, will enable them to produce labels that the patient can read.

For those who insist on continuing to write out labels by hand the advice given in the "Art of Dispensing" formerly published by the *C&D* still applies. The aims should be neatness, distinctness and simplicity. The writing should fill, without overcrowding, the space provided.

Each pharmacist contributes, through his fees to the Pharmaceutical Society, to the salary of a public relations officer. The work of that officer can be vitiated by careless labelling, for the customer's only criterion of the quality of a medicine and the care that has gone into its dispensing is its outward appearance.

Above all the production of a legible label is just as much a professional responsibility as is ensuring the quality and correctness of the medicine dispensed.

## Pound-foolish merchandising

"Money-off" promotions have been the subject of correspondence and comment in the *C&D* recently. Contributors have questioned the validity of specific examples of "bait" selling. The rights or wrongs of individual cases may be discussed at length without conclusion—or, for that matter, inducing profit.

We would like to set aside for the moment these specific

arguments and follow the line of thought on the subject that is pointed in the Retail Trading-Standards Association's current *Bulletin*. It raises a question that is fundamental to the practice of anyone concerned in retailing.

The relevant paragraph, contained in a leading article on "bait" selling, runs:

"Another bait which does less than credit to the reputations of quite a number of manufacturers and retailers is in connection with so-called 'recommended prices.' Too often these are highly inflated by the manufacturer of branded products so that the retailer, without departing from his standard mark-up, can offer goods to the public at what can be claimed to be tremendous reductions off the list price. This is fraudulent trading, and we appeal to all our retail members to challenge those manufacturers who provide 'recommended prices' which are set unreasonably high in order to provide a means within the law of deceiving shoppers."

Those are very strong words. Indeed, had they come from any source but the RTSA, there would be a temptation to reply: "That's a pretty sweeping allegation: give us chapter and verse."

The fact is that the RTSA (a body conceived within retailing and brought into the world by the industry itself) has shown time and again—not infrequently in courts of law—that it is perfectly prepared to back its assertions with the most closely documented evidence.

It would be foolish to ignore the RTSA's warning in this matter, for any manufacturer who makes a practice of offering inflated "recommended prices" is giving his customers a rod for their own backs.

To see the truth of this we have only to recall the early days of trading stamps in this country. When these stamps had a novelty and scarcity value they appeared to offer untold benefit to the retailer—and far too many were inclined to disregard the warnings that were given at the time. The result we see only too clearly today: treble and quadruple stamps on offer. The magic selling aid has become just another cost-element in a transaction.

The same will assuredly happen with the artificial price-cutting that is encouraged by too-high "recommended" prices. Well-chosen and genuine promotions can, as we all know, prove valuable merchandising tools. But unless a price-cut carries value to the purchaser it is meaningless.

Any trader who allows himself to become involved in an artificial cost/price structure is doing both himself and his customers a grave disservice.

## BOOKS

**Ingredient X—The Production of Effective Drugs.** L. C. Schroeter. Pergamon Press Ltd, Headington Hill Hall, Oxford. 8 x 5½ in. Pp viii + 157. 70s.

The bearing of excipients and other formulation additives on a drug's performance, shelf life and acceptability to the

patient are here considered (in reverse order) by an author whose whole working life has been spent in development research. He takes into his reckoning the container (its effectiveness in protecting; its risks of reacting) and such factors as consistency (in creams and syrups), degree of ingredient purity, coatings, ingredients added for identification, atmospheric oxidation and speed of release.

His enthusiasm comes through in a first chapter on R & D, but his language throughout is clear, simple and free from

jargon. Some of his chapter headings ("Who decides the taste?" "Alas, the colour is gone") might suggest he was addressing a general-public readership, and laymen can certainly feel they understand the text. Fellow professionals will concede that he handles their problems in a way that is informed, fair, perhaps even ego-boosting.

**World Patent Law and Practice.** First Supplement. J. W. Baxter. Sweet & Maxwell Ltd, 11 New Fetter Lane, London EC 4. 9 x 5½ in. Pp 42. 20s.

# LETTERS

## Plea for legibility

May I add my opinion to that of Mr H. J. Reynolds (August 1, page 137) that labels on dispensed medicines should never be handwritten. No handwritten label has left my hospital pharmaceutical department for nearly 10 years and none ever will again.

There seem to be two main obstacles to the widespread adoption of the typewriter as universal equipment on the dispensing bench.

It is thought that one needs to be a skilled typist to produce good labels. This is not so; within a surprisingly short time, new staff who say they "cannot type" are able to type labels at least as fast as they use a ball point pen. The results look as if they had been done by a professional.

It is thought that a special typewriter is necessary and this is expensive. Four typewriters are in use in my department, all of different makes and none has any special provision for holding labels. (We have labels printed in perforated sheets like postage stamps.)

The typewriter mentioned by Mr Reynolds costs about £50, I believe, and is excellent, but Boots sell a model costing less than £25 and in a busy dispensary two might well be necessary. (Why do Boots' branches not type labels?)

Bad handwriting is not a joke; can I plead with you to drop your Prescription Poser feature in which readers are invited to try to read terrible handwriting? Would we like it if the *British Medical Journal* reproduced illegible chemists' labels and invited their readers to try to decipher them?

**E. R. Tallett,**

Group Pharmacist,

Burnley General Hospital

[See Comment, page 189—Editor].

## NP labelling

With reference to your report headed "Patients told, ask for NP" (August 8, page 149) it would be better if the patient who complained about "As directed" asked his or her doctor to put some directions on the script, for the pharmacist to put on the label, instead of just NP — as they are required by law to do for some drugs.

When I get a script with NP only, I label it "To be taken as directed by your doctor." This throws it back in the doctor's lap, and in some cases has had the required effect.

I hope someone of authority has replied to this article in *Which?* and that it will be published with the same prominence as the original article.

**H. Crook,**

Dumfries

## Toothpaste claims

In your issue of August 1 (page 125) you published a report on a decision by the Food and Drug Administration in the United States to withdraw approval of

the new drug applications from a number of dentifrices on the grounds of lack of proof for their claims, including effectiveness against tooth decay.

In the case of Kolynos fluoride toothpaste we should like it to be known that the product sold in the United Kingdom under the same brand name, and exported from there, is made to a different formula and has been shown to be effective in protecting tooth enamel from acid attack. The fluoride ion has been well stabilised and remains active during long storage and the formulation is the subject of a British Patent.

**P. R. Clemow,**

Chief chemist,

International Chemical Co Ltd

## Taking the waters

I thought this incident was worth recounting now that the general public have become so knowledgeable about medicines generally.

The water in the local baths contains a fair share of chlorine.

I overheard two girls coming from the baths. The first one said: "That water tastes horrible. There must be peroxide in it."

The other answered: "It is not peroxide but it is full of chlorodyne."

**J. M'Kenna**

Armagh

## Prescription poser

"Not the most difficult but an interesting example" was one comment on the following:

*To. a. cl. 260  
smile 30.  
S2 Taz. Sf H.  
R. C. Bat cl. et  
mitre soon.  
S. torie Sf H. ey*

## London B Pharm results

Successes in the 1970 Bachelor of Pharmacy examinations of the University of London. School = School of Pharmacy; Chelsea = Chelsea College of Science and Technology.

### First class honours

Ashcroft, Susan M., School.  
Ehrenson, H. I., School.  
Lewis, Janet C., School.  
Murfin, Barbara, School.  
Regan, Ruth, School.  
Taylor, G. W., School.  
Thompson, Rosemary B., School.  
Wall, N. K. H., College.  
Willis, Julia, J. College.

### Second class honours (upper division)

Ainsworth, Gillian M., School.  
Berresford, Judith C., School.  
Blumfield, E., School.  
Brown, Sheila A., School.  
Buckley, Jean, College.  
Chater, L. E. G., School.  
Clarke, G., School.

Cockerill, Pauline M., School.

Davies, C. R., School.

Flook, Margaret R., School.

Franklin, R. B., School.

Gray, Jane, School.

Hill, R. G., School.

Hullis, Linda, J., School.

Ipgrave, Jennifer K., School.

Kirkby, Vera, School.

Lansdale, J. M., School.

Morris, I. D., School.

Roberts, Barbara, School.

Seal, Eileen M., College.

Shah, K. B. K., College.

Sides, Barbara E., College.

Simpson, Helen M., School.

Sinclair, Helen, School.

Smith, A., School.

Tee L. Y., College.

Thomas, Mary I., School.

Tompkins, Mary E., College.

White, R. D., School.

Whittle, B. J., School.

Williams, I. E., School.

### Second class honours (lower division)

Abel, C. R., College.

Allen, A. D., School.

Amin, A. C., College.

Athey, S. G., College.

Buncey, Jennifer, School.

Brant, C. J., School.

Brown, Caroline V., School.

Brown, Heather J., College.

Burden, T. D., School.

Callus, Veronica A., College.

Curd, Anthea J., School.

Dassanayake, B. A. M. P. B., School.

Deadmon, P. F., School.

Dean, R. J., School.

Eagle, Susan A., College.

Evans, W. P. J., School.

Feldman, P. P., School.

Filzek, Eva D. R., College.

Forbes, D. R., School.

Foreman, Patricia M., School.

Fox, H. R., College.

Gandhi, M. N., School.

Garland, Dorothy P., College.

Green, P. B., College.

Hill, Penelope M. M., School.

Jaroszek, Diana E., School.

Joshi, V. K., College.

Killan, J., College.

Klait, Hilaire G., College.

Martin, C. J., School.

Martin, C., School.

Mealham, Patricia L., College.

Mellowes, J. R., School.

Milner, J., College.

Morgan, Carmen, College.

Page, C. J., College.

Parry, Edith B., College.

Reed, C. P., School.

Rogers, Janet A., School.

Schiller, Maureen F., College.

Shah, S. K. C. G., College.

Sinclair, R., College.

Sprake, Sally A., College.

Starling, Joy D., College.

Thorne, G. A. G., School.

Tree, Susan B., College.

Tunnicliffe, Valerie S., School.

Vora, S. J. M., College.

Waidhofer, N., School.

Wallace, Anne P., School.

White, C. D., School.

Wing, J. F. W., School.

### Pass

Ashton, P. D., School.

Bailey, N. R., College.

Buckingham, P. R., College.

Bulmer, Patricia C., College.

Clayton, Mavis M., College.

Dawson, Janet, College.

Hazlehurst, R. J. S., School.

How, R. E., School.

Jankiewicz, Karazyna A., School.

Kissi-Asomani, R. B. K., College.

Lowe, S. P., College.

Makan, M., School.

Parapia, N. B. G. H., College.

Patel, D., College.

Porter, B. S. D., College.

Sanders, D. F., College.

Scott, P. R., School.

Taylor, D. H., College.

Warchal, Georgina D., College.

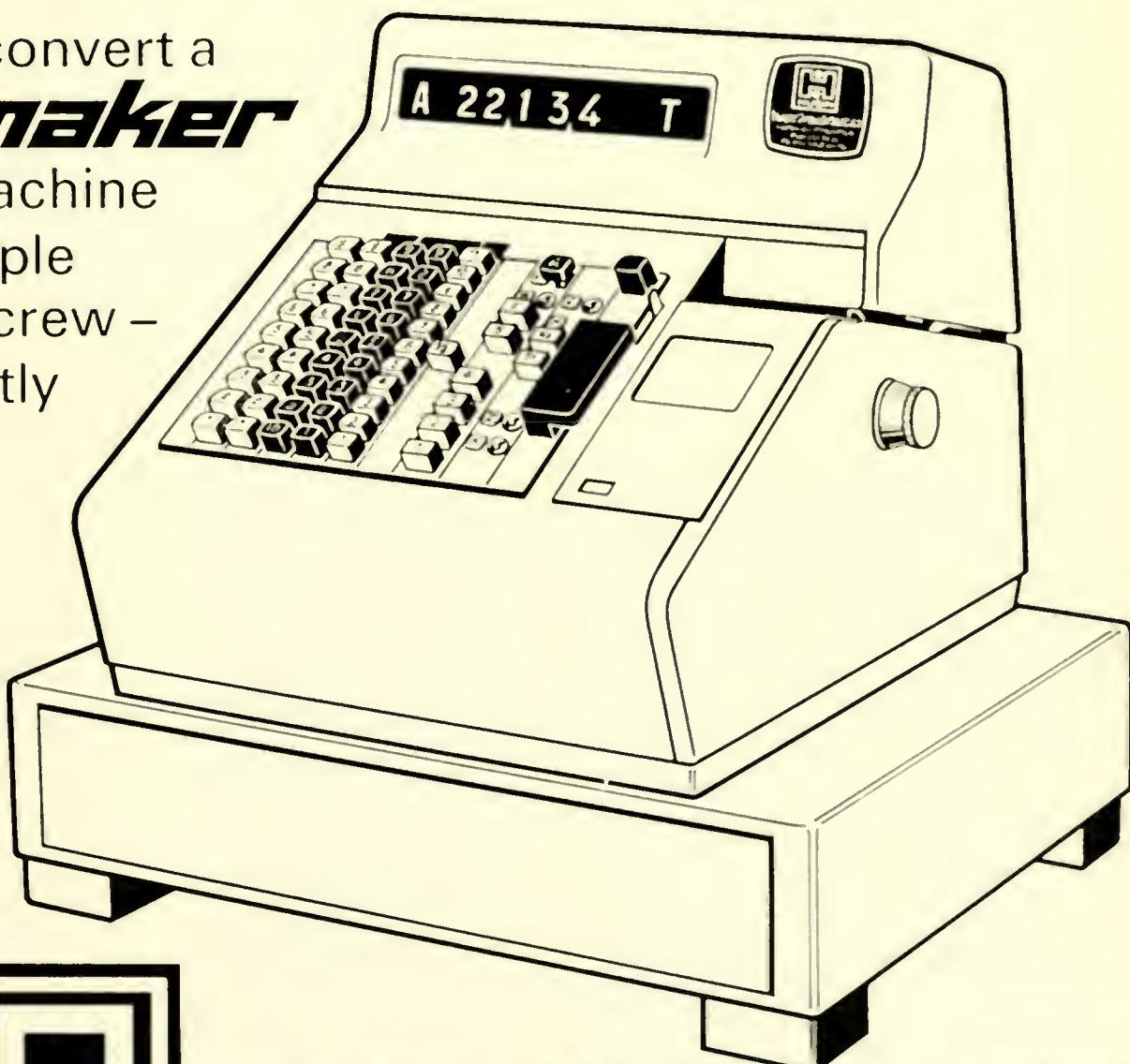
Wiffen, P. J., School.

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# GEELATIN IN THE DRUG AND

by M. Leiner, BSc, MBA (Production director P. Leiner & Sons Ltd.)

The demand for all kinds of gelatin shows rapid growth each year, the growth rate in the pharmaceutical sector being the greatest.

The prices of all types of gelatin are, of course, steadily increasing, reflecting the rising cost of raw materials, labour, services, etc — the rate currently averaging between 10 and 15 per cent a year.

Gelatin is derived from collagen, the main constituent of bones, skins and connective tissues. Each of the raw materials gives a different type of gelatin with distinctive physical and chemical properties.

When bone is the raw material, it must be completely free from flesh, grease and marrow. For this reason, most of the bone used comes from India and Pakistan where enormous numbers of "holy" cattle roam and eventually die natural deaths in the desert. The skeletons are bleached and degreased by the natural action of sunlight and rain.

With the crushed bones, the first phase of the transformation takes place in tanks containing dilute hydrochloric acid which removes the calcium and leaves the bone

matrix known as "ossein." The calcium is recovered as di-calcium phosphate by-product and is sold for use in cattle-feed and fertilisers. The ossein is carefully washed to remove all traces of acid and then transferred to pits containing a lime suspension where it is left for up to ninety days. During this period, hydrolysis of the collagen takes place and it is converted into gelatin.

There are certain differences in the early stages between the treatment of bones and skin, but both can be prepared for the final extraction process by a liming or acid hydrolysis, depending on the type of gelatin required.

The extraction of the gelatin takes place in large stainless steel tanks containing water at a controlled temperature. Several extractions are made using a higher temperature every time. Each extract is a separate "grade" of gelatin with distinctive characteristics.

The dilute solution of gelatin extracted from the ossein is then filtered through cellulose pulp filters to remove any impurities. Removal of salts by ion exchange can also be effected at this stage. Next, the gelatin solution passes to an evaporating plant for concentration. The concentrated solution is chilled and

allowed to gel on a refrigerated drum or belt. The resulting gelatin film is ground and then dried with hot air.

Each batch of dry gelatin is tested and graded in the laboratory before being powdered, screened and blended to meet the customer's specifications. Throughout the whole operation, the gelatin is subject to purity and bacteriological control.

## Pharmaceutical gelatin

Gelatin was first used as a means of encapsulating medicaments during the nineteenth century by Mothes in France (1833) and Murdock in London (1848). From those early days when capsule preparation was an art, it has now progressed to a skilled science using sophisticated mechanical methods producing millions of capsules per day. To operate successfully intricate large-scale, automatic equipment, set to meet close tolerances, it is necessary to use gelatin confirming to exact specifications.

Besides being made in a variety of shapes, colours and sizes, depending on the particular medicament and the dosage to be dispensed, capsules can also be treated to regulate the rate and duration of release in the body.

The rate of release of the contents from a gelatin capsule, of course, depends, in the main, upon the rate of the disintegration of the capsule wall in the surrounding medium. Gelatin may be cross-linked by aldehydes, resulting in products of increased melting points and lower degrees of swelling in aqueous environments.

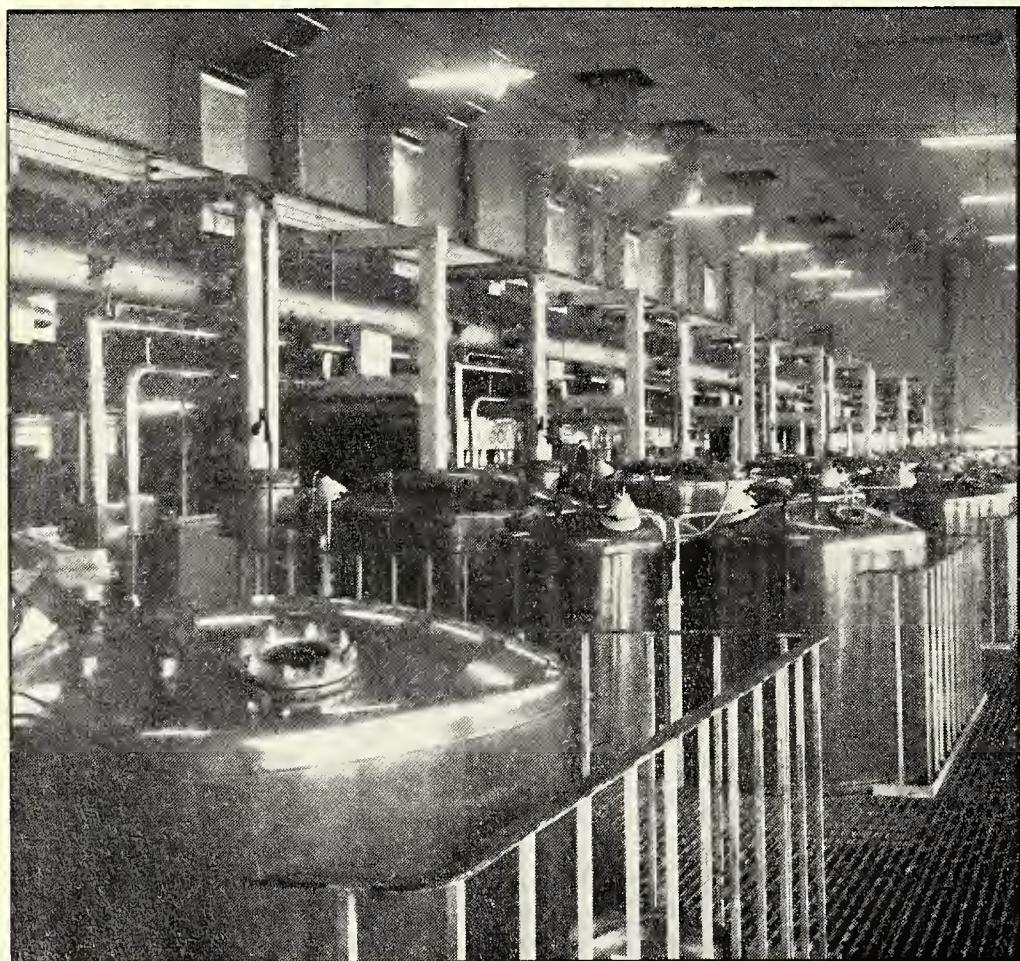
The texture of a capsule is dependent upon the amount of plasticiser incorporated. Hard, telescopic, two-piece capsules are usually composed of gelatin alone, whilst the soft shell variety can contain up to 40 per cent plasticiser (usually glycerin).

Gelatin microcapsules are produced by the encapsulation of water-insoluble liquids or solids which are capable of forming emulsions or suspensions respectively.

The gelatin is caused to coacervate, forming a protective film around the individual oil droplet or suspended particle. The formation of the gelatin coacervate is normally brought about by either salting it out from the system, or by the addition to the system of a second water-soluble colloid carrying an electric charge opposite in sign to that carried by the gelatin. This may be a water-soluble gum or a second gelatin.

Oil soluble or suspendable vitamins, flavours, enzymes and other materials may be afforded the protection of a gelatin film by this procedure.

The main physical parameters governing the selection of a gelatin for capsule manufacture are gel strength (bloom) and viscosity. These determine its ability to form films of the desired consistency.



The evaporator section of P. Leiner & Sons Ltd's gelatin plant at Treforest. The company are the largest producers of pharmaceutical gelatin in the world, having additional plant in Brazil and India and raw material processing plants in India, Pakistan, the Lebanon and Nigeria.

# HOTOGRAPHIC INDUSTRIES

Gelatin for soft shell capsules must be compatible with plasticisers and have the desired degree of adhesion

The colour and clarity of a gelatin are often important when certain capsules are made. These properties are achieved by finely-controlled filtration techniques and ion-exchange processes. The reduction of metal contents to very low limits is another feature of ion exchange.

Because the majority of both hard and soft shell capsules are coloured it is essential to use gelatin which will not react with those dyestuffs sensitive to traces of oxidising and reducing agents, otherwise the desired colours will not be achieved.

All gelatin must have a very low bacterial count together with complete absence of pathogenic and proteolytic

organisms. Good organoleptic properties are also desirable.

Pharmaceutical gelatins are manufactured by accurately controlling the depolymerisation of the protein collagen to ensure the correct physical properties, ion-exchange performs the desired chemical refinement and maintenance of stringent hygienic conditions achieves the bacteriological standards.

The present annual world consumption of gelatin for capsule manufacture is estimated at 15,000 tons, including the process of microencapsulation which involves the coating of minute particles, some as small as 1/25,000 in.

An approximate division of the three types would be: Hard shell 8,000 tons; soft shell 5,000 tons; microencapsulation 2,000 tons.

A further 500 tons is used in a variety of minor applications ranging from tablet manufacture to colloidal dispersion and surgical sponges.

## Photographic gelatin

Gelatin finds use in the photographic industry as the carrier of and protective colloid for the light-sensitive silver halide crystals in the so-called photographic emulsions.

The gelatin contributes to a control of the crystal size and to the speed, contrast and other properties of the photographic product.

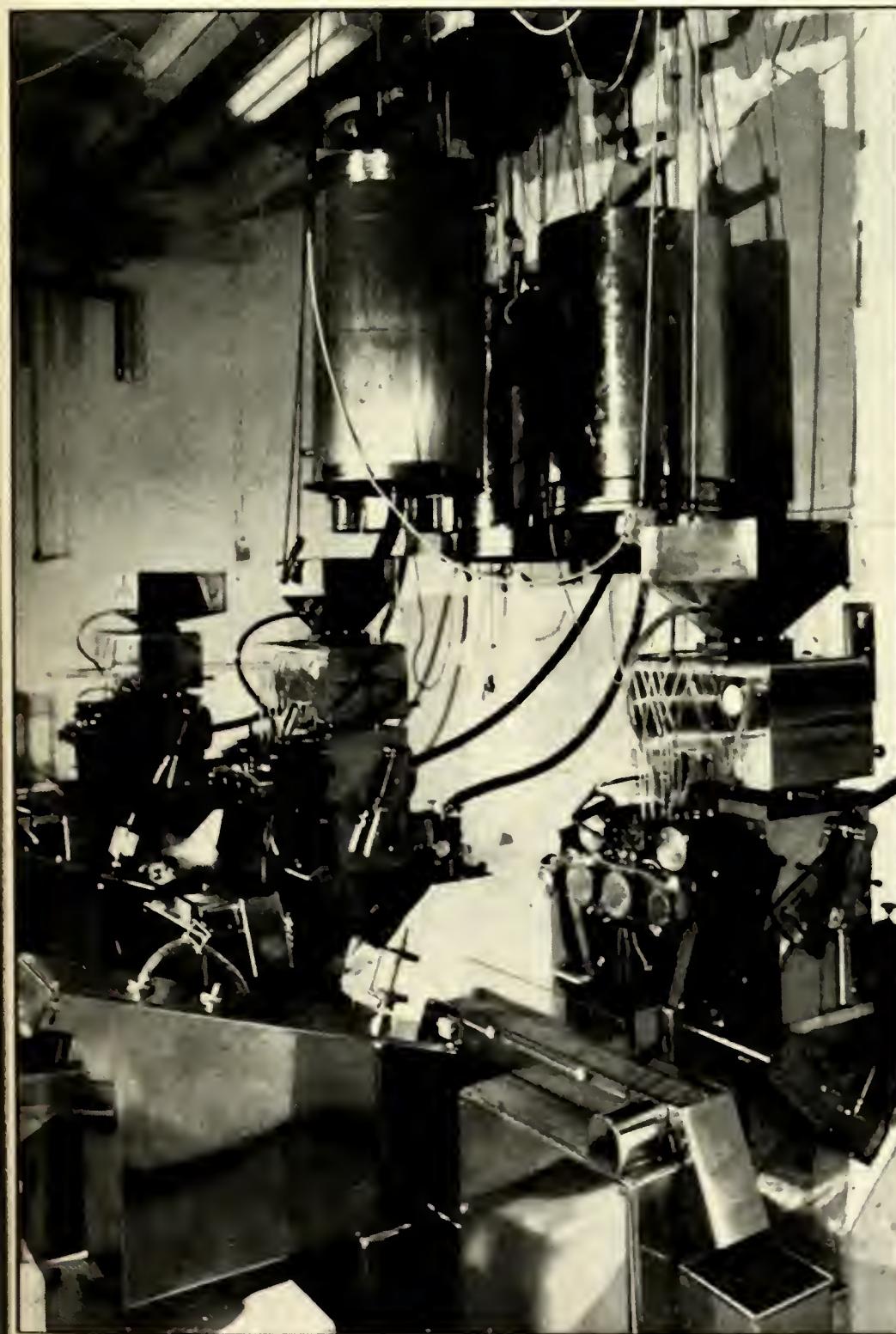
Accordingly, photographic gelatin is produced to cover a wide range of activity — from the inert types, which contribute little or no speed to the photographic emulsion, to the active types which intrinsically sensitise the silver halide crystals.

Gelatin also finds use in ancillary fields, such as the carrier for barytes in the pre-coating of photographic papers and as a protective layer, coated over the emulsion layer on a film base to afford protection from abrasion etc.

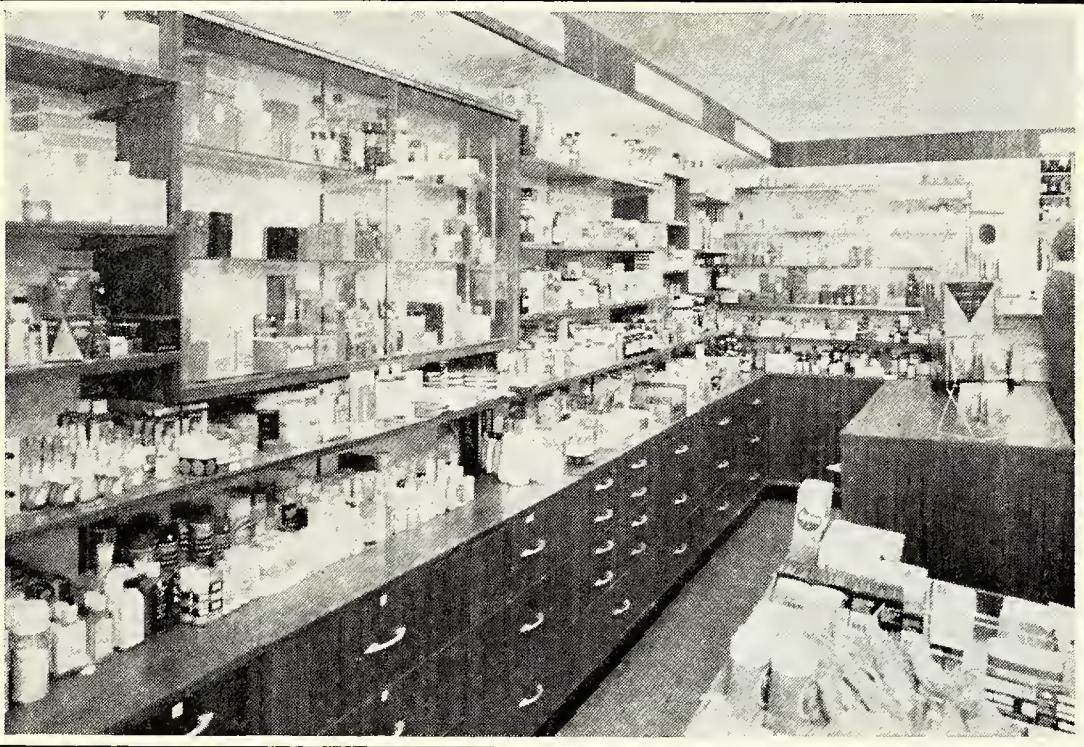
The gelatin, in this instance, is normally subjected to "hardening" by aldehyde cross-linking.

The use in the photographic industry of gelatin, essentially a polymer of amino acids of incompletely known sequence, has instigated a great deal of investigatory work with the ultimate object of its replacement by synthetic hydrophilic polymers of regular, predetermined chemical structure.

This would, ideally, afford the emulsion maker a completely inert support for the precipitated silver halide crystals, capable of a regular and uniformly repeatable response to added sensitising agents. Partial replacement of gelatin has been successful by polymerised and co-polymerised vinyl monomers but complete replacement of the natural colloid does not yet seem to be feasible on a commercial or technical basis.



Machines for producing and filling soft gelatin capsules in operation at P. Leiner & Sons plant in Trelorest. Besides producing capsules here and in Italy, the company's encapsulation division manufacture and sell machinery for producing and filling soft-shell capsules



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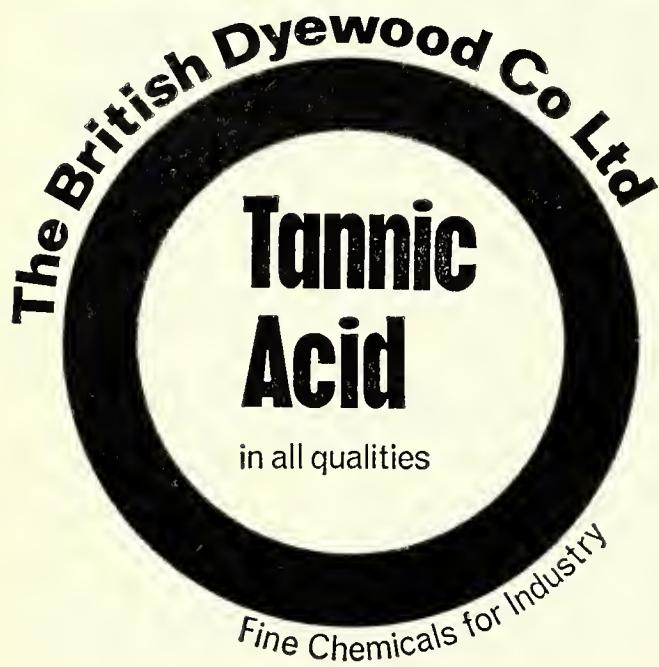
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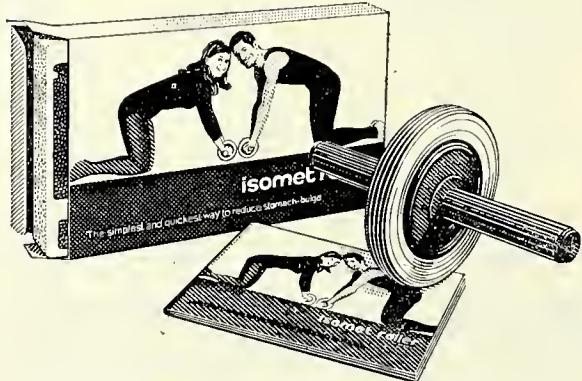
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# PROFESSIONAL NEWS

Pharmaceutical Society  
of Great Britain

## Plans approved for new Society HQ

The Pharmaceutical Society has received detailed planning permission for a possible headquarters building at Lambeth.

The Society's Council were told at the August meeting that the granting of detailed planning permission completed the formalities for putting that site in readiness for development. If and when it was decided that the Society should move to Lambeth, detailed plans of the building would be presented to the Council and amended as necessary.

The Society's planning application for development of its Bloomsbury site had been "called in" by the Minister of Housing on the grounds that it might conflict with the National Library scheme development. That meant that the Minister himself, rather than the local authority concerned, would make a decision on the matter.

The Minister of Public Building and Works, replying to a letter from the Society pointing out the problems it was faced with in the matter, had said that he was sympathetic to its request for an early decision on the Government's intentions towards the Bloomsbury site. However, complex issues were involved and the Minister said it was likely to be some little time before he would be in a position to reply fully.

The dangerous structure notice on 17 Bloomsbury Square had been withdrawn, the secretary and registrar (Mr D. F. Lewis) reported, but the Society's building would be inspected by the Greater London Council to see that it complied with the London Building Acts.

The president (Mr W. M. Darling) reported that Mr Norman Fowler, Conservative Member of Parliament for Nottingham South, had agreed to act as a Parliamentary adviser to the Society. The appointment would be in addition to that of Mr Eric Ogden.

Following a resolution, passed at the Branch Representatives' meeting on May 21, the Council has agreed that the closing date for acceptance of nominations for the Council elections should be brought forward from March 31 to February 28 and that voting papers should continue to be dispatched on or about April 18. Appropriate amendments to the by-laws giving effect to the recommendations were approved.

A recommendation by the Finance and General Purposes Committee that a grant of £1,000 be made from the Emergency Fund to be applied at the discretion of the Council of the Pharmaceutical Society of Northern Ireland for the benefit of pharmacists who suffered losses as a result of civil disturbances, was approved.

The Practice Committee reported that the National Pharmaceutical Union and the Central NHS (Chemist Contractors)

Committee had accepted an invitation to meet representatives of the Council to consider the setting up of a working party on the NHS contract along the lines envisaged in the resolution passed at the Branch Representatives' meeting in May.

It was agreed that a revised scale of fees for private prescriptions should be produced in the autumn.

The Science Committee considered it unfortunate that a manufacturer could vary the composition of a plastics container without reference to his customers. The Committee was informed that the matter in so far as it affected pharmaceutical preparations had been referred to the Standing Pharmaceutical Advisory Committee of the Department of Health.

It was decided that a postgraduate school on "Radiopharmaceutical preparations" should be held at the School of Pharmacy, University of London in April 1972.

### State-aided postgraduate instruction

The Committee received a letter from the Department of Health indicating that amending regulations would be made to the Health and Welfare Services (Provision of Instruction) Regulations adding pharmacists to the list of specified classes for which the Secretary of State was able to provide courses. No details are yet available, but the letter said they would be getting in touch again when they were in a better position to indicate the probable timetable.

The Committee was reminded that it was proposed that, at the outset, three prototype courses should be run in England and one course in Wales. The Scottish Department was in touch with the Scottish Home and Health Department on the question of similar courses in Scotland. It was recommended that the Organisation Committee should be asked to consider the detailed arrangements for the first prototype courses to be organised through three regional committees in England and one in Wales.

It was reported that a meeting of the joint Pharmaceutical Society-British Medical Association working party on dispensing in rural areas was shortly to be held. A meeting of a second working party, to discuss matters of concern to the two professions other than dispensing in rural areas would be held on August 19.

It was suggested that as the Royal College of Veterinary Surgeons and the British Veterinary Association were both represented on the joint Veterinary Pharmaceutical Committee, the National Pharmaceutical Union should be represented on the Committee as well as the Society.

Discussions had continued with the BMA and the Committee on Safety of Drugs to devise suitable wording for a card to be handed out by pharmacists to patients for whom they dispensed medicines containing monoamine oxidase inhibitors. The discussions were at an advanced stage and it was reported that full details of the cards and of how they would be distributed would be given as soon as possible.

The possibility of standard labelling indicating the need to observe precautions with flammable dispensed medicines for external use was also being considered. The question of warnings on other medicines was being discussed with other bodies.

## BUSINESS Q&A

*I own the freehold of my pharmacy. I propose to sell it and shall probably make a capital gain. I understand that I can choose to have my liability calculated on the basis of comparing what I receive with the value at April 6, 1965. How is this value estimated?*

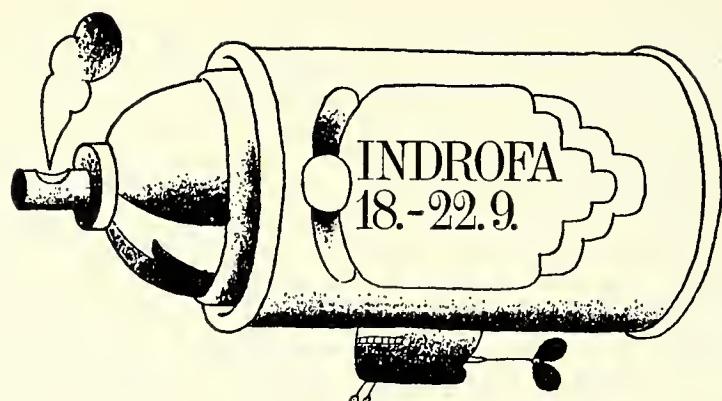
The value to be taken is the open market value of the property at the 6th April, 1965. Normally this would be estimated by reference to the rent for similar properties at that time. Once ascertained the rent would be capitalised. For example, if the rent at that time is ascertained to be £1,000, and a yield of 10 per cent is expected, the value would be  $10 \div £1,000 = £10,000$ . For a formal valuation you should consult a surveyor who will have special knowledge of these problems.

*I have some old items of photographic stocks. I understand that stocks are to be valued at cost or market value. I doubt whether many of these items have a market value. Am I justified in ignoring them for stocktaking purposes?*

If there is genuine doubt as to whether these items have a market you are justified in ignoring them. If any of them are sold subsequently, they will be included in your takings at full selling price and will represent pure profit subject to trading expenses.

*I own some shares which have fallen in value. At the same time, they are basically sound. I have owned these shares for some years and have now been advised to buy some more to average the cost so that I can make a profit if they rise and I sell them in a few months time. What is the likely capital gains effect?*

Unfortunately the most recent purchase, if not owned for a full year will be liable to income tax and surtax on the profit earned and a capital loss would be sustained on the earlier shares. You would not be able to set off the capital loss against the short term gain.



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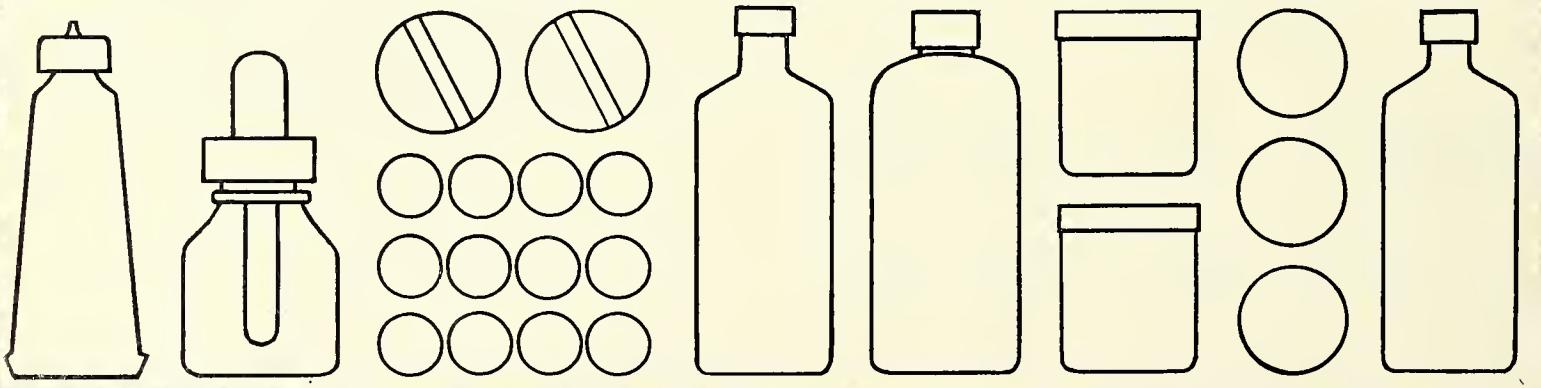
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# MARKET NEWS

## Paying for the pay rises

London, August 12: There comes a time when increased costs cannot be met by increased productivity and the extra must be passed on to the consumer. That point has now been reached by at least one manufacturer of opiates who has announced higher schedules with immediate effect. Morphine sulphate is up from £112 7s to £117 19s per kg and codeine phosphate from £93 to £97 13s per kg. Other manufacturers are expected to follow the lead since they too have had to bear increased costs from higher wages, etc. The opiates have been subject to many price rises in the past year or so but, say the makers, the rises took into consideration only the higher cost of raw opium. On this occasion the rise is not attributable to the raw material. Pholcodine is also higher by about 5 per cent. Some vitamins, in particular ascorbic acid and thiamine hydrochloride, are expected to be advanced in the next few weeks.

In crude drugs gentian, witch hazel leaves and sarsaparilla were dearer. Facing new crop offers in the near future holders quoted lower rates for Indian lycopodium, Canadian senega and Costa Rican ipecacuanha.

Essential oils showed little change on the week. Lemongrass for shipment was down by one shilling kg.

### Pharmaceutical chemicals

**Adrenalin:** (Per g). Synthetic 1-kg lots, 1s 2d; 500 g 1s 4d acid tartrate, 1 kg 10½d, 500 g 1s. **Benzamine lactate:** 500-kg lots, 1.023 per kg. **Citrates:** (Per kg for 250-kg lots) Potassium 6s 5d; Sodium: 6s. **Iron and ammonium:** 8P granular 11s 5d; scales 14s 5d. **Ergometrine maleate:** (Per g) 5g 144s; 10 g 138s. **Ferrous phosphate:** In kegs 9s 2d kg. **Kaolin:** Light, 500-kg 1s 3d kg; 1,000-kg 1s 2d kg. **Mercurochrome:** 145s, per kg. **Opiates:** (per kg) subject to D A. Regulations.

	1 kg and over	Under 1 kg
<b>Codeine</b>	£ s	£ s
alkaloid	128 3	134 11
hydrochloride	111 2	116 13
phosphate	97 13	102 11
sulphate	111 2	116 13
<b>Morphine</b>		
acetate	116 16	122 13
alkaloid	143 14	150 18
hydrochloride	117 19	123 17
sulphate	117 19	123 17
tartate	140 6	147 6
<b>Ethylmorphine</b>		
alkaloid	147 2	154 9
hydrochloride	121 18	133 5
<b>Diamorphine</b>		
alkaloid	134 3	140 17
hydrochloride	147 1	154 9

**Pholcodine:** 1kg £165 6s; 7-kg £156 kg; 60-kg £150. **Piperazine:** Under 50 kg: adipate 19s 3d kg; citrate 18s 6d; hexahydrate 13s 3d; phosphate 20s 6d; tartrate 19s 6d. **Saccharin:** BP powder 1 lb and over 15s 6d per lb; sodium salt 8P 14s. **Zinc carbonate:** 8PC 25-kg sacks 5s 2d kg. **Zinc chloride:** 8PC 1959 sticks 23s 4d per kg; granular £125 metric ton. **Zinc peroxide:** 1-cwt lots of 8P 1953, 5s 3d per lb. **Zinc sulphate:** monohydrate £58 per 1,000 kg; heptahydrate £35.

### Crude Drugs\*

**Aconite:** *Nepellus* 12s 3d lb, cil. **Agar:** Kobe No 1, 18s 6d, cil. European 16s lb. **Gentian:** Root 400s per cwt spot, 390s, cil. **Ginger:** (cwt), Nigerian peeled 615s spot, split 390s spot, 365s cil. Jamaican No 3, 1185s spot. **Sierra Leone** 610s spot, 625s cil. **Ipecacuanha:** Matto Grosso 68s lb spot, 68s, cil. Costa Rican, spot 68s, shipment 65s, cil. **Lycopodium:** Indian 65s lb spot, 50s, cil. **Pepper:** (cil per cwt) Sarawak white 462s 6d, black 585s. **Sarsaparilla:** Spot 5s 2d lb, shipment 4s 11d, cil. **Seeds:** (Per cwt) **Anise:** Star 160s, Spanish green 245s. **Caraway:** Dutch 172s 6d. **Celery:** Indian September-October 360s cil. **Coriander:** Moroccan September-October shipment 82s, cil. **Cumin:** Syrian August-September 263s, cil. **Dill:** Chinese 140s duty paid. **Fennel:** Chinese 110s, cil. **Fenugreek:** Moroccan 62s, cil. **Mustard:** English 35s to 90s as to quality. **Senega:** Canadian 25s; shipment 24s 6d cil. lb, for August shipment, Japanese 20s in bond, 18s, cil. **Turneric:** Madras finger 275s cwt, August September shipment 192s, cil. **Witch hazel leaves:** 5s 4d, spot, 5s 2d, cil.

### Essential and expressed oils\*

**Almond:** Imported 13s kg spot. **Aniba:** Rectified spot 2s 6d per lb. **Anise:** Chinese 15s lb spot, 14s 6d, cil. **Bay:** 60s spot. **Bergamot:** New crop top grade 88s lb. **Birch tar:** Rectified 16s lb spot. **Bois de rose:** Brazilian 39s 6d kg spot, 38s cil. **Buchu:** Nominal. **Cade:** Spanish 2s 10d lb, drum lots. **Cajuput:** Spot from 11s lb. **Caniphor, white:** 7s kg, duty paid, 6s 6d cil. **Cananga:** Java 60s kg, nominal. **Caraway:** Spot 60s lb; English 80s. **Cardamom:** Indian 525s per lb English 1,930 kg. **Cassia:** 80-85 per cent, 19s lb. **Castor:** 8P £200 ton naked ex mill. **Cedar:** Leaf 25s lb; wood African 7s 6d; American 13s 6d. **Cinnamon:** English distilled 52s oz; Ceylon leaf 14s 6d lb; Seychelles leaf rectified 19s. **Citronella:** Ceylon 7s per lb spot and cil. Chinese 9s 4½d spot, 9s 6d cil. **Clove:** lb Madagascar leaf 11s 6d in bond; 11s 6d, cil. English distilled £16 kg. **Cod-liver:** 8P (45-gal drums) 12s per gal; veterinary from 9s 10d to 10s 9d. **Coriander:** From 45s per lb spot. **Cubeb:** English distilled 100s per lb. **Cumin:** English from 120s lb; imported from 100s. **Dill:** 8P 52s 6d lb spot. **Eucalyptus:** Chinese 80-85 per cent 12s kg in bond, 11s 6d cil for July-August shipment. **Fennel:** Spanish sweet 13s 6d lb. **Geranium:** Bourbon 130s to 140s. **Ginger:** (per lb) Indian 365s; Chinese 80s nominal; Jamaican 175s. **Juniper berry:** English 250s lb, imported from 30s. **Lavandin:** French 30-32% 24s lb. **Lavender:** French 40-42% 40s lb. **Lavender spike:** Spanish 23s lb. **Lemon:** Spot from 35s lb; Sicilian 52s to 55s, cil as to quality. **Lemongrass:** 60s per kg spot, 46s 6d, cil. **Nutmeg:** East Indian 45s lb; West Indian 80s; English distilled 125s. **Olive:** Spot, £355-£360 per long ton ex wharf duty paid. Spanish for shipment £285 '295 metric ton lob, Moroccan-Tunisian, no others. **Orange:** Sweet 2s 6d to 3s lb, cil as to source. Bitter is scarce. **Palmarosa:** 200s kg spot, 187s 6d, cil. **Patchouli:** Spot 28s to 30s per lb duty paid. Shipment 25s to 27s 6d, cil according to quality. **Pennyroyal:** Spot 16s 6d lb. **Peppermint:** (Per lb) *Arvensis* Chinese spot 19s; 18s 9d, cil. *Brazilian* spot 18s 6d, 18s 6d, cil. American *piperita* 45s to 55s cil. **Petigrain:** Paraguay Spot 19s lb; 18s cil. **Pimento:** Leaf spot 43s lb, berry 45s. **Pine:** *Pumilonis* 15s 6d to 17s 6d per lb; *syvestris* 11s; *abietis* 20s. **Rosemary:** Spanish 13s 6d; Tunisian 11s 6d lb spot. **Sage:** Spanish 17s 6d per lb. **Sandalwood:** Mysore spot 285s kg. East Indian for shipment 270s, cil. **Spearmint:** American 62s lb; 34-35s, cil. Chinese spot 65s per kg; shipment 64s 6d cil. **Vetivert:** Bourbon, spot 100s per lb.

\*Prices obtained by importers or manufacturers ex-warehouse for bulk quantities.

# INFORMATION FOR MANUFACTURERS

### Automatic rejection of metals

The Metalcheck 7X metal detector of A. M. Lock & Co Ltd is now available as a complete unit with stand and automatic rejection system. It is reported to have satisfactorily completed extensive performance and reliability trials by a number of the world's leading pharmaceutical manufacturers.

The detection aperture size of 3 in wide by ½ in high will check more than 5,000 tablets per minute as they leave the press, automatically rejecting any contaminated with any ferrous or non-ferrous metal including stainless steel.

The Metalcheck 7X will detect smaller than a 0.4 mm particle of stainless steel and particles of even smaller diameter of other metals.

Price complete with stand and rejection mechanism is £375, delivery normally takes two to three weeks (A. M. Lock & Co Ltd, 79 Union Street, Oldham, Lancs.)



# Equipment

## Water purifier for hire

Elgastat 2000 is a fully automatic deioniser producing purified water to any desired quality from 0.5 megohm for laboratory industry to approaching theoretical H<sub>2</sub>O for medicine and fundamental research.

Although available for outright purchase (£190) it is intended primarily for hire. Rental is based on the number of exchangeable De-i cylinders required per month. A minimum of two cylinders will produce up to 8,000 gallons at a rental of £45 per month. (Elga Products Ltd, Lane End, High Wycombe, Bucks.)

## Portable de-ioniser

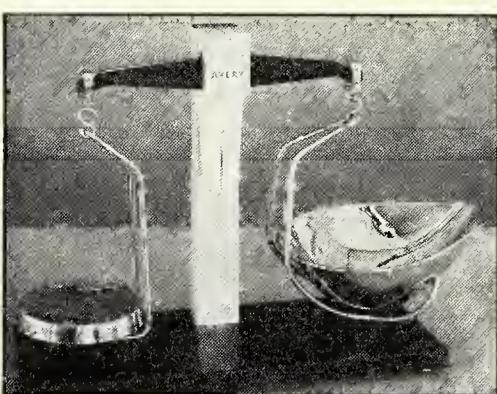
The Permutit Co Ltd have developed a light-weight portable de-ioniser, the Mk 17 (£26) claimed to provide B.P. quality water at the turn of a tap. The unit, which will hang or stand, incorporates a single polythene cartridge of mixed bed type ion exchange resins. Replacement cartridges cost £9. A conductivity meter is fitted. Flow rate is up to 26 gal per hour. (The Permutit Co Ltd, 632 London Road, Isleworth, Middlesex.)

## Self-levelling balance

W & T Avery have designed a sensitive beam scale "specifically for weighing expensive chemicals and drugs." With a capacity of 1 kg the Avery 2031 machine has a sensitivity of 100 mg.

A self-levelling indicating system allows the machine to be used in "reasonable"

out-of-level conditions. Both round and pear-shaped goods fittings are available (W & T Avery Ltd, Soho Foundry, Birmingham 15.)



## COMING EVENTS

### Advance information

**National Pharmaceutical Union**, Overcliff Hotel, Manor Road, Westcliff, Essex on September 20. Area meeting of pharmacist members from Norfolk, Suffolk and Essex.

**British Society of Flavourists**, Bonnington Hotel, Southampton Row, London WC1 on November 17. Inaugural meeting. Those intending to be present should inform Mr R. S. Collins, 27 The Paddocks, Bugbrooke, Northampton NN7.

**Powtech 71**, Harrogate, Yorks, May 12-14, 1971. Exhibition and conference devoted to powders and bulk granular solids. Exhibition organisers: Specialist Exhibitions Ltd, 64 High Street, Croydon, CR9 2UH. Conference organisers Powtech 71, Powder Advisory Centre, 1 Eldon Square, Newcastle upon Tyne NE1 7JG.

**Shopex 71**, Earls Court, London, SW5, May 17-21, 1971. Formerly known as Shopshow. Details from The Organiser, Shopex 71, Iliffe Exhibitions Ltd, Dorset House, Stamford Street, London SE1.

**Society for Drug Research**, Bames Hall, 1 Wimpole Street, London W1, November 25. One day symposium: "Prostaglandins: their possible physiological, pathological and therapeutic roles." Contributors will include: Dr M. F. Cuthbert (London), Dr K. E. Eakins (USA), Professor E. W. Horton (Edinburgh), Dr S. M. M. Karim (Uganda), Professor V. R. Pickles (Cardiff), Dr M. Sandler (London), Dr J. R. Smythies (Edinburgh) and Professor J. R. Vane (London). Fee for non-members, 30s. Further information and programme (when available) from Dr Alma B. Simmonds, Chelsea College, University of London, Manresa Road, London, SW3.

**North-west Region, Pharmaceutical Society**, Owens Park University Halls of Residence, Wilmslow Road, Fallowfield, Manchester, at 10.45 am on September 6. Regional conference. Morning: Mr J. P. Kerr (a member of Council on "A planned pharmaceutical service;" Mr J. Craig (Boots Ltd) on "Future trends in design policy." Afternoon: open forum. Speakers include Professor P. H. Elworthy (Manchester University); Dr W. R. L. Brown (St Bartholomew's Hospital), Mr W. A. Beanland (a member of Council) and Mr G. Price (Geigy (UK) Ltd). Fee: full-day with lunch £1 5s; full day without lunch 12s 6d; morning/afternoon only with lunch 18s 6d. Details from Mr C. Mellor, 28 Denby Lane, Heaton Chapel, Stockport, Cheshire.

**Agricultural and Veterinary Group, Pharmaceutical Society of Great Britain**, University of Aston in Birmingham, September 26-28. Course on marketing. Limited number of vacancies, details from Group secretary, 17 Bloomsbury Square, London WC1. At the National Agricultural Centre, Stoneleigh, Warwickshire, on October 13, autumn meeting.

## CLASSIFIED

### SITUATIONS VACANT

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**BRIGHTON.** Former Pharmacy now being conducted as Drug Store, no appreciable fall in turnover since conversion. Double fronted shop, accommodation over, 2 bedrooms, etc., garden, garage. Property £5,000 plus stock about £600. Nothing asked for goodwill or fixtures and fittings. (London Office).

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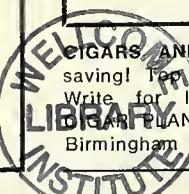
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